

Annual Report 2017/2018



Uganda Coffee Development Authority

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TABLE OF CONTENTS

02	Value Addition and Quality Improvement21				
01	Strategy and Business Development	13			
	Message from the Managing Director Vision, Mission, Values, Mandate The BoD and Management team Map showing Coffee-growing area Key Achievements 2017- 2018	8 9 11			
	Acronyms /Abbreviations	3			
• • • •	List of Tables and Figures	2			

03	Production and Productivity	27
04	Coffee Research	33
05	Corporate Services and Governance	37
	Statement of Financial Performance for Period Ending 30th June 2018	41
	Appendix	



List of Tables and Figures

Tables

Table 1	Closing Stock as on June 30, 2018 by Coffee Type in 60-Kg Bags	15	
Table 2	Number of industry players	19	
Figures			
Figure 1	Marketed and Export Comparison of 2016/17 and 2017/18	14	
Figure 2	Monthly Unit Value in FY 2017/18 in US\$/Kg	15	
Figure 3	Trend of Total Quantity and Value of Coffee exported (Jul 17-June 18)	16	
Figure 4	Comparative 5-year Coffee Export Volume Performance by Financial Year	16	
Figure 5 (a	2017/18 Coffee Destinations	17	
Figure 5 (b) Coffee Destinations around the world	17	
Figure 5 (c)	Destination Share	17	
Figure 5 (d) New Destinations	18	
Figure 6	Market share of Exporting Companies	18	
Figure 7	Farm gate Prices trend for Robusta and Arabica	19	
Figure 8	Percentage of Sustainable/Sustainable Coffee exported	22	
Figure 9	Trend of Coffee Seedlings Allocation and Distributed	28	
Figure 10	New established Mother Bush	29`	
Figure 11	Mr. Magezi on his motorcycle as result of Nursery bed Business	29	
Figure 12	Soil Fertility Map: Source in NaCCORI	30	
Figure 13	Coffee-growing Districts in Northern Uganda by type	32	
Figure 14	UCDA Board of Directors with Local Government staff in Northern Uganda	33	
Figure 15	Alfred Ojok and his father Mr. Labejja explaining to the Board Members	34	
Figure 16	Promising test Arabica lines for release vs SL 14	37	

Foreword

In the financial year, 2017/18, we continued to register an increase in Coffee exports although not as significantly as the previous year. This was on account of drought in some regions which affected Coffee production and exports, the newly planted Coffee which started coming into production last financial year notwithstanding.

Low global prices also affected the export revenue which grew marginally from US\$ 489 million to US\$ 492 million, from 4.45 million bags exported compared to 4.19 million the previous year, a 6.2% increase. The weighted average unit value of US\$ 1.84 per Kg was US cents 11 lower than last financial year, 2016/17.

To align itself to the National Coffee Strateav and the Coffee Roadmap envisaged to transform the Coffee subsector from producing 5.1 million bags currently to 20 million bags by 2025, Uganda Coffee Development Authority (UCDA) increased its outreach through recruitment of more field staff. In addition, the Board recruited four senior staff: Director of Development Services, Director or Strategy and Business Development, Monitoring and Evaluation (M&E) Manager, and Marketing and Promotion Coordinator China. The staff strength stood at 123 (14 female) compared to 109 (38 females) the previous year, a 13% increase.

To make UCDA more responsive to clients, a new UCDA organisational structure was put in place together with a Human Resource Manual,



and an Information and Communications Technology (ICT) Policy.

Uganda participated in the Annual General Assembly of the Inter-African Coffee Organisation (IACO) held in Abidjan, Cote d'Ivoire in February 2018. A fifth African Coffee symposium was also held alongside the Annual General Meeting (AGM). The theme of the AGM was "Developing a sustainable Coffee sector towards the emergence of Africa's economy." Emphasis was on revitalising the Coffee industry whereby participants decided to create a special fund of \$150 million (about FCFA 80 billion) with the African Development Bank (AfDB).

UCDA continued to engage its clients and strategic partners to enhance Uganda Coffee's

competitiveness. We applaud all those who have played one or more roles in ensuring that the Coffee Roadmap is realised. The Parliamentary Coffee Platform, the parent Ministry of Agriculture, Animal Industry and Fisheries (MAIIF), the Ministry of Finance and Economic Development (MoFPED), the Ministry of Trade, Industry and Cooperatives (MTIC) and the Prime Ministers Delivery Unit (PMDU) made significant contributions to the realisation of the aspirations of the Coffee Road map.

Last but not least, I wish to thank the Board of directors, management and the entire staff for their input to this export performance during the year. Often staff defied odds of inadequate resources to achieve targets. The Board and I are optimistic that the Authority will provide a lead which will enable us to deliver on the 20 million bags per years as articulated in the Coffee Road map.

I thank you once again.

Du.

Perez Bukumunhe FCIB UCDA Board Chairman

Message from the Managing Director

As we begin new Financial Year 2018/19, I wish to congratulate all the stakeholders for completing the previous year with noticeable 6% increment in exports compared to the previous year, the drought effect in some regions notwithstanding. Coffee exports amounted to 4.45 million bags worth US\$ 492.26 million compared to 4.19 million the previous year. The marginal increase in value was on account of lower global prices which were translated into lower export values.

The International Coffee Organisation (ICO) envisages that there will be a 2% rise in global Coffee consumption with significant growth in the specialty segment and the emerging markets. The challenge to us as Ugandan farmers and traders is: how do we seize this opportunity?

Climatic change continues to be a major threat globally. It is no surprise that the ICO, the United Nations (UN) agencies and the G20 are fronting climatic change as one of the key priority areas to tackle. It has been argued that only a 2°C rise in temperature would affect Coffee production drastically. In Uganda, this would account for almost three-quarters of the total Coffee area. I, therefore, urge Ugandan Coffee stakeholders to give climatic change a slot in their budgets if we are to maintain our vision of having a sustainable Coffee subsector.

In spite of the modest export growth, there were a number of achievements registered during the financial year 2017/18 as shown in this Annual Report. As quoted above, the exports have



increased from 4.19 million bags in Financial Year 2016/17 to 4.45 million in Financial Year 2017/18. The corresponding value has also increased marginally (0.1%) from US\$ 490 million to US\$ 492 million.

Over 65.3% of Coffee was exported to European Countries, with Italy importing 18% of the total volume of Uganda's Coffee

US\$ 489m

Revenue earned from export of Coffee in FY 2017/18, a 6.2% increase compared to the previous Financial Year. followed by Sudan which is also a leading country on the African continent. Among the new destinations of Uganda Coffee are: Morocco, Algeria, Russia, Madagascar and China.

UCDA continued to spearhead the actualisation of the Coffee Road map by ensuring that it is costed. By close of the year, arrangements had been made to hire consultancy services to cost the road map.

UCDA continued to promote Uganda fine and specialty Coffees at the Russian Coffee and Tea expo in Moscow, Russia in collaboration with the Uganda Mission, Moscow.

In order to brand and profile Uganda Coffee, UCDA collected Coffee samples and their corresponding soil samples in the Central, South Western and Western regions. Out of the collected samples, 72 Robusta Coffee samples were analysed and out of these, 22 samples scored specialty grade on Specialty Coffee Association of America (SCAA) scale with strong Fragrance and aroma characterised by chocolaty, spicy, nutty and low dried fruits and Flavors of strong caramel and chocolaty flavor with medium spicy and resinous notes. The Coffee profiles will be used to provide descriptors, promotion and marketing of Uganda Coffee.

To promote domestic Coffee consumption, UCDA had deliberate strategies such as: training roasters in green Coffee classification using the Agroton scale, roast identification, cupping and roasting profiles. This led to enhanced technical capacity of roasters reflected in the number of better finished Coffee products/ brands on the market. UCDA also supported seven university clubs and launched one in Busitema University. Information on health benefits of drinking Coffee was disseminated. A Coffee expo was held at Forest Mall Kampala with 13 exhibitors among whom were roasters, café operators and Machine and equipment suppliers. Show-goers appreciated the Coffee while others were inquisitive of where they would get Coffee machinery at lower prices.

In order to create a sustainable demand-driven initiative production of Coffee planting materials, using elite vegetative cuttings and tissue culture, UCDA continued to provide clean certified seed to private commercial nursery operators, support to nursery proprietors involved in vegetative propagation and sourcina Biotechnology services for mass multiplication. In this regard, UCDA procured 27,596MT of elite seed and distributed to 394 nursery operators (298 male and 96 female) who raised about 55.19 million seedlings and distributed. The trend of seedlings generation and distribution has been positive increasing from 73M in second season of 2016 to 183M in March-May season of Financial Year 2017/18. Additionally, 600,860 Coffee Wilt Disease Resistant (CWDr) clones were distributed to 308 nursery operators. These are envisaged to multiply CWDr clones ready for distribution to farmers.

The National Coffee Research Institute (NaCORI) released three new CWDr varieties during the year. Additionally, the tissue culture section of the Biotechnology Laboratory was fully furnished as planned and various support infrastructure like the screen house, kiln and security features including Closed-Circuit Television (CCTV) cameras and Biometric entry system to the lab were acquired. Technically, most of the year was spent on optimising the use of the equipment and the protocols. Once completed, the tissue culture will generate the CWDr clones to be distributed to nursery operators for multiplication.

Lastly but not least, I wish on behalf of the UCDA management and staff, to thank the Board for policy formulation, effective guidance and monitoring and evaluation; stakeholders for the cordial relations and development partners for their technical and financial support.

For God and My Country

Dr. Emmanuel Iyamulemye Niyibigira,

Managing Director - UCDA

Vision, Mission, Values, Mandate

VISION

A sustainable Coffee industry with high stakeholder value for social economic transformation

MISSION

To facilitate increase in quality Coffee production, productivity, and consumption

MANDATE

To promote and oversee the Coffee industry as a whole by developing research, quality control, improving marketing of Coffee and to provide for other matters connected there with.

VALUES

- Professionalism
- Accountability
- Client Focus
- Teamwork
- Integrity
- Leadership

The Board of Directors



Perez Bukumunhe, Board Chairman



Dr Emmanuel Lyamulemye, Managing Director



Prof. Julius Y. K. Zake,Board Member



Frederick Luzinda, Board Member



Ishak Lukenge, Board Member



John Nuwagaba, Board Member



Dr Albert Musisi, Board Member



Michael Nuwagaba, Board Member



Richard Okot, Board Member



Rose Kato, Board Member



Beatrice Byarugaba, Board Member

Directors



Mr. Andrew Kilama Lajul,Board Secretary and
Director Corporate Services



Mr. Apollo Kamugisha, Director Development Services



Mr. Edmund Kananura, Director Quality and Regulatory Services



Mr. Samuel S. Omwa, Ag. Director Strategy and Business Development

Management Team



Angelita Musimenta, Human Resource Manager



Eliot Ainomugisha, Procurement Manager



Michael Mugenyi, Administration Manager



Nina Nassuna, Manager Finance



William Rugadya, Audit and Compliance Manager



Eunice Kabibi, Legal Manager



Lydia Kitakufe, Management Information Systems Manager



Laura Walusimbi, Corporate Communication Manager



James Kizito Mayanja, Market Intelligence and Information Manager



Paddy Namurebire, Monitoring and Evaluation Manager



Samson Akankiza, Coffee Sustainability Manager



Doreen Rweihangwe, Quality Assurance Manager



Mike Maliro, Technology Development Manager



Jimmy Baluku, Extension Manager



Isaac Chepukurui, Regional Manager, Northern



Frederick Sewaya, Regional Manager-Eastern



Lutaakome S. Edward, Regional Manager-Central



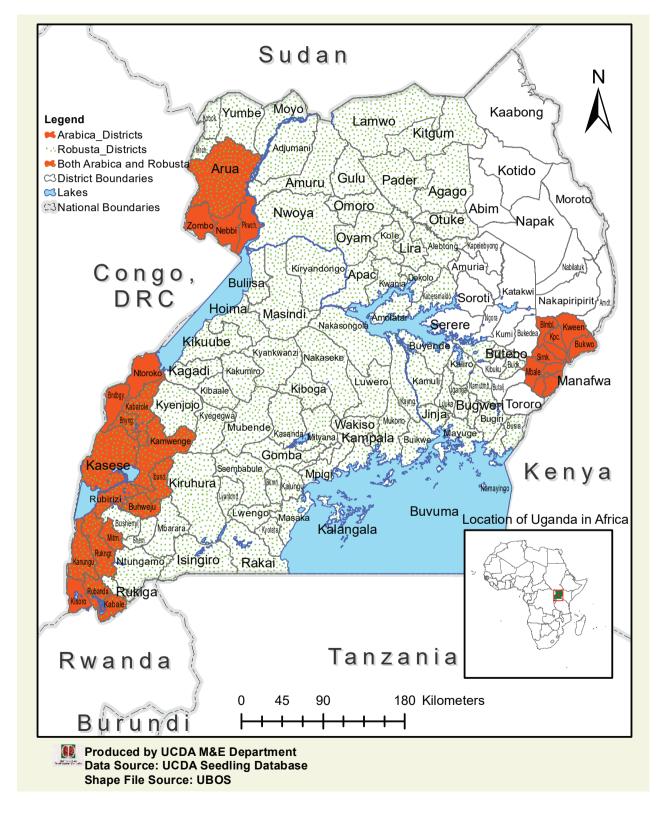
Liza Luseesa, Regional Manager-Western



Eng. Robert Tumwesigye,Ag. Regional ManagerSouth-Western

Map of Uganda showing Coffee-growing area





Key Achievements **2017- 2018**

4.46M (60-Kg) bags

Coffee exported in FY 2017/18. An increase by 6% from FY 2016/17



US\$ 492M

Value of Coffee Export in FY 2017/18 compared to US\$ 489 million in FY 2016/17.

2.3%

Rate of Coffee Consumption. 244,000 60-Kg bags were consumed



5.67M (60-Kg) bags

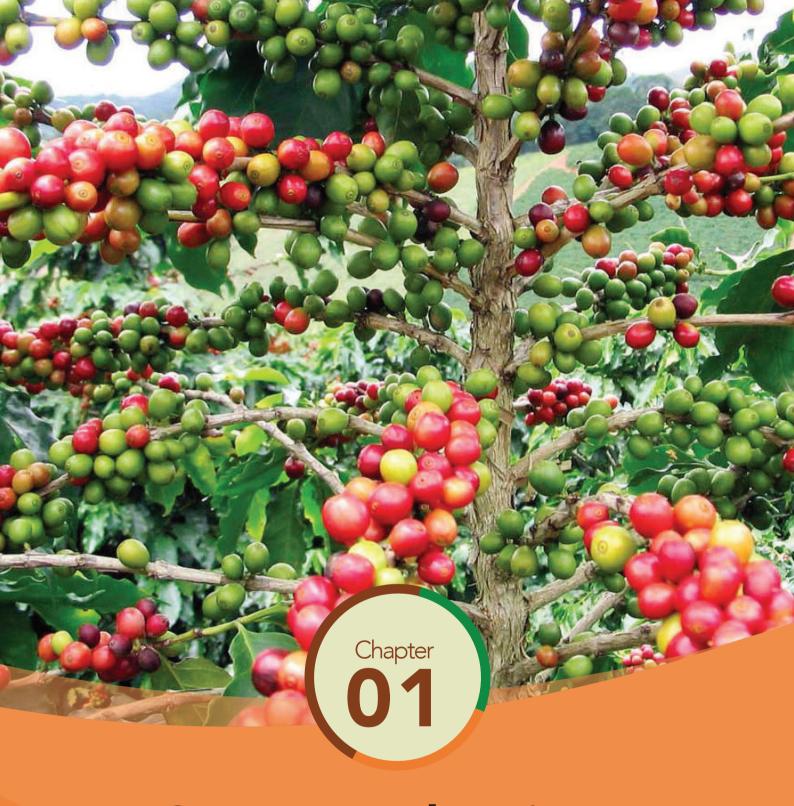
Coffee supply in FY 2017/18. A 5% increase from FY 2016/17



Seedlings were distributed







Strategy and Business Development

The Directorate of Strategy and Business Development is responsible for disseminating market information to stakeholders, provide production and export forecasts, provision of business development services, strategy formulation and monitoring and evaluation.

1.1 General Performance

1.1.1. Coffee Procurement (Marketed Production)

Marketed Coffee production for Financial Year 2017/18 was 4.71 million bags (Robusta 3,502,439 bags and Arabica 1,205,158 bags) compared to 4.65 million bags of the previous year (2016/17). This accounted an increase of 1.3%.

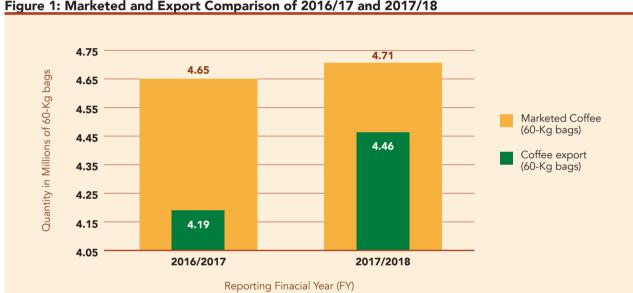


Figure 1: Marketed and Export Comparison of 2016/17 and 2017/18

4.71 m bags

Marketed Coffee production for Financial Year. A rise from 4.65 million bags of the previous year (2016/17).



1.1.2 Average Unit Value

The weighted average unit value¹ for FY 2017/18 was US\$ 1.84 per Kg, with Robusta at US\$ 1.75, and Arabica US\$ 2.13 per Kg. Figure 2 shows a significant price difference between Robusta and Arabica for unit export values especially in the second half of the financial year than the first. The main reasons for the high price differential in the second half of the year, as also depicted in the ICO Indicators for the various Coffees: Colombian Milds, Other Milds, Brazilian Naturals and Robustas, was on account of two factors (i) the quality attributes between Robusta and Arabica (Arabica prices are higher) and (ii) the demand for Arabica went up due to a slump in Arabica production especially in Brazil, which had a positive effect on prices. This is good for Uganda which has a high proportion of Robusta as roasters would demand for it to use in their blends instead of high priced Arabica.

1 Weighted average unit value is generated from different prices of different grades considering both quantity and value of each grade [PiQi/Qi where Pi is the price of grade i and Qi is quantity of grade i).

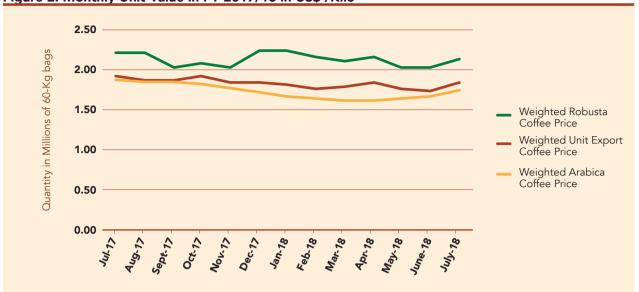


Figure 2: Monthly Unit Value in FY 2017/18 in US\$ /Kilo

1.1.3 Closing Stocks

The closing stocks as on June 30th, 2018 stood at 985,241 bags just below 976,658 bags last financial year, 2016/17. This comprised 734,356 bags of Robusta and 250,293 bags of Arabica. The high Arabica stocks was on account of lower global prices which forced exporters to hold on their stocks until prices improve.

Table 1: Closing Stock as on June 30, 2018 by Coffee Type in 60-Kg Bags

Statistic	Robusta	Arabica	Total	
Opening Stocks 2017-18	794,845	181,813	976,658	
Availability	4,297,284	1,386,971	5,684,255	
Exports	3,378,736	1,075,478	4,454,214	
Domestic Consumption	183,600	61,200	244,800	
Closing Stocks 2017-18	734,948	250,293	985,241	

US\$ 492m

Value of Ugandan Coffee exported in the Financial Year 2017/18 from the sale of 4,45 million 60-Kg bags.



1.1.4 External Market

Coffee Export Performance

Uganda exported 4.45 million 60-Kg bags valued at US\$ 492 million in the Financial Year 2017/18. This reflected an increase of 6.46% and 0.1% in volume and value compared with 4.19 million bags worth US\$ 490 million exported in 2016/17. The exports were composed of 3.38 million bags of Robusta worth US\$ 355 million and 1.08 million bags of Arabica worth US\$ 138 million.

A comparative Coffee export trend for 206/17 and 2017/18 in Figure 2 shows that in the first half of the two years (July –Dec) 2017/18, exports and value were higher than

the same period the previous year and lower in the second half of the year (January-June) than the same period last year. These differences were attributed mostly to the dry spells which affected production from Masaka and South Western regions which had had a very good yield the previous year. The negative trend in value in the second half of the year was on account of both reduced exports and lower export unit value.



Figure 3: Trend of Total Quantity and Value of Coffee exported (Jul 17-June 18)

In general, there has been a trend of increased exports both in Quantity and Value for the last five years (Figure 4). The value of Coffee in 2016/17 and 2017/18 seems to have increased slightly higher because of a lower exchange rate of Ugandan shillings.



Figure 4: Comparative 5-year Coffee Export Volume Performance by Financial Year

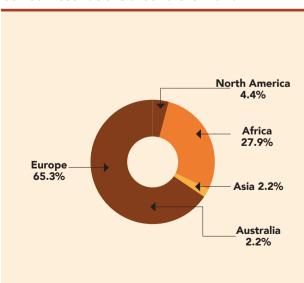
1.2 Coffee Destination of FY 2017/18

Figure 4 shows the destination of Ugandan Coffee in FY 2017/18. Over 65.3% of Coffee was exported to European countries, with Italy importing 18% of the total volume of Uganda's Coffee followed by Sudan which is also the leading African countries importing Uganda's Coffee. Among the new destinations of Uganda Coffee include; India, Morocco, Algeria, Russia and China.

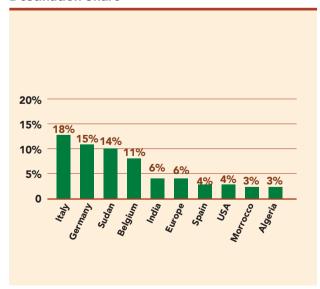
Figure 5: 2017/18 Coffee Destinations

Coffee Destinations around the world

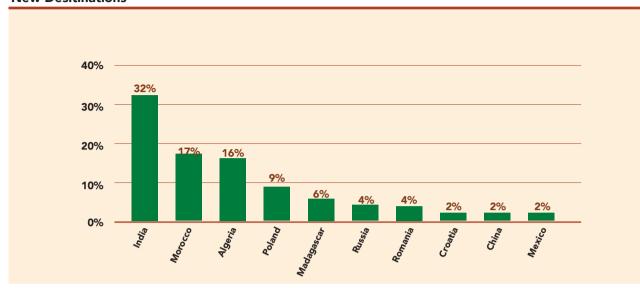
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Destination Share

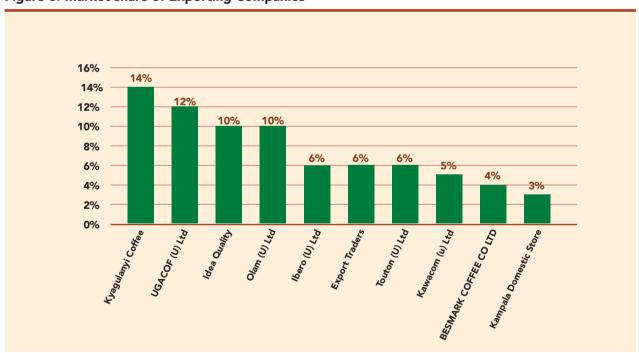


New Desitinations



According to the market share, Kyagalanyi Coffee Ltd., had the highest market share in FY 2017/18 of 14% followed by UGACOF Uganda Ltd at 12%. The first 10 companies had a market share of about 77% and of these 70% are international companies.

Figure 6: Market share of Exporting Companies



1.3 Internal Marketing

The Coffee industry players in the Coffee sector have progressively increased with exporters increasing faster, higher than other (Table 1). Currently 92 exporters are registered, 24 grading companies, 548 (537 dry processing primary processing plants and 11 wet mills) and 17 Coffee roasters.

Table 2: Number of industry players

Tuble 2. Humber of madstry players					
Industry Players	2013/14	2014/15	2015/16	2016/17	2017/18
Exporters	54	58	54	73	92
Export Grading plants	34	36	21	21	24
Primary Processing Plants	363	441	476	549	548 ¹
Roasters	11	13	14	12	17
Total	462	548	565	655	681

1.4 Monthly average farm gate prices

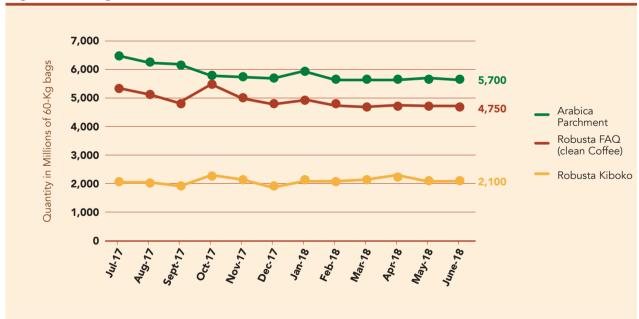
Figure 7 shows a trend of average farm gate prices for both Robusta and Arabica. Robusta Kiboko prices oscillated in a narrow range from UGX 2,000 to 2,300 per kilo during FY 2017/18. Arabica parchment prices also ranged from UGX 5,650 to 5,950 per Kg.

2.4%

Percentage increase in domestic Coffee consumption from 239,100 60-Kg bags to 244,800 bags, a 2.4% increase.



Figure 7: Farm gate Prices trend for Robusta and Arabica



168.87 million bags

Forecast for World Coffee production in the Year 2018/19.



1.8 Domestic Coffee Consumption

Domestic Coffee consumption increased from 239,100 60-Kg bags to 244,800 bags, a 2.4% increase.

1.5 Global Outlook

World Coffee production for Coffee Year 2018/19 is forecast to 168.87 million bags higher than the previous year which was forecasted at 162.85 million bags (International Coffee Organization Market Report). This is primarily due to Brazil's on-year record output in Coffee Year (CY) 2018/19, a result of favourable weather during blossoming, cherry setting and fruit forming stages of the cherry development cycle. Brazilian's Conillon (Robusta) was estimated to be 3.3 million bags higher at 15.7 million bags. Vietnam is also expected to increase by 600,000 bags to 29.9 million bags.

Colombian's production is also forecasted to remain strong at 14.5 million bags while Indonesia's production is forecasted at 11.1 million bags with Robusta output at 9.7 million bags and Arabica at 1.4 million bags (USDA). Central America and Mexico's forecast is at 20.3 million bags with some countries still struggling with containment of the Coffee leaf rust disease.

Coffee prices are envisaged to be lower due to the carry-over stocks from a large crop harvest from Brazilian's 2018/19 estimated at 63 million bags which will somewhat be offset by lower Arabica production due to an off-year in 2019/20, Colombia and Vietnam, Honduras and other Central American region. Indonesia is likely to face reduction in output due weather related phenomenon.

Global Coffee consumption in Coffee year 2018/19 is forecasted 161.42 million bags (International Coffee Organization). This strong demand will stimulate growth in exports.

Opening stocks for Coffee Year 2018/19 in producing countries are estimated at about 11.9 million bags while inventory in consuming countries is estimated at 11 million bags making a total of 33 million bags.

1.6 Domestic Outlook

Financial Year 2018/19's production and exports are projected to grow significantly on the basis of newly planted Coffee which came into production in FY 2016/17 and favourable weather with exports projected at 4.6 million bags. UCDA will continue to actualise the ambitious target of producing and exporting 20 million bags per year by 2025 with a costed implementation plan and a new UCDA Corporate Plan. Coffee consumption is also envisaged to grow as UCDA (and its partners) implement the Coffee Sub-Sector Communication Strategy and the Domestic Coffee Consumption Communication Strategy envisaged to change Uganda's tastes and preferences to consider Coffee in their basket of goods.



VALUE ADDITION AND QUALITY IMPROVEMENT

The Directorate of Quality and Regulatory Services is responsible for regulation of the

Coffee sector through quality assurance as well as promotion of Uganda Coffee nationally and internationally. It is also obligated to train industry players in post-harvest handling practices. During the Financial Year 2017/18, a number of activities were carried out in line with the National Coffee Strategy and UCDA Corporate Plan as shown below:

A total of 204 field Coffee samples, Robusta (152) were analysed and cupped. The average Out-turn (OT) was above the target of 75% (Arabica) by 7.5% and 70% (Robusta) 1.3% respectively attributed to improved Harvesting and Post-Harvesting Practices (HPHPs). Other parameters were within the acceptable limits (Moisture Content (MC) less than 14%, percentage Retention Above Screen 15 and 16% was higher than 60%). Five percent (5%) of exported Coffee was sustainable / specialty Coffee Figure 8. In terms of quantity, Uganda exported a total of 55,354 bags of sustainable Coffee (19,042 - Fine Washed Robusta and 36,312 bags Arabica).

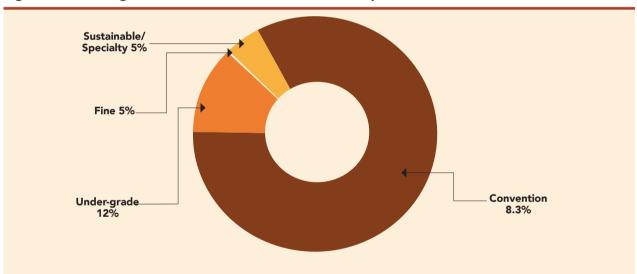


Figure 8: Percentage of Sustainable/Sustainable Coffee exported

Sensory analysis of 176 samples of Coffee finished products for 56 brands from the market was carried out. Over 43 percent (43.75%) of the samples analysed passed the tests indicating an improvement on compliance to Coffee regulations. However, the use of inferior raw materials by roasters is still challenge. The other achievements are listed below:

Analysed 10 research Coffee samples from NaCORI field trials as part of the development process of the eight varieties of Arabica (Sironko, Mbale and Kapchorwa) and two Robusta varieties (Rukungiri). Most samples met specialty Coffee requirements, characterised with flowery, dried fruits, chocolate, citric and nutty notes with a winey acidity attributes.

2.1 Quality Assurance

- Disseminated information on radio on best harvesting practices to ensure selective picking of red cherries and good Post-Harvest Handling Practices (GPHHPs) to minimise Coffee contamination and adulteration in 4 regions (Western, South-Western, Northern and Central). A wide outreach and increased awareness on GPHHPs by farmers.
- 2. Conducted 10 field task forces in the 4 regions. A total of 184 non-compliant primary processing factories were sealed for not adhering to the Coffee Regulations 1994. Significant improvement on compliance to the regulations was achieved, specifically at harvest and primary processing levels (factory structures improved especially in South-Western region). However, cases of harvesting of immature cherries is still a challenge, especially in Robusta growing areas. Strengthening collaborative efforts with the Local Government (LGs) at Local Councils I (LC I), Agriculture Police and community leadership will minimise poor practices
- 3. Inspected the FAQ Coffee deliveries to grading factories and analysed 588 Fair to average Quality (FAQ) samples, Robusta (374) and Arabica (214). The moisture of the FAQ Coffee delivered was maintained within the limit below 14% and improved in Robusta (13.0%) and Arabica (12.60%) compared to the FY 2016-17. This was attributed to improved compliance to the Coffee regulations and increased adoption of drying practices using tarpaulins.
- 4. A total of 160,026 bags of Coffee were referred for non-conformance to export standards, an increase from 2.40% (FY 2016-17) to 3.60% due to high percentage of defects (28.79%) caused by drought and high MC (54.11%) due to re-absorption of moisture during storage and un-calibrated machine metres at grading factories (This was addressed by engaging an expert from the manufacturers).
- 5. Inspected 4,462,796 bags of (60-Kgs) (Robusta: 3,380,000 and Arabica: 1,082,796) for export. Coffee Exports were above the 3.9 million bags target by 13.5% and a 6.9% increase compared to FY 2016/17 attributed to increased production linked to more new Coffee trees coming into production. The trend of increasing production and exports may require more investment in relevant supporting services e.g. storage, logistics to mention but a few. UCDA was also integrated into the Uganda Electronic Single Window which has improved Coffee border clearing and export documentation.
- 6. UCDA certified 51 bags (3,060-Kg) of Roasted Coffee for export. Uganda is still faced with a challenge of high freight costs, which is the main barrier that makes Uganda Coffee finished products costly at the international market.
- 7. UCDA laboratories were recognised by Uganda National Bureau of Standards having complied with ISO17025: 2005 standard on 22nd June 2018 after a series of upgrades. The laboratory is in position to handle biochemical tests in addition to physical and sensory analyses.

184

Number of noncompliant primary processing factories were sealed for not adhering to the Coffee Regulations 1994.



2.2 Trainings and Sensitisation

- Trained 150 (52 female) farmers, traders and processors GHPHH practices, bulk selling, specialty and fine coffee production, and value addition e.g. Coffee processing and selling graded Coffee in Western, Busoga and Mt. Elgon Regions. This improved the quality of Coffee coming from these regions.
- 2. Enhanced the capacity to control quality across the value chain, trained 36 youth, Quality Controllers (QCs) (6 Female) composed of interns from universities (14) and Coffee sector players (22) in Basic Quality Control (BQC) and 330 (50 female) traders and processors field based QCs in Elementary Basic Quality Control (EBQC) in Kiboga, Kayunga, Wakiso, Rukungiri, Kanungu, Ntungamo, Bukomansimbi, Lwengo, Mpigi, Butambala and Gomba districts. This will subsequently minimise causes of rejections or non-conformance.
- 3. Sensitised 293 primary processors and traders (61 females, 58 youth) across the value chain on Standards (Sanitary and Safety parameters), post-harvest Coffee handling and prevention of Ochratoxin A (OTA) in the districts of Nebbi, Zombo, Kayunga, Wakiso, Rukungiri, Kasese, Ibanda and Isingiro. Emphasis on increasing training of middlemen and traders has led to improvement in the quality of FAQ delivered to grading factories. This will minimise adulteration and also reduce the health risks linked to poor handling. Expanding the outreach will increase the volume of Uganda Coffee that complies with the standards.
- 4. Conducted four field taskforces at tertiary level to enforce Coffee regulations together with Uganda National Bureau of Standards (UNBS), Uganda Coffee Roasters Association (UCRA) and Agriculture Police officers in Central (2), Eastern (1) and Western region (1).
- 5. Inspected 16 coffee roasting factories; upcountry (6) and Kampala (10), and sensitised roasters on Good Manufacturing Practices (GMPs). Three roasting factories were closed for non-compliance to coffee regulations. Use of inferior Coffee raw materials e.g. husks for roasting is still a challenge. For further improvement, strengthening the collaboration with UNBS, Agriculture Police and other relevant agencies to eliminate the use of inferior materials and Coffee products on the market will minimise the practice. Subsequently, this will increase the domestic consumer confidence in the local Coffee products.
- 6. Conducted a Q Arabica course with 22 (8F) QCs on differentiation of Arabica Coffee qualities. The course has increased local capacity to evaluate high quality Arabica.
- 7. Trained 252 lead farmers (80 Female) in harvest and post-harvest handling techniques and related cup quality to practices in Central Region. Also sensitised 89 lead farmers (22 female, 10 youth and 4 elderly) on benefits of drinking Coffee in the same region.
- 8. Conducted specific profiling by collecting 111 Coffee samples from 14 districts

150

Number of farmers, traders and processors GHPHH practices, bulk selling, specialty and fine Coffee production, and value addition trained





with their corresponding soil samples in the Central, South Western and Western regions. 72 Robusta Coffee samples were analysed and 22 samples scored specialty grade on SCAA scale with strong Fragrance and aroma characterised by chocolaty, spicy, nutty and low dried fruits and Flavors of strong caramel and chocolaty flavor with medium spicy and resinous notes. Coffee profiles will be used to provide descriptors, promotion and marketing of Uganda Coffee.

- 9. Supported 7 demo host farmers in Iganga and Luuka districts with inputs (handsaws, fertilisers and pesticides).
- 10. Hosted the Africa Taste of Harvest at the Lugogo laboratory and cupping sessions with 21 Coffee samples from the Africa region (6 Uganda samples scored on SCAA scale 85 88 points). Scores above 85 points for Uganda Coffee reflect an improvement in the cup quality of the Uganda Coffee.
- 11. Promoted Uganda fine and specialty Coffees at the Russian Coffee and Tea expo in Moscow, Russia in collaboration with the Uganda Mission in Moscow. Exports to the Russia market (22,031 60-Kg bags continue to increase (2.6% compared to FY 2016/17 13,852 bags were exported to Russia).

2.3 Domestic Coffee Consumption

- Trained 108 (26 Female) roasters in green Coffee classification, Agtron scale and roast identification, cupping and roasting profiles in Eastern and Central regions. Technical capacity of roasters was enhanced and impact has been realised by the increased numbers of better Coffee finished products/ brands on the market.
- 2. Trained 118 (50 Female) brewers/baristas in Coffee processing, roasting and brewing techniques for different espresso based beverages in Kampala, Wakiso, Mukono and Mbarara districts and employees of government agencies. The capacity to brew and serve better quality Coffee beverages to consumers was increased especially for government offices. This will drive interest, appreciation and subsequently boost domestic Coffee consumption.
- 3. Supported 7 University Coffee clubs and launched one new club in Busitema University. Promoted Coffee drinking among the youth during Coffee weeks/bazaars as a way of addressing existing Coffee myths and disseminating information on benefits of Coffee drinking. Also supported the clubs to recruit more members during the events and provided roasted Coffee to clubs that have developed brands.
- 4. Held a coffee expo at Forest Mall in Kampala with 13 exhibitors composed of roasters, cafes and machine and equipment suppliers. Show-goers appreciated the coffee while others were inquisitive of where they would get coffee machinery at lower prices.

51 bags

A total of 3,060-Kg of Roasted Coffee was certified by UCDA for export.



VALUE ADDITION & QUALITY IMPROVEMENT





Simon Ochen the 11th Uganda National Baristas Championships (UNBC) winner

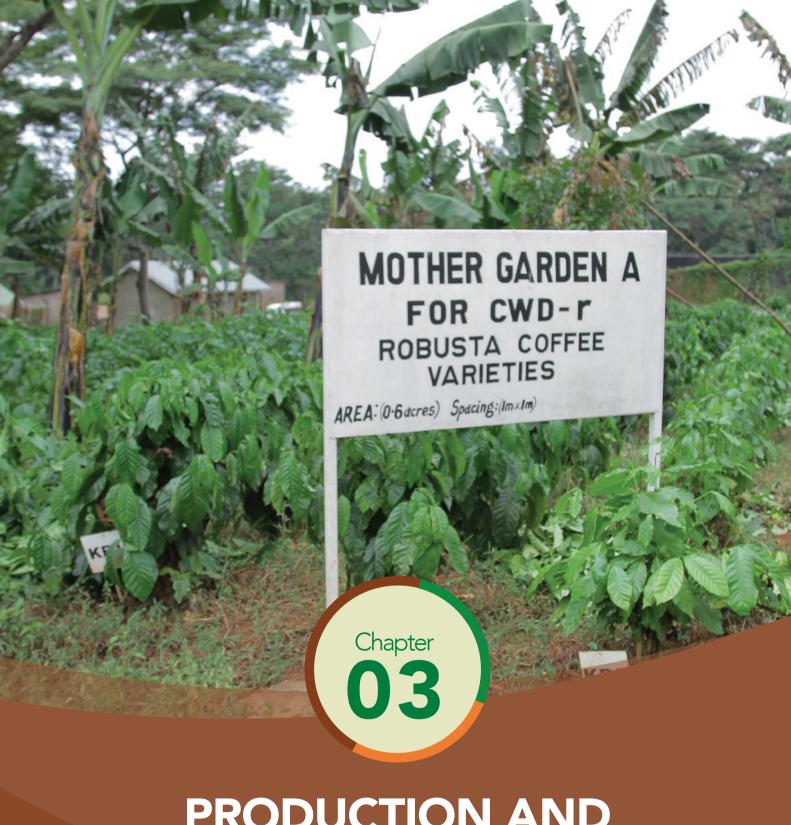


Semifinalists of the 11th Uganda National Baristas Championships at UCDA Lugogo Lab





Buyers cupping Uganda Coffee at Specialty Coffee Association of America (SCAA) event in Seattle, Washington



PRODUCTION AND PRODUCTIVITY

The Directorate of Development Services is mandated to provide extension services to farmers on Good Agricultural Practices and Agribusiness as well as technical services at the post-harvest level. It is responsible for facilitating the dissemination of research results in the field through regional and district officers and transfer of new technologies from the National Coffee Research Institute (NaCORI) in order to increase productivity. In 2017/18, the directorate implemented a number of activities which had a number of results/outcomes.

3.1 Promotion of planting material generation

The strategy is to create a sustainable demand-driven initiative in production of Coffee planting materials, using elite seed, vegetative cuttings and tissue culture. It involves provision of clean certified seed to private commercial nursery operators, support to nursery proprietors involved in vegetative propagation and sourcing Biotechnology services for mass multiplication. Key achievements under this programme included

The Directorate of Development Services (DDS) procured 27,596MT of elite seed and distributed to 394 nursery operators (298 male and 96 female) who raised about 55.19 million seedlings and distributed. The trend of seedlings generation and distribution has been increase from 73M in Second season of 2016 to 183M in March-May season of 2017/18. Figure.



Figure 9: Trend of Coffee Seedlings Allocation and Distributed

The directorate also distributed 600,860 CWDr clones to 308 nursery operators (89 female and 219 male) as a drive to promote clean planning materials and increase production and productivity to improve livelihood of households as illustrated by the following beneficiaries..

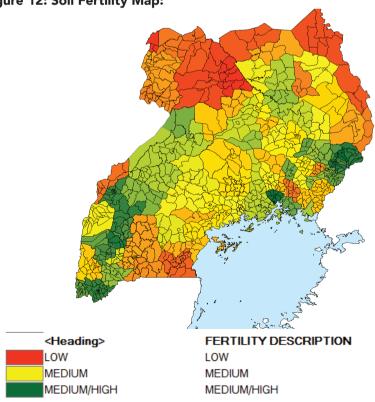
Charles Mugisha, is a Nursery operator and a retired Commissioner of Police officer. He owns a mother garden of 9,100 bushes of which 6,400 were received from UCDA and had a 90% survival rate of received plantlets. He also received support from UCDA in 2018 with nursery equipment and materials. These included shade nets, secateurs, among others and now his CWDr mother bush stands on a 4-acre land.

He was able to construct a nursery shade and production of cuttings had commenced. He is now able to harvest clones from the mother gardens for propagation. Charles influenced other community members who joined the nursery bed business. He now heads a group of over 30 members that he trains and shares knowledge with them

Like Charles, Iryaruvumba, a primary School teacher, owns a nursery bed with capacity of 200,000 seedlings, supplied 150,000 seedlings in 2017 to 350 farmers. He was able to buy a motorcycle from the payment he received that has sustained his livelihood.

Among other activities, the directorate undertook five soil surveys in collaboration with Makerere University across all the five regions to ascertain the soil nutrients status for improved Coffee production in those regions. This was to guide fertiliser distribution in the forthcoming years.

Figure 12: Soil Fertility Map:



27,596

Metric Tons

Elite seed procured by the Directorate of Development Services. These were distributed to 394 nursery operators (298 male and 96 female) who raised about 55.19 million seedlings and distributed.



Region	Percentage Deficiency				
	Nitrogen	Phosphorous	Potassium		
Central	51	33	12		
Western	53	38	9		
South Western	45	38	12		
Eastern	39	43	18		
Northern	36	48	16		

Support to NaCORI:

On another note, UCDA supported NaCORI financially to improve Coffee generation activities for equipping the Tissue culture laboratory 2,665 plantlets sorted and undergoing weaning at the close of the year.

Management of Pests and Diseases

- Two Surveillance reports on Black Twig Borer, Yellow headed stem borer and tailed caterpillars submitted and recommended control methodologies provided.
- Baseline survey by NaCORI completed and a disease / pests map, indicating distribution of Coffee pests and diseases in Uganda to be generated and availed.

Other activities implemented include registrations of 715 Coffee buying stores, 537 primary dry processing Coffee factories, 11 Wet mills, 17 Coffee roasters and 92 Coffee exporters in a drive to regulate Coffee players.

The directorate also conducted 63 sensitisation seminars for processors, benefiting 534 participants (403 Male and 131 Female), and 1,342 farmer sensitisation sessions which benefited to 64,558 participants (53,578 Male and 10,980 Female).

Coffee Development in Northern Uganda

In Coffee Years 2008/09 to 2011/12, UCDA designed and implemented a pilot Special Intervention for Commercial Coffee Production, (SICCP) in Mid-Northern Uganda. After a review of the intervention, the programme was mainstreamed into the overall UCDA Coffee Development strategy on promotion of commercial Coffee production in Northern Uganda districts of Lango and Acholi Subregions. The broad objective of the programme was to create wealth, enhance saving, create storage of value, enhance food security and stimulate investment in order to improve the welfare of the people of Northern Uganda

In FY 2017/18 UCDA implemented a number of activities for Northern Uganda as highlighted;

Distributed 5.598MT of elite seed to 167 nursery operators, raising 15.66 million seedlings

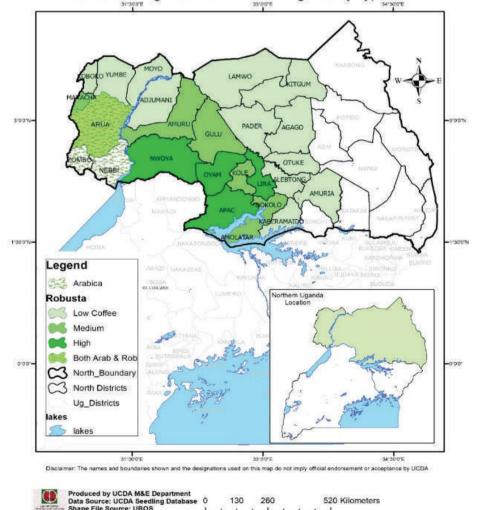
63

Number of sensitisation seminars for processors benefiting 534 participants, and 1,342 farmer sensitisation sessions which benefited to 64,558 participants.



- Distributed 15,667,550 Coffee seedlings benefiting households
- Distributed 8.76MT polypots to 167 nursery operators to support seedlings propagation
- Distributed 3,000 banana suckers and 1,350 shade trees for intercropping in the Coffee enterprise and adaptation to climate change
- Conducted an Inter-regional farmer study tours benefiting 30 Farmers (27male, three female) from Dokolo, Amolatar, and Lira visited Oyam, Kole, Omoro and Gulu.
- Conducted 26 Farmer Field School sessions (FFS) benefiting 851 farmers comprising 570 males and 281 Females.
- Established 14 Farmer Level Organisations to enhance group dynamics in Coffee production and marketing
- Established 24 Technology development sites i.e. Gulu (2), Nwoya (2), Oyam (2), Kole (2), Omoro (2), Kole (2), Amuru (2), Amolatar (2), Dokolo (2), Alebtong (2), Ajumani (1), Lamwo (1), Agago (1) and Kitgumu (1).

Figure 13: Coffee-growing Districts in Northern Uganda by type



14

Farmer Level
Organisations
were established
to enhance group
dynamics in Coffee
production and
marketing





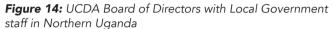




Figure 15: Alfred Ojok and his father Mr. Labejja explaining to the Board Members

In May 2018, a team of UCDA board members went on a monitoring and evaluation exercise in Northern Uganda. The main objective of this exercise was for the Board of Directors to monitor various programmes/activities undertaken by UCDA and other Coffee value chain stakeholders in the Coffee sub-sector; and to promote Coffee planting in the region in line with the Coffee Roadmap.

During the M&E exercise, the Board of Directors interacted with a range of stakeholders, including farmers, processors, roasters, media, cultural leaders, politicians and government officials in Arua, Zombo, Gulu and Nwoya districts. It was observed that political leaders in the region appreciated the visit and a drive of promoting Coffee-growing in the area.

The Local Government officials pledged to support the drive through starting up demo Coffee farms on district land and other Government institutions such as schools. They also promised to start up Coffee farming each as a sign of example. In addition, they requested for soil-sampling tests to be conducted in Gulu and neighbouring districts and that extension workers should be trained to deliver the right Coffee practices to farmers.

The participants unanimously agreed that Coffee seedlings should be delivered only in the longer first season in order to increase their survival rate. They also noted that there is a critical need to change the mind-set of farmers to appreciate Coffee-growing as a business.

The Board visited one farmer named Alfred Ojok in Alero Subcounty in Nwoya district. He had established a four-acre Coffee farm in 2014 when he dropped out of school after senior six. After requesting UCDA to supply him with seedlings, he acquired land from his father Mr. Labejja, formed a youth group called Lala Group, which now has a total of 25 members. Each member has a target of planting 15 acres of Coffee by 2025. Alfred has a plan to buy land in the neighboring trading center to establish a collection center where buyers can have easy access to his group's Coffee.



COFFEE RESEARCH

This activity was implemented by National Coffee Research Institute which is mandated to conduct and manage basic and applied research of a strategic nature and national importance pertaining to coffee and cocoa. The chapter hereunder covers Coffee research projects supported by Uganda Coffee Development Authority for the financial year 2017/18 (July 2017 – June 2018).

The work was centered on: Enhancement of availability of quality coffee planting materials, coffee variety development and study on the effect of different shade trees on Arabica coffee in Mt. Elgon. Determining best-bet planting densities and fertiliser regimes for Robusta Coffee, Pest and disease management and promotion of coffee technologies and innovations.

During the year, the tissue culture section of the biotechnology laboratory was fully furnished as planned and, various support infrastructure like the screen house, kiln and security features including CCTV cameras and biometric entry system to the lab, were acquired. Technically, therefore, most of the year was spent on optimising the use of the equipment and the protocols.

Finger printing of the Robusta germplasm was initiatiated and now 31 microsatellite markers have been optimised and selected for downstream molecular characterisation of the germplasm. In Arabica improvement, five genotypes, A/3/13, A/4/13, D/12/12, D/11/7 and D/11/7, with average yield of 1,200Kg coffee/ha and good resistance to Coffee leaf rust (<10%) and Coffee Berry Disease (CBD) were identified during the year for fast-tracking their release.

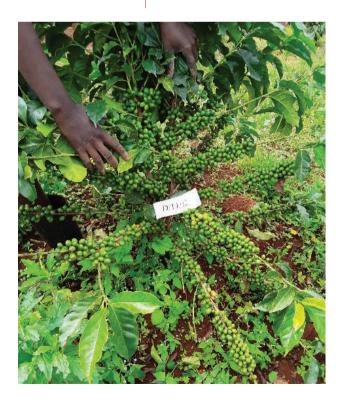






Figure 16: Promising test Arabica lines for release vs SL 14

Preliminary inferences are that shade tree species such as *A. coriaria*, *F. ovata*, *F. mucuso* and *C. africana* can be intercropped with Arabica coffee to control incidences and severity of Coffee Leaf Rust disease in the region.

1,000 copies

Farmer information materials distributed to various stakeholders during the national and regional agricultural shows and training, using the FFS model by NaCORI



During the year, one on-station at Kituza and 5 on-farm plant density trials with two spacing levels ($3m \times 3m$ and $3m \times 1m$) were established in Mpigi, Kyotera, Mitooma, Luweero and Mukono districts. Further, one on station trial with spacing, number of stems per tree and fertiliser rates as treatments was established at Kituza.



Pest and disease management options include the now ready to incubate the National Agricultural Research Organisation (NARO) - Black Coffee Twig Borer (BCTB) trap, the use neo-nicotinoids Imidacloprid and Acetamiprid for the control of BCTB in coffee and cocoa nurseries. Studies have been initiated to examine the effect of various national coffee strategies on coffee area, production and productivity during the post liberalisation period and, what influences decision making for cash crop choices among smallholders in Busoga sub-region.

For increased visibility and uptake of NaCORI technologies, over 1,000 copies of farmer information materials were distributed to various stakeholders during the national and regional agricultural shows and training, using the FFS model.



CORPORATE SERVICES
AND GOVERNANCE

The Directorate of Corporate Services, headed by the board secretary and also responsible for board matters and is the custodian of legal documents of the authority. It comprises five departments: Legal, Management Information Systems (MIS); Finance; Human Resource and Administration. A number of achievements were realised as indicated below:

5.1 Governance

- 1. The authority, through Ministry of Agriculture, Animal Industry and Fisheries, tabled the draft Coffee Bill before Cabinet and the Bill was passed with amendments.
- 2. The board held six full board meetings and eight board committee meetings. Among its business, the board made a number of approvals. These include; the annual board performance evaluation report; constitution of board committees; appointment of senior staff (Director Development Services and Director Strategy and Business Development, M&E Manager, Marketing and Promotion Coordinator, China Representative Office); the new UCDA organisational structure; Human Resource Manual; ICT Policy; annual performance report and Management Accounts for FY 2017-18; Budget and work plans for FY 2018/19; support to the UCDA Staff Retirement Benefits Scheme; and Renewal of employment contracts for senior staff.
- 3. The board further conducted various benchmarking visits and held networking events for strategic partnerships. Four (4) visits (Rwanda, Brazil, Nigeria and Columbia) were conducted to benchmark best practices that can be beneficial for the coffee industry in Uganda.
- 4. In the period, strategic engagements for coffee promotion in the United States and China were made.

Further, the Market Access Upgrade Programme (MARKUP) funded by the European Union (EU) was approved, following collaboration and partnership with the EU and International Trade Center (ITC). Management collaborated with the Sudanese Standards and Meteorology Organisation (SSMO) and UNBS to test biochemical and food safety parameters of Coffee exports to Sudan. Engagements were also held with coffee exporters, and the authority continued to work closely with MAAIF on policy formulation and performance reporting matters as well as with NaCORI on coffee research matters.

Management collaborated with Ministry of Finance, and Parliamentary Committees (Sessional Committee on Agriculture and the Public Company Accounting Oversight Board (PCAOB)). As a result, UCDA was able to get more budgetary support from Government towards planting material production and the Coffee replanting program.

5.2 Human Resources

- The authority maintained 123 staff on the established structure. The following staff joined the UCDA family;
 - Mr. Apollo Kamugisha was appointed the Director of Development Services
 - Mr. Bradford Ochieng was appointed to the position of Director of Strategy and Business Development Services
 - Mrs. Betty Namwagala joined UCDA to head the Representative Office in China as the Marketing and Promotion Coordinator
 - Mr. Paddy Namurebire was appointed the Monitoring and Evaluation Manager
 - Ms. Aijuka Charlotte joined as the Monitoring and Evaluation Officer.

- Mr. Victor Chebrot and Mr. Harold Pariyo as Laboratory Technicians,
- Mr. Raphael Wafoyo and Mr. Nicholas Agumenaitwe joined as Quality Assurance Officers
- Ms. Peace Haba was appointed Procurement Officer.

2. Staff received training in the following areas:

- Effective farmer extension techniques, farmer organisation and stakeholder relations
- Q&R grading
- Management Information Systems (MIS) software applications
- Monitoring and evaluation
- IT security, infrastructure and disaster recovery
- Leadership and supervision skills
- Team building
- Records management
- Continuous professional development courses for accountants and lawyers.

3. The following staff were recognised by peers as exemplary and hardworking and received the Employee of Year Award;

- Mr. Apollo Kamugisha in the category of Director
- Mr. Samson Akankiza in the category of Manager
- Ms. Alice Nansamba in the category of Officer (Directorate of Development Services)
- Ms. Amelia Atukunda in the category of Officer (Directorate of Strategy and Business Development)
- Mr. Arnold Arinaitwe in the category of Officer (Directorates of Corporate Services and Executive)
- Ms. Brenda Kemigisha in the category of Officer (Directorate of Quality and Regulatory Services)
- Mr. Michael Mukyusa in the category of Support Staff.

5.3 Corporate Responsibility

UCDA organised and participated in the following events:

- Two blood donation drives, where 176 units of blood were collected for the Uganda Blood Transfusion Services' blood bank;
- 2017MTN marathon to support maternal health and replacement of asbestos roofing in different communities;
- Took on 32 interns from various universities in its effort to provide opportunities for professional development for university in the Coffee sub-sector, and to empower young people to gain experience and prepare themselves for the labor market;
- Farm Clinic with Monitor Publications;
- Promoted coffee farming as a business at the URA Taxpayers Appreciation week.
- Served brewed coffee during the monthly Corporate League events

5.4 Compliance with Regulatory Frameworks

The authority was compliant to the different Government regulatory frameworks. Timely submission of program performance reports and accountabilities were made to;

- The Office of the Auditor General
- The Parliamentary Accountability Committees
- The Ministry of Agriculture, Animal Industry and Fisheries

CORPORATE SERVICES & GOVERNANCE

- Ministry of Finance, Economic Planning and Economic Development
- The Public Procurement and Disposal of Assets Authority
- The Privatisation Monitoring Unit (PMU).

The Authority received an unqualified audit opinion in the financial year.

5.5 International Obligations and Intergovernmental Meetings

Uganda maintained its membership at the International Coffee Organisation (ICO) and the Inter-African Coffee Organisation (IACO). Uganda participated in:

- The 120th and 121st sessions of the ICO, where Uganda's coffee profile was highlighted. Notably, the council noted Uganda's work in developing strategies for promoting domestic coffee consumption. At the ICO, Uganda maintained membership on the Finance and Administration Committee and the Core Group Consultative Forum on Coffee Sector Finance
- 57th IACO Annual meeting and the 5th African Coffee Symposium, where emphasis was put on resource mobilisation for reviving African coffee sectors, creation of conducive environments in financing of the African coffee industry, promotion of the processing industry within member states, building producers' capacity for the adoption of good agricultural practices and encouraging coffee consumption within member states

5.6 Management of Assets

- Regular maintenance and repair of buildings and equipment was undertaken.
- The fleet of six motor vehicles, 27 motor cycles and an assortment of office equipment and machinery were regularly serviced and maintained in good running condition.

5.7 Partnerships and Collaborations Sector Players

UCDA values its partnerships and collaborations with the various players along the value chain.

- 1. Program and administrative support was provided to coffee associations i.e., National Union of Coffee Agribusiness and Farm Enterprises (NUCAFE) farmers in major coffee-growing regions; Uganda Coffee Farmers Alliance (UCFA) farmers; Uganda Coffee Roasters Association (UCRA) coffee roasters; Women in Coffee women in coffee production across all coffee-growing districts), UQPPTC coffee processors and traders along the value chain across Uganda) and Africa Fine Coffees Association.
- 2. Memorandum of Understanding beneficial for farmer mobilisation were signed between;
 - UCDA and Uganda Cooperative Alliance in respect to farmer mobilisation and coffee planting;
 - UCDA and Caritas Uganda for Coffee promotion and production.
- 3. Throughout the year, UCDA maintained membership subscription to several institutions: Specialty Coffee Association of America, African Fine Coffees Association, Institute of Corporate Governance, Uganda Manufacturers Association and Federation of Uganda Employers.



GOVERNMENT OF THE REPUBLIC OF UGANDA

Reports and Financial Statements of

UGANDA COFFEE DEVELOPMENT AUTHORITY

for the Year Ended 30th June 2018

For Accounting Officers of the Central Government

REPORT OF THE AUDITOR GENERAL ON THE FINANCIAL STATEMENTS OF UGANDA COFFEE DEVELOPMENT AUTHORITY FOR THE YEAR ENDED 30T" JUNE, 2018

THE RT. HON. SPEAKER OF PARLIAMENT

REPORT ON THE FINANCIAL STATEMENTS

Opinion

I have audited the accompanying financial statements of the Uganda Coffee Development Authority for the year ended 30th June 2018. These financial statements comprise of the statement of financial position, the statement of financial performance, and cash flow statement together with other accompanying statements, notes and accounting policies.

In my opinion, the financial statements of the Uganda Coffee Development Authority for the year ended 30th June 2018 are prepared, in all material respects, in accordance with Section 51 of the Public Finance Management Act, 2015, and the Financial Reporting Guide, 2018.

Basis of Opinion

I conducted my audit in accordance with International Standards of Supreme Audit Institutions (ISSAIs). My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statement's section of my report. I am independent of UCDA in accordance with the Constitution of the Republic of Uganda (1995) as amended, the National Audit Act, 2008, the International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (Parts A and B) (IESBA Code), the International Organisation of Supreme Audit Institutions (INTOSAI) Code of Ethics and other independence requirements applicable to performing audits of Financial Statements in Uganda. I have fulfilled my other ethical responsibilities in accordance with the IESBA Code, and in accordance with other ethical requirements applicable to performing audits in Uganda. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

The Accounting Officer is advised to continue seeking guidance from the PSST to resolve any challenges.

John F.S. Muwanga

AUDITOR GENERAL

KAMPALA

12th December, 2018

BOARD OF DIRECTORS FOR UGANDA COFFEE DEVELOPMENT AUTHORITY FOR 2017/18

	Name	Title
1.	Mr. Perez Buiromenhe	Board Chairman
2.	Mr. Frederick Lunzinda	Board Member
3.	Eng. Ishak Lukenge	Board Member
4.	Mr. John Nuwagaba	Board Member
5.	Dr. Albert Musisi	Board Member
6.	Professor Julius Y. K. Zake	Board Member
7.	Mr. Richard Okot	Board Member
8.	Mrs. Rose Kato	Board Member
9.	Mrs. Beatrice Byarugaba	Board Member
10.	Dr. Emmanuel Iyamulemye Niyibigira	UCDA Managing Director

Statement of Financial Performance

[Based on classification of expenditures by nature]

	Note	Actual 30 June 2018 (Shs)	Actual 30 June 2017 (Shs)
OPERATING REVENUE			
Revenue			
Taxes	2	0	0
External Grants Received	3	0	0
Transfers received from the Consolidated Fund	4	71,083,308,916	85,159,518,062
Transfers from the Contingencies Fund	5	0	0
Transfers received from Other Government units	6	0	0
Non – Tax revenue	7	20,571,277,431	18,560,731,184
Total operating revenue		91,654,586,347	103,720,249,246
OPERATING EXPENSES			
Employee costs	8	9,397,870,614	7,899,448,790
Goods and services consumed	9	138,864,225,323	54,411,409732
Consumption of property, plant and equipment	10	0	0
Subsidies	11	0	0
Transfers to other Organisations	12	0	0
Social benefits	13	0	15,000,000
Other operating expenses	14	34,000,000	12,000,000
Total operating expenses		148,296,095,937	62,337,858,522
Excess of revenue over expenditure from operating activities		(56,641,509,590)	41,382,390,724
Foreign exchange loss (Gain)	15	0	0
Finance costs	16	0	0
Transfers to Treasury	17	(20,326,979,954)	(17,963,795,635)

(76,968,489,544)

23,418,595,089

Emmanuel Iyamulemye Niyibigira

Excess of Revenue over expenditure for the year

Statement of Financial Position

	Notes	30 June 2018 (Shs)	30 June 2017 (Shs)
ASSETS			
Cash and cash equivalents	18	926,432,111	596,935,549
Receivables	19	1,475,280,749	0
Inventories	20	0	0
Investments	21	0	0
Non Produced Assets	22	0	0
Total Assets		2,401,712,860	596,935,549

LIABILITIES				
Borrowings	23	0	0	
Payables	24	106,099,093,573	28,076,941,800	
Pension Liability	25	0	0	
Total Liabilities		106,099,093,573	28,076,941,800	
Net assets (liabilities)		(103,697,380,713)	(27,480,006,251)	
REPRESENTED BY:-				
Net Worth		(103,697,380,713)	(27,480,006,251)	

Statement of Changes in Equity (Net Worth)

	Schedule	30 June 2018 (Shs)	30 June 2017 (Shs)
At 1 July - Net worth Last Year (B/F)		(27,480,006,251)	(22,821,659,540)
Less: Transfers to the UCF account (Previous Year Balances)		0	0
+/- Adjustments (Cash and cash equivalents))		0	0
Payables adjustments (See statement of outstanding commitments)		0	(28,076,941,800)
Adjustments in the receivables		751,115,082	0
Revaluation reserve		0	0
Add: Excess of revenue over expenditure for the Year		(76,968,489,544)	23,418,595,089
Closing Net Financial Worth		(103,697,380,713)	(27,480,006,251)

Emmanuel Iyamulemye Niyibigira

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Cash flow Statement for the year ended [Direct Method]

	30 June 2018 (Shs)	30 June 2017 (Shs)
CASH FLOWS FROM OPERATING ACTIVITIES		
Revenue from Operating activities		
Taxes	0	0
External Grants Received	0	0
Transfers received from the Consolidated Fund	71,083,308,916	85,159,518,062
Transfers from the Contingencies Fund	0	0
Transfers received from Other Government units	0	0
Non – Tax revenue	20,571,277,431	18,560,731,184
Deposits received	0	0
Advances recovered	0	0
Less Transfer to Treasury (Balances and NTR)	(20,326,979,954)	(17,963,795,635)
Total Operating revenue	71,327,606,393	85,756,453,611
PAYMENTS FOR OPERATING EXPENSES:		
Employee costs	9,397,870,614	7,899,448,790
Goods and services consumed	32,765,131,750	54,411,409,732
Subsidies	32,703,131,730	34,411,407,732
Transfers to Other Organisations	0	0
Social benefits	0	15,000,000
Other expenses	34,000,000	12,000,000
Foreign exchange loss/(gain)	0	0
Net Advances paid	724,165,667	0
Domestic arrears paid during the year	28,076,941,800	22,821,659,540
Pension Arrears paid during the Year	20,070,711,000	0
Losses of cash	0	0
Letters of Credit receivable	0	0
Total payments for operating activities	70,998,109,831	85,159,518,062
Net cash inflows/(outflows) from operating activities	329,496,562	596,935,549
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	0	0
Purchase of non-produced assets		
Proceeds from sale of property, plant and equipment		
Purchase of investments		
Proceeds from sale of investments	_	
Net cash inflows/(outflows) from investing activities	0	0
CASH FLOWS FROM FINANCING ACTIVITIES		
0.00.000	0	
Proceeds from external borrowings	0	0
Repayments of external borrowings		
Proceeds from other domestic borrowings		
Repayments of other domestic borrowings		
Net cash flows from financing activities	0	0
Net increase (decrease) in cash and cash equivalents	329,496,562	0

Emmanuel Iyamulemye Niyibigira

Cash flow Statement for the year ended (continued)

Reconciliation of movement of cash during the year

	Notes	30 June 2018 (Shs)	30 June 2017 (Shs)
At the beginning of the year		596,935,549	0
Less: Transfers to the UCF account (Previous Year Balances)		0	0
Add/ (Less): Adjustments to the opening balance		0	0
Add/ (Less): Adjustments in cash and cash equivalents		0	0
Net increase (decrease) of cash from the Cash flow Statement		329,496,562	596,935,549
At the end of the year		926,432,111	596,935,549

For purposes of the cash flow statement, cash and cash equivalents comprise

		30 June 2018 (Shs)	30 June 2017 (Shs)
Cash and bank balances	18	926,432,111	596,935,549
Cash and bank balances		926,432,111	596,935,549

Emmanuel Iyamulemye Niyibigira

Other Notes to the Financial Statements

Note 1: Exchange Rates

All monetary amounts in the financial statements are expressed in Uganda Shillings, the functional currency. The Uganda Shilling closing rates (the Bank of Uganda middle rate) for major currencies were:

	30 June 2018	30 June 2017
United States Dollar	0	3,585.90
British Pound	0	4,659.88
Euro	0	4,096.89

Note 2: Tax Revenues

Tax revenues comprise both direct and indirect taxes levied and collected on behalf of Government.

	30 June 2018 (Shs)	30 June 2017 (Shs)
Local Services Tax	0	0
Land fees	0	0
Business Licenses	0	0
Other tax revenues	0	0
Total taxation revenues	0	0

Note 3: External Grants received

	30 June 2018 (Shs)	30 June 2017 (Shs)
Grants from foreign governments	0	0
Grants from International Organisations	0	0
Total Grants	0	0

Note 4: Transfers Received From the Treasury - Consolidated Fund

	30 June 2018 (Shs)	30 June 2017 (Shs)
Transfers from the treasury- current	71,083,308,916	85,159,518,062
Transfers from the treasury- capital	0	0
Total Transfers	71,083,308,916	85,159,518,062

Note 5: Transfers Received From the Treasury- Contingencies Fund

	30 June 2018 (Shs)	30 June 2017 (Shs)
Response to natural crisis – location A	0	0
Response to natural crisis- location B	0	0
Total Transfers for the Year	0	0

Note 6: Transfers received from Other Government Units

Comprise funds appropriated under one vote but transferred to another vote for execution of the intended activities. For instance, road maintenance funds and grants recognised by treasury but transferred to other executing Ministries, Agencies and local Governments (MALGS), among others.

	30 June 2018 (Shs)	30 June 2017 (Shs)
Transfers received from other Government Units- Current		
(Name of the Government unit)	0	0
Transfers received from other Government units- Capital	0	0
(Name of the Government unit)		
Total	0	0

Note 7: Non-Tax Revenues

Comprise non-tax revenues from exchange transactions collected during the year were as follows

	30 June 2018 (Shs)	30 June 2017 (Shs)
Investment income	0	0
Dividends	0	0
Rent	1,054,639,413	969,164,835
Other property income (disposal of assets)	0	62,250,000
Sale of goods and services	0	5,250,000
Administrative fees and licenses	19,516,638,018	17,451,773,112
Court fines and Penalties	0	0
Other fines and Penalties	0	72,293,237
Miscellaneous Revenue	0	0
Total Non-Tax Revenue	20,571,277,431	18,560,731,184

Note 8: Employee Costs

Employee costs principally comprise:

	30 June 2018	30 June 2017
	(Shs)	(Shs)
Wages and salaries	7,205,948,074	5,962,931,136
Social contributions	696,761,700	551,609,956
Other employment costs	1,495,160,840	1,384,907,698
Total employee costs.	9,397,870,614	7,899,448,790

Note 9: Goods and Services

Expenditure on goods and services during the year principally comprise the following:

	30 June 2018 (Shs)	30 June 2017 (Shs)
General expenses	3,338,601,369	6,303,812,992
Communications	426,580,057	1,532,559,271
Utility and property expenses	596,747,255	287,550,000
Supplies and services	132,488,443,707	42,653,326,258
Professional services	260,589,738	263,226,634
Insurances and licenses	255,845,874	244,764,849
Travel and transport	1,178,381,048	1,237,436,728
Maintenance	319,036,275	1,888,733,000
Inventories (goods purchased for resale)	0	0
Total cost of goods and services	138,864,225,323	54,411,409,732

Note 10: Consumption of Property, Plant and Equipment (Fixed Assets)

As explained in accounting policy (15), property, plant and equipment (physical assets) are expensed in the year of purchase i.e. they are depreciated at 100% in the year of purchase using the cash basis of accounting.

	30 June 2018 (Shs)	30 June 2017 (Shs)
Non Residential buildings	0	0
Residential buildings	0	0
Roads and bridges	0	0
Transport equipment-	0	0
Machinery and equipment	0	0
Furniture and fittings	0	0
Other fixed assets	0	0
Total value of property, plant and equipment expensed	0	0

Note 11: Subsidies

Subsidies paid during the year are summarised as below:

	Actuals	Actuals
	30 June 2018 (Shs)	30 June 2017 (Shs)
To public corporations	0	0
To private enterprises	0	0
To private individuals	0	0
Total subsidies for the year	0	0

Note 12: Transfers to Other Organisations

Transfers made during the year are summarised as below:

	Actuals 30 June 2018 (Shs)	Actuals 30 June 2017 (Shs)
Transfer to foreign Governments	0	0
Transfers to International Organisations	0	0
Transfers to other government units	0	0
To resident non-government units	0	0
Total transfers	0	0

Note 13: Social Benefits

Social benefits paid during the year comprise:

	Actuals 30 June 2018 (Shs)	Actuals 30 June 2017 (Shs)
Pensions	0	0
Employer Social benefits	0	15,000,000
Total social benefits	0	15,000,000

Note 14: Other Operating Expenses

These comprise:

	Actuals 30 June 2018 (Shs)	Actuals 30 June 2017 (Shs)
Property expenses other than interest	0	0
Miscellaneous other expenses- current	34,000,000	12,000,000
Miscellaneous other expenses- capital	0	0
Total other operating expenses	34,000,000	12,000,000

Note 15: Foreign Exchange Gains and Losses

During the year, foreign exchange losses and gains were as follows:

	30 June 2018 (Shs)	30 June 2017 (Shs)
Realised loss (gain) (SFP)	0	0
Un/realised loss (gain) (SCE)	0	0
Net foreign exchange (gains)/ losses	0	0

Note 16: Finance costs

	Schedule	30th June 2018 (Shs)	30 June 2017 (Shs)
Interests on external debts (external borrowings)		0	0
Interests on other domestic borrowings		0	0
Total finance cost		0	0

Note 17: Transfers to the Treasury

These comprise transfers back to the Consolidated Fund of unspent balances from the respective expenditure accounts, transfers of non-tax revenue collected and unspent salaries, among others

	30 June 2018 (Shs)	30 June 2017 (Shs)
Non Tax revenue collected	20,326,979,954	17,963,795,635
Unspent Salary balances	0	0
Expenditure account balances	0	0
Total for the year.	20,326,979,954	17,963,795,635

Note 18: Cash and cash equivalents

	30 June 2018 (Shs)	30 June 2017 (Shs)
DOMESTIC		
Revenue accounts	0	0
Expenditure accounts	0	0
Project accounts	0	0
Collection accounts	926,432,111	596,935,549
Cash in transit	0	0
Cash at hand- Imprest	0	0
Others	0	0
Sub-total cash and bank balances- domestic	926,432,111	596,935,549
FOREIGN		
Revenue Accounts	0	0
Project Accounts	0	0
Expenditure accounts	0	0
Collection accounts	0	0
Cash in transit	0	0
Cash at hand- Imprests	0	0
Others	0	0
Sub-total cash and bank balances- foreign	0	0
Total cash and bank balances	926,432,111	596,935,549

There were no overdrafts in the year.

The Shs 150.344M disclosed relates to funds that were not remitted to the consolidated fund as at 30th June 2018. These funds were debited against one of our collection Accounts held with Stanbic (Account No. 9030005950693) on 29th June 2018 but were not receipted by MoFPED and, therefore, could not form part of our remittances to the consolidated fund for the year under review. The funds will form part of our remittances for 2018/19, Quarter 1, July to September 2018.

Note 19: Receivables

Comprise the following receivables at the end of the year net of any provision for receivables doubtful of recovery.

	30 June 2018 (Shs)	30 June 2017 (Shs)
DOMESTIC		
Loans (short-term) -others	0	0
Adva n ces	1,475,280,749	0
Outstanding letters of credit	0	0
Other accounts receivable	0	0
Total domestic receivables	1,475,280,749	0
FOREIGN		
Loans (short-term) -others	0	0
Advances	0	0
Other accounts receivable	0	0
Total foreign receivables	0	0
Total receivables	1,475,280,749	0
Less provisions against doubtful accounts	0	0
Net receivables	1,475,280,749	0

Note 20: Inventories

Comprise strategic stock and other inventories purchased which have not been expensed.

	30 June 2018 (Shs)	30 June 2017 (Shs)
Strategic stock-petroleum products	0	0
Other inventories(goods purchased for re-sale)	0	0
Total inventories	0	0

Note 21: Investments

Comprise investments as follows:

	30 June 2018 (Shs)	30 June 2017 (Shs)
Securities other than shares (long-term)-domestic	0	0
Shares and other equity-domestic	0	0
Securities other than shares-foreign	0	0
Total investments	0	0

Note 22: Non Produced Assets

	30 June 2018 (Shs)	30 June 2017 (Shs)
Land	0	0
Cultivated Assets	0	0
Other Naturally occurring Assets	0	0
Total Non-Produced Assets	0	0

The Net Book Value of the authority's leased land as at 30th June 2018 is Shs 3,252,379,924. The assets were depreciated on straight line basis, taking into account the years left from the revaluation date (10th January 2010) to the date of expiry of the lease.

Note 23: Borrowings

	30 June 2018 (Shs)	30 June 2017 (Shs)
DOMESTIC		
Loans from commercial banks	0	0
Interest payable on bank loans/borrowings	0	0
Other	0	0
Total domestic borrowings	0	0
FOREIGN		
Loans from commercial banks	0	0
Interest payable on bank loans/borrowings	0	0
Other	0	0
Total foreign borrowings	0	0
Total borrowings	0	0

Note 24: Payables

These are principally accounts payables, domestic and otherwise, outstanding at the year-end and comprise:

	30 June 2018 (Shs)	30 June 2017 (Shs)
Payables		
Trade Creditors	0	0
Sundry Creditors (Supply of Coffee Seedlings)	106,002,772,000	28,076,941,800
Sundry Creditors (Contributions to International Organisations)	96,321,573	0
Committed Creditors	0	0
Accountable advances	0	0
Withholding tax payable	0	0
Deposits received	0	0
Advances from other Government units	0	0
Miscellaneous accounts payables	0	0
Total payables	106,099,093,573	28,076,941,800

The categorisation and aging of the payables is as below; -

	Current Financial Year (Shs)	Previous Financial Year (Shs)	Other Financial Years (Shs)	Total (Shs)
Utilities	0	0	0	0
Rent	0	0	0	0
Contributions to International Organisations	96,321,573	0	0	96,321,573
Court Awards and Compensations	0	0	0	0
Taxes and other deductions	0	0	0	0
Goods and services Consumed (Supply of Coffee Seedlings)	106,002,772,000	0	0	106,002,772,000
Non Produced Assets		0	0	0
Others	0	0	0	0
Total Payables	106,099,093,573	0	0	106,099,093,573

Note 25: Pension liabilities

Pension liabilities have been accrued in the financial statements because it is the policy of Government to pay pensions to all former employees of the Government who qualified for pension under the provisions of the Pensions Act, Cap 281. In accordance with the provisions of the Pensions Act

	30 June 2018 (Shs)	30 June 2017 (Shs)
Former employees in Public Service	0	0
Former employees in Military Service	0	0
Former employees of the Education Service	0	0
Total	0	0

The aging of the pension liabilities is as below; -

	Incurred in the current Financial Year (Shs)	Previous Financial	Other Financial Years (Shs)	Total (Shs)
Pensions	0	0	0	0
Total	0	0	0	0



STATISTICS APPENDICES

Appendix 1: Coffee exports by type from Coffee Year 1990/91 to 2017/18

(Quantity in 60-Kg Bags; Value in US\$; Unit Value in US\$/Kilo)

Quantity Value Quantity Value Quantity Value	Coffee	Robusta		Arabica		Total		Robusta	Arabica	Weighted
1,924,319 105,733,784 160,948 15,647,712 2,085,267 12,381,496 0.92 1,884,183 91,742,542 160,934 12,813,523 2,083,217 104,556,065 0.81 2,471,960 192,307,120 533,245 81,737,730 3,005,205 273,658,850 1,33 2,284,109 338,762,354 60,544 93,731,757 2,791,753 432,494,111 2,47 3,789,013 288,858,906 448,101 66,267,735 4,148,803 388,916,157 1,53 3,789,013 288,858,906 356,449 35,126,41 355,126,41 1,27 2,284,109 338,762,354 43,10,60 49,112,624 3,032,338 276,474,235 1,41 3,789,013 288,858,906 448,101 66,267,735 4,148,803 36,47,989 1,82,47,442 1,23 3,789,013 288,818,800 448,101 66,267,735 4,148,803 36,47,499 1,23 3,789,013 288,818,800 356,449 35,126,416 36,47,989 282,995,512 1,24		Quantity	Value	Quantity	Value	Quantity	Value	Avergined Average Unit Value	Average Unit Value	Average our
1,884,183 91,742,542 169,034 12,813,523 2,053,217 104,556,065 081 1,841,510 90,576,148 247,132 18,117,843 2,088,642 108,693,991 0.82 2,471,960 192,307,120 533,245 81,351,730 3,005,205 273,658,850 1.3 2,284,109 338,762,354 507,644 93,731,757 2,791,753 432,44111 2.47 3,762,347 345,136,777 386,456 43,779,380 4,148,803 388,916,157 1.33 3,762,347 345,136,777 348,101 66,267,735 4,237,114 355,126,441 1.27 2,691,278 227,361,611 341,060 49,112,624 3,032,338 276,474,235 1.41 2,290,682 12,1850,127 42,899,788 2,917,257 164,749,915 0.85 2,290,682 12,1850,127 456,996 25,072,463 3,074,773 104,776,424 0.51 2,271,544 1,970,396 4,148,803 31,46,391 83,936,932 0.51 2,215,795	1990/91	1,924,319	105,733,784	160,948	15,647,712	2,085,267	121,381,496	0.92	1.62	0.97
1,841,510 90,576,148 247,132 18,117,943 2,088,642 108,693,991 0.82 2,471,960 122,307,120 533,245 81,351,730 3,005,205 273,658,850 1.3 2,284,109 338,762,354 507,644 93,731,757 2,791,753 432,494,111 2.47 3,762,347 345,136,777 386,456 43,779,380 4,148,803 388,916,157 1.53 3,789,013 288,858,906 448,101 66,267,735 4,148,803 388,916,157 1.27 2,691,278 227,361,611 341,060 49,112,624 3,647,989 282,995,512 1.27 2,291,540 35,2449 35,126,416 3,647,989 282,995,512 1.26 2,390,682 121,850,127 42,899,788 2,917,237 144,449,423 1.41 2,201,777 797,03,961 456,996 25,072,463 3,647,989 282,995,512 1.26 2,211,5955 64,496,820 430,426 19,440,133 3,146,381 144,746,424 0.51 1,986,890	1991/92	1,884,183	91,742,542	169,034	12,813,523	2,053,217	104,556,065	0.81	1.26	0.85
2,471,960 192,307,120 533,245 81,351,730 3,005,205 273,658,850 1.3 2,284,109 338,762,354 507,644 93,731,757 2,791,753 432,494,111 247 3,762,347 345,136,777 386,456 43,779,380 4,148,803 388,716,157 1.53 3,762,347 345,136,777 386,456 43,779,380 4,148,803 388,716,157 1.53 2,691,278 227,341,611 341,060 49,112,624 350,47,987 282,795,512 1.27 2,590,682 21,880,127 526,575 42,899,788 2,917,257 164,749,915 0.85 2,501,777 79,703,961 456,996 25,072,463 3,146,381 104,776,424 0.51 2,21,440 81,843,934 442,448 22,943,160 2,647,389 104,776,424 0.51 2,21,440 81,843,934 442,448 22,943,160 2,653,804 115,704,844 0.51 2,21,440 81,843,934 442,448 22,943,160 2,624,990 162,096,236 104,796,236 </td <td>1992/93</td> <td>1,841,510</td> <td>90,576,148</td> <td>247,132</td> <td>18,117,843</td> <td>2,088,642</td> <td>108,693,991</td> <td>0.82</td> <td>1.22</td> <td>0.87</td>	1992/93	1,841,510	90,576,148	247,132	18,117,843	2,088,642	108,693,991	0.82	1.22	0.87
2,284,109 338,762,354 507,644 93,731,757 2,791,753 422,494,111 2.47 3,762,347 345,136,777 386,456 43,779,380 4,148,803 388,916,157 1.53 3,782,347 345,136,777 386,456 43,779,380 4,148,803 388,916,157 1.53 2,691,278 227,361,611 341,060 49,112,624 3,627,982 276,474,235 1.41 2,691,278 227,361,611 341,060 49,112,624 3,627,982 276,474,235 1.41 2,390,682 121,850,127 526,575 42,899,788 2,917,257 164,749,915 0.85 2,517,777 79,703,961 456,996 25,072,463 3,074,773 104,776,424 0.51 2,211,40 81,843,934 442,448 22,943,160 2,653,888 104,787,094 0.51 1,986,890 105,833,286 518,000 56,262,950 2,504,890 15,704,844 0.51 1,986,890 105,833,286 518,000 2,504,890 2,504,890 162,096,236 0.89	1993/94	2,471,960	192,307,120	533,245	81,351,730	3,005,205	273,658,850	1.3	2.54	1.52
3,762,347 345,136,777 386,456 43,779,380 4,148,803 388,916,157 1.53 3,789,013 288,858,906 448,101 66,267,735 4,237,114 355,126,641 1.27 2,681,278 227,341,611 341,060 49,112,624 3,032,338 276,474,235 1.41 2,390,682 121,850,127 526,575 42,899,788 2917,257 164,749,915 0.85 2,390,682 121,850,127 456,996 25,072,463 3,074,773 104,776,424 0.51 2,417,777 79,703,961 456,996 25,072,463 3,074,773 104,776,424 0.51 2,211,400 81,843,934 442,448 22,943,160 2,663,888 104,787,094 0.61 1,979,353 82,611,561 543,689 35,253,042 115,704,844 0.61 1,979,353 82,611,561 56,262,950 2,504,890 162,096,236 0.89 1,986,890 105,833,266 559,754 63,801,298 2,704,236 2,50,96,236 2,713,498 10,240,00	1994/95	2,284,109	338,762,354	507,644	93,731,757	2,791,753	432,494,111	2.47	3.08	2.58
3,789,013 288,858,906 448,101 66,267,735 4,237,114 355,126,641 1.27 2,691,278 227,361,611 341,060 49,112,624 3,032,338 276,474,235 1.41 2,891,578 247,869,096 356,449 35,126,416 3,647,889 282,995,512 1.26 2,390,682 121,850,127 456,996 25,072,463 3,074,773 104,776,424 0.81 2,617,777 79,703,961 456,996 25,072,463 3,074,773 104,776,424 0.51 2,715,955 64,496,820 430,426 25,072,463 3,074,773 104,776,424 0.51 2,221,440 81,843,934 442,448 22,943,160 2,663,888 104,787,094 0.61 1,986,890 10,583,286 518,000 56,262,950 2,504,890 105,006,409 66,470,317 2,002,324 170,343,586 1.23 1,408,314 103,873,269 559,754 63,801,298 2,704,236 256,580,844 1.5 2,144,482 12,006,03 364,010 66,470,317<	1995/96	3,762,347	345,136,777	386,456	43,779,380	4,148,803	388,916,157	1.53	1.89	1.56
2,691,278 227,361,611 341,060 49,112,624 3,032,338 276,474,235 1.41 3,291,540 247,869,096 356,449 35,126,416 3,647,989 282,995,512 1.26 2,390,682 121,850,127 526,575 42,899,788 2,917,257 164,749,915 0.85 2,517,777 79,703,961 456,996 25,072,463 3,074,773 104,776,424 0.51 2,211,440 81,843,934 442,448 22,943,160 2,653,888 104,787,094 0.61 1,986,890 105,833,286 518,000 56,262,950 2,504,890 162,096,236 0.89 1,408,314 103,873,269 518,000 56,262,950 2,504,890 162,096,236 0.89 1,408,314 103,873,269 518,000 56,262,950 2,504,890 162,096,236 0.89 2,114,482 192,779,546 559,754 63,801,286 2,704,236 256,580,844 1.5 2,405,137 2,405,137 2,104,236 256,580,844 1.5 2,405,137	1996/97	3,789,013	288,858,906	448,101	66,267,735	4,237,114	355,126,641	1.27	2.46	1.40
3,291,540 247,869,096 355,449 35,126,416 3,647,989 282,995,512 1.26 2,390,682 121,850,127 526,575 42,899,788 2,917,257 164,749,915 0.85 2,390,682 121,850,127 456,996 25,072,463 3,074,773 104,776,424 0.51 2,715,955 64,496,820 430,426 19,440,133 3,146,381 83,936,953 0.04 2,715,955 64,496,820 442,448 22,943,160 2,663,888 104,787,094 0.61 1,979,353 82,611,561 543,689 33,093,283 2,523,042 115,704,844 0.61 1,986,890 105,833,286 518,000 56,262,950 2,504,890 162,096,236 0.89 1,444,482 192,779,546 559,754 63,801,298 2,704,236 256,580,844 1.5 2,405,137 212,848,980 648,551 78,912,759 3,053,688 291,761,739 1.94 2,405,137 212,848,980 648,551 78,912,759 3,053,688 291,761,739 1.47	1997/98	2,691,278	227,361,611	341,060	49,112,624	3,032,338	276,474,235	1.41	2.4	1.52
2,390,682 121,850,127 526,575 42,899,788 2,917,257 164,749,915 0.85 2,617,777 79,703,961 456,996 25,072,463 3,074,773 104,776,424 0.51 2,715,955 64,496,820 430,426 19,440,133 3,146,381 83,936,953 0.4 2,221,440 81,843,934 442,448 22,943,160 2,663,888 104,787,094 0.61 1,979,353 82,611,561 543,689 33,093,283 2,523,042 115,704,844 0.61 1,986,890 10,5833,286 518,000 56,262,950 2,504,890 162,096,236 0.89 1,408,314 103,873,269 594,010 66,470,317 2,002,324 170,343,586 1.23 2,144,482 192,779,546 559,754 63,801,298 2,704,236 256,580,844 1.5 2,713,498 316,060,409 497,105 72,337,793 3,053,688 291,761,739 1.94 2,405,137 212,848,980 648,551 78,912,759 3,053,689 291,761,739 1.47	1998/99	3,291,540	247,869,096	356,449	35,126,416	3,647,989	282,995,512	1.26	1.64	1.29
2,617,777 79,703,961 456,996 25,072,463 3,074,773 104,776,424 0.51 2,715,955 64,496,820 430,426 19,440,133 3,146,381 83,936,953 0.4 2,221,440 81,843,934 442,448 22,943,160 2,663,888 104,787,094 0.61 1,979,353 82,611,561 543,689 33,093,283 2,523,042 115,704,844 0.71 1,986,890 105,833,286 518,000 56,262,950 2,504,890 162,096,236 0.89 1,408,314 103,873,269 594,010 66,470,317 2,002,324 170,343,586 1.23 2,114,482 192,779,546 559,754 63,801,298 2,704,236 256,580,844 1.5 2,713,498 316,060,409 497,105 72,337,793 3,053,688 291,761,739 1.47 2,405,137 1,957,400 163,484,690 711,571 103,230,931 2,668,971 266,715,621 1.39	1999/00	2,390,682	121,850,127	526,575	42,899,788	2,917,257	164,749,915	0.85	1.36	0.94
2,715,955 64,496,820 430,426 19,440,133 3,146,381 83,936,953 0.4 2,221,440 81,843,934 442,448 22,943,160 2,663,888 104,787,094 0.61 1,979,353 82,611,561 543,689 33,093,283 2,523,042 115,704,844 0.7 1,986,890 105,833,286 518,000 56,262,950 2,504,890 162,096,236 0.89 1,408,314 103,873,269 594,010 66,470,317 2,002,324 170,343,586 0.89 2,144,482 192,779,546 559,754 63,801,298 2,704,236 256,580,844 1.5 2,713,498 316,060,409 497,105 72,337,793 3,210,603 388,398,202 1.94 2,405,137 212,848,980 648,551 78,912,759 3,053,688 291,761,739 1.47 1,957,400 163,484,690 711,571 103,230,931 2,668,971 266,715,621 1.39	2000/01	2,617,777	79,703,961	456,996	25,072,463	3,074,773	104,776,424	0.51	0.91	0.57
2,221,440 81,843,934 442,448 22,943,160 2,663,888 104,787,094 0.61 1,979,353 82,611,561 543,689 33,093,283 2,523,042 115,704,844 0.7 0.07 1,986,890 105,833,286 518,000 56,262,950 2,504,890 162,096,236 0.89 0.89 1,408,314 103,873,269 594,010 66,470,317 2,002,324 170,343,586 1.23 0.89 2,144,482 192,779,546 559,754 63,801,298 2,704,236 256,580,844 1.5 2,713,498 316,060,409 497,105 72,337,793 3,210,603 388,398,202 1.94 2,405,137 2,405,137 2,648,980 711,571 103,230,931 2,668,971 266,715,621 1.39	2001/02	2,715,955	64,496,820	430,426	19,440,133	3,146,381	83,936,953	0.4	0.75	0.44
1,996,35382,611,561543,68933,093,2832,523,042115,704,8440.71,986,890105,833,286518,00056,262,9502,504,890162,096,2360.891,408,314103,873,269594,01066,470,3172,002,324170,343,5861.232,144,482192,779,546559,75463,801,2982,704,236256,580,8441.52,713,498316,060,409497,10572,337,7933,210,603388,398,2021.942,405,137212,848,980648,55178,912,7593,053,688291,761,7391.471,957,400163,484,690711,571103,230,9312,668,971266,715,6211.39	2002/03	2,221,440	81,843,934	442,448	22,943,160	2,663,888	104,787,094	0.61	98.0	99.0
1,986,890 105,833,286 518,000 56,262,950 2,504,890 162,096,236 0.89 1,408,314 103,873,269 594,010 66,470,317 2,002,324 170,343,586 1.23 2,144,482 192,779,546 559,754 63,801,298 2,704,236 256,580,844 1.5 2,713,498 316,060,409 497,105 72,337,793 3,210,603 388,398,202 1.94 2,405,137 2,2405,137 12,848,980 648,551 78,912,759 3,053,688 291,761,739 1.47 1,957,400 163,484,690 711,571 103,230,931 2,668,971 266,715,621 1.39	2003/04	1,979,353	82,611,561	543,689	33,093,283	2,523,042	115,704,844	0.7	1.01	0.76
1,408,314 103,873,269 594,010 66,470,317 2,002,324 170,343,586 1.23 2,144,482 192,779,546 559,754 63,801,298 2,704,236 256,580,844 1.5 2,713,498 316,060,409 497,105 72,337,793 3,210,603 388,398,202 1.94 2,405,137 212,848,980 648,551 78,912,759 3,053,688 291,761,739 1.47 1,957,400 163,484,690 711,571 103,230,931 2,668,971 266,715,621 1.39	2004/05	1,986,890	105,833,286	518,000	56,262,950	2,504,890	162,096,236	0.89	1.81	1.08
2,144,482 192,779,546 559,754 63,801,298 2,704,236 256,580,844 1.5 2,713,498 316,060,409 497,105 72,337,793 3,210,603 388,398,202 1.94 2,405,137 2,405,137 2,12,848,980 648,551 78,912,759 3,053,688 291,761,739 1.47 1,957,400 163,484,690 711,571 103,230,931 2,668,971 266,715,621 1.39	2005/06	1,408,314	103,873,269	594,010	66,470,317	2,002,324	170,343,586	1.23	1.87	1.42
2,713,498 316,060,409 497,105 72,337,793 3,210,603 388,398,202 1.94 2,405,137 2,405,137 212,848,980 648,551 78,912,759 3,053,688 291,761,739 1.47 1,957,400 163,484,690 711,571 103,230,931 2,668,971 266,715,621 1.39	2006/07	2,144,482	192,779,546	559,754	63,801,298	2,704,236	256,580,844	1.5	1.9	1.58
2,405,137 212,848,980 648,551 78,912,759 3,053,688 291,761,739 1.47 1,957,400 163,484,690 711,571 103,230,931 2,668,971 266,715,621 1.39	2007/08	2,713,498	316,060,409	497,105	72,337,793	3,210,603	388,398,202	1.94	2.43	2.02
1,957,400 163,484,690 711,571 103,230,931 2,668,971 266,715,621 1.39	2008/09	2,405,137	212,848,980	648,551	78,912,759	3,053,688	291,761,739	1.47	2.03	1.59
	2009/10	1,957,400	163,484,690	711,571	103,230,931	2,668,971	266,715,621	1.39	2.42	1.67

Coffee	Robusta		Arabica		Total		Robusta	Arabica	Weighted
Tear	Quantity	Value	Quantity	Value	Quantity	Value	weignted Average Unit Value	vveignted Average Unit Value	Average Unit Value
2010/11	2,484,013	294,606,045	665,410	154,284,625	3,149,423	448,890,669	1.98	3.86	2.38
2011/12	1,904,176	223,976,023	822,073	168,722,105	2,726,249	392,698,138	1.96	3.42	2.40
2012/13	2,781,478	317,728,861	801,151	114,965,197	3,582,629	432,694,059	1.9	2.39	2.01
2013/14	2,735,020	285,614,846	764,809	108,307,489	3,499,829	393,922,335	1.74	2.36	1.88
2014/15	2,722,636	288,389,791	733,216	122,160,149	3,455,852	410,549,941	1.77	2.78	1.98
2015/16	2,435,160	223,655,972	880,407	103,020,278	3,315,567	326,676,251	1.53	1.95	1.64
2016/17	3,618,631	404,858,546	986,527	139,729,082	4,605,158	544,587,628	1.86	2.36	1.97
2017/18	3,202,881	322,223,963	1,102,716	137,796,277	4,305,597	460,020,240	1.68	2.08	1.78
Average	2,513,042	207,671,035	565,554	73,192,814	3,078,596	280,863,849	1.38	2.16	1.52

Source: UCDA Database

Appendix II: Coffee exports by type for Financial Year 2010/11 to 2017/18 (Quantity in 60-Kilo Bags: Value in US\$)

Financial Year	Robusta		Arabica		Total	
	Quantity	Value	Quantity	Value	Quantity	Value
2010_11	2,115,852	231,078,220	661,508	140,909,770	2,777,360	371,987,989
2011_12	2,234,936	267,389,302	801,534	177,071,926	3,036,470	444,461,227
2012_13	2,560,670	300,279,929	798,769	122,104,028	3,359,439	422,383,957
2013_14	2,823,338	293,735,883	824,490	109,208,787	3,647,828	402,944,671
2014_15	2,530,083	278,910,215	706,379	123,825,931	3,236,462	402,736,145
2015_16	2,696,611	249,245,692	860,081	102,286,595	3,556,692	351,532,287
2016_17	3,188,144	349,312,556	961'166	140,470,734	4,185,940	489,783,289
2017_18	3,378,736	354,699,013	1,077,478	137,558,037	4,454,214	492,257,049

Appendix III: Coffee exports by month and by type for Financial Year 2010/11 to 2017/18 (Quantity in 60-Kg Bags; Value in US\$)

	מסממטו					
	Quantity	Value	Quantity	Value	Quantity	Value
FY2010/11						
Jul-10	210,977	19,266,257	55,238	8,679,252	266,215	27,945,510
Aug-10	170,178	16,056,668	47,106	7,645,086	217,284	23,701,754
Sep-10	124,236	11,351,674	45,492	7,605,669	169,728	18,957,343
Oct-10	118,422	10,761,243	062'69	12,539,111	188,012	23,300,353
Nov-10	200,269	19,394,818	66,457	12,811,912	266,726	32,206,730
Dec-10	187,487	18,580,525	50,260	10,111,007	237,747	28,691,532
Jan-11	159,880	17,495,886	55,300	12,485,120	215,180	29,981,006
Feb-11	142,834	15,938,202	51,131	11,950,718	193,965	27,888,920
Mar-11	172,243	20,795,170	56,336	14,044,553	228,579	34,839,722
Apr-11	129,578	15,844,878	45,962	11,152,999	175,540	26,997,877
May-11	193,356	24,484,235	54,104	14,771,417	247,460	39,255,651
Jun-11	306,392	41,108,666	64,532	17,112,925	370,924	58,221,591
FY201011	2,115,852	231,078,220	661,508	140,909,770	2,777,360	371,987,989
FY2011/12						
Jul-11	334,502	44,052,764	41,671	10,376,649	376,173	54,429,413
Aug-11	257,823	32,059,107	50,916	12,193,492	308,739	44,252,599
Sep-11	281,227	34,090,553	59,151	14,734,721	340,378	48,825,274
Oct-11	167,645	18,987,639	47,640	12,119,169	215,285	31,106,808
Nov-11	149,684	16,060,997	77,493	18,034,286	771,177	34,095,283
Dec-11	167,558	18,694,380	74,103	18,208,484	241,661	36,902,863
Jan-12	159,446	17,991,284	67,016	15,879,186	226,462	33,870,470
Feb-12	157,860	17,606,100	86,429	18,543,370	244,289	36,149,470
Mar-12	104,260	12,244,136	83,332	17,976,722	187,592	30,220,858
Apr-12	70,758	8,563,982	70,462	13,300,600	141,220	21,864,582
May-12	168,233	20,193,776	84,210	15,544,422	252,443	35,738,198

	Robi	Robusta	Arabica	oica		Total
	Quantity	Value	Quantity	Value	Quantity	Value
Jun-12	215,940	26,844,583	59,111	10,160,825	275,051	37,005,407
FY201112	2,234,936	267,389,302	801,534	177,071,926	3,036,470	444,461,227
FY2012/13						
Jul-12	235,689	28,873,154	70,642	11,928,412	306,331	40,801,566
Aug-12	172,506	21,472,939	59,947	10,083,535	232,453	31,556,474
Sep-12	134,597	16,443,052	41,688	6,943,105	176,285	23,386,157
Oct-12	137,049	17,098,647	40,975	6,396,639	178,024	23,495,286
Nov-12	165,052	19,882,439	59,344	9,084,288	224,396	28,966,727
Dec-12	180,217	20,903,513	62,964	9,560,719	243,181	30,464,232
Jan-13	263,010	30,069,401	82,104	12,495,417	345,114	42,564,818
Feb-13	270,891	31,046,761	72,239	11,059,343	343,130	42,106,104
Mar-13	239,090	27,274,443	70,100	10,530,447	309,190	37,804,890
Apr-13	190,212	21,736,112	57,217	8,590,756	247,429	30,326,868
May-13	287,932	33,282,174	104,453	14,817,094	392,385	48,099,267
Jun-13	284,425	32,197,294	960'11	10,614,273	361,521	42,811,567
FY201213	2,560,670	300,279,929	798,769	122,104,028	3,359,439	422,383,957
FY2013/14						
Jul-13	318,731	35,312,780	76,833	9,808,267	395,564	45,121,046
Aug-13	258,704	28,533,797	29,690	7,409,146	318,394	35,942,943
Sep-13	186,165	20,391,501	38,136	4,598,809	224,301	24,990,309
Oct-13	157,615	16,621,666	52,937	6,116,453	210,552	22,738,119
Nov-13	184,679	17,779,683	79,054	8,870,068	263,733	26,649,752
Dec-13	201,687	19,047,336	25,699	6,170,411	257,386	25,217,747
Jan-14	321,287	30,740,312	908'69	8,106,380	391,092	38,846,691
Feb-14	284,861	27,270,385	70,588	8,241,027	355,449	35,511,412
Mar-14	268,178	27,678,522	79,485	11,093,911	347,663	38,772,433
Apr-14	229,868	24,469,528	102,767	16,016,652	332,635	40,486,180
May-14	210,449	23,455,390	75,999	12,389,563	286,448	35,844,953
Jun-14	201,114	22,434,984	63,497	10,388,102	264,611	32,823,086

	108	Robusta	Ara	Arahica	Total	<u></u>
	Quantity	Value	Quantity	Value	Quantity	Value
FY201314	2,823,338	293,735,883	824,490	109,208,787	3,647,828	402,944,671
FY2014/15						
Jul-14	274,992	31,036,626	39,312	6,825,647	314,304	37,862,273
Aug-14	234,002	26,528,610	34,031	5,940,395	268,033	32,469,005
Sep-14	166,288	18,551,804	41,635	8,148,880	207,923	26,700,684
Oct-14	172,502	19,421,213	56,940	11,236,378	229,442	30,657,590
Nov-14	159,447	17,998,556	60,501	11,496,271	219,948	29,494,827
Dec-14	176,711	20,587,890	48,092	9,162,913	224,803	29,750,803
Jan-15	244,366	27,033,929	65,783	12,657,306	310,149	39,691,234
Feb-15	230,750	25,794,351	59,725	11,156,448	290,475	36,950,798
Mar-15	215,368	23,807,609	95,405	16,979,579	310,773	40,787,188
Apr-15	176,932	19,070,021	87,133	13,735,592	264,065	32,805,613
May-15	194,035	20,581,329	68,569	9,889,535	262,604	30,470,864
Jun-15	284,690	28,498,277	49,253	6,596,987	333,943	35,095,264
FY201415	2,530,083	278,910,215	706,379	123,825,931	3,236,462	402,736,145
FY2015/16						
Jul-15	349,166	35,009,971	53,555	7,948,830	402,721	42,958,800
Aug-15	285,967	27,951,209	34,280	4,576,784	320,247	32,527,993
Sep-15	232,702	22,635,437	53,620	6,671,146	286,322	29,306,583
Oct-15	148,278	14,301,171	74,920	8,566,678	223,198	22,867,849
Nov-15	157,358	14,836,751	91,563	10,211,723	248,921	25,048,473
Dec-15	263,214	23,957,649	79,215	9,349,986	342,429	33,307,635
Jan-16	257,330	22,889,563	77,397	9,235,915	334,727	32,125,478
Feb-16	204,921	17,598,345	67,020	7,522,709	271,941	25,121,054
Mar-16	166,153	13,697,794	81,645	9,376,222	247,798	23,074,015
Apr-16	222,748	19,307,760	104,045	11,812,867	326,793	31,120,627
May-16	207,392	18,504,259	78,553	9,115,334	285,945	27,619,592
Jun-16	201,382	18,555,784	64,268	7,898,402	265,650	26,454,186
FY201516	2,696,611	249,245,692	860,081	102,286,595	3,556,692	351,532,287

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	ı	Kobusta		Arabica	ı	lotal
	Quantity	Value	Quantity	Value	Quantity	Value
FY2016/17						
Jul-16	218,643	20,830,637	49,507	6,148,032	268,150	26,978,669
Aug-16	244,882	24,613,694	46,177	5,480,297	291,059	30,093,991
Sep-16	142,859	14,562,566	260'99	8,302,114	208,956	22,864,680
Oct-16	129,068	13,577,626	80,076	10,615,548	209,144	24,193,173
Nov-16	278,245	31,508,240	129,448	18,837,530	407,693	50,345,770
Dec-16	328,164	36,036,618	770'26	15,478,699	425,241	51,515,317
Jan-17	304,787	33,973,480	988'66	15,008,470	404,673	48,981,950
Feb-17	301,116	34,545,200	95,407	13,761,010	396,523	48,306,210
Mar-17	316,314	36,539,693	93,602	13,903,721	409,916	50,443,414
Apr-17	242,501	27,915,872	83,065	11,361,248	325,566	39,277,120
May-17	324,640	35,752,555	83,814	11,439,267	408,454	47,191,822
Jun-17	356,925	39,456,375	73,640	10,134,798	430,565	49,591,173
FY201617	3,188,144	349,312,556	962'266	140,470,734	4,185,940	489,783,289
FY201718						
Jul-18	370,075	41,768,206	57,129	7,545,542	427,204	49,313,748
Aug-18	382,520	42,287,824	35,820	4,771,421	418,340	47,059,245
Sept-18	284,276	31,496,856	57,563	7,087,306	341,839	38,584,162
Oct-18	259,706	28,901,873	121,940	15,330,257	381,646	44,232,130
Nov-18	310,759	33,117,191	132,341	16,269,829	443,100	49,387,020
Dec-18	290,980	29,970,798	94,903	12,711,169	385,883	42,681,967
Jan-18	311,567	31,494,924	90,363	12,180,021	401,930	43,674,945
Feb-18	294,842	29,312,706	93,802	12,116,139	388,644	41,428,845
Mar-18	223,702	21,817,945	109,210	13,841,434	332,912	35,659,379
Мау	218,418	21,736,245	100,283	12,333,919	318,701	34,070,164
Jun	253,514	25,303,287	65,517	8,163,246	319,031	33,466,533
FY201718	3,378,736	354,699,012	1,075,478	137,558,036	4,454,214	492,257,048
0	-					

Source: UCDA Database

Appendix IV: Uganda's Coffee Exporters by exporter month for Financial Year 2017/18 (60-Kg Bags)

Exporter	July 2017	August 2017	Sept 2017	Oct 2017	Nov 2017	Dec-17	Jan 2018	Feb 2018	March 2018	April 2018	May 2018	June 2018	Grand Total
Kyagalanyi Coffee Ltd	54,226	65,229	73,838	47,335	64,574	56,582	61,875	51,512	51,532	41,989	27,050	44,458	640,200
Ugacof (U) Ltd	49,215	56,216	40,711	80,354	78,881	69,358	52,891	28,750	32,385	16,086	21,333	27,237	553,417
Ideal Quality Commodities Ltd	35,790	49,542	25,450	19,138	45,660	40,710	46,322	42,227	39,672	34,168	39,994	41,236	459,909
Olam (U) Ltd	38,523	29,139	34,860	41,154	34,710	28,533	32,335	58,415	36,921	51,328	38,915	31,826	456,659
Ibero (U) Ltd	24,854	20,664	12,726	22,230	19,586	30,544	26,288	29,656	21,558	14,324	27,932	24,700	275,062
Export Trading Company (U) Ltd	28,136	22,936	31,250	19,852	22,996	066'6	26,188	19,586	20,718	23,028	18,449	13,975	257,104
Touton (U) Ltd	17,286	29,298	17,315	20,609	21,911	19,623	27,255	20,896	28,003	15,200	21,137	16,600	255,133
Kawacom (U) Ltd	22,388	14,946	16,175	17,810	9,280	14,830	20,459	24,431	18,473	16,072	17,970	11,740	204,574
Besmark Coffee Company Ltd	18,840	18,298	20,785	21,695	20,039	15,036	11,356	14,070	12,856	7,524	9,476	13,338	183,313
Kampala Domestic Store Ltd	32,950	11,662	7,638	6,616	10,438	0/6′6	6,476	7,700	7,330	13,452	22,162	18,628	155,022
Commodity Solutions (U) Ltd	20,754	16,116	3,500	14,056	12,114	10,110	10,308	11,729	2,922	8,242	15,078	11,966	136,895
Louis Dreyfus Company (U) Ltd	10,455	9,352	7,348	4,940	17,036	2,482	9,149	9,702	11,382	16,430	12,727	9,813	120,816
Coffee World Ltd	8,952	12,634	4,696	13,254	18,380	11,196	7,644	8,102	6,794	4,760	7,292	8,563	112,267
Great Lakes Coffee Company Ltd	6,024	7,680	4,470	14,700	14,950	10,990	11,180	5,950	8,520	9,242	5,880	9,610	109,196
Qualicoff (U) Ltd	7,650	6,994	5,860	5,480	7,050	6,110	929	5,210	1,800		4,776	6,390	57,990
Nakana Coffee Factory Ltd	5,314	5,634	1,380	2,706	8,428	5,222	8,560	6,882	5,100	1,350	1,348	3,560	55,484
Ankole Coffee Processors Ltd	5,350	5,556	4,170	3,150	3,860	5,950	3,850	3,500	1,400	1,050	3,788	1,040	42,664
Ankole Coffee Producers Co.op Ltd	7,761	4,330	5,190	6,160	1,680	2,360	1,205	1,920	096	1,600	2,040	3,940	39,146
Bakhsons Trading Co (U) Ltd	4,592	2,700	2,748	1,958	2,644	5,888	3,104	3,694	2,488	899	2,654	4,106	37,244
Ishaka Quality Commodities Ltd	5,190	2,780			4,490	2,165	5,230	7,780	2,150	3,400	1,500	700	35,385

Exporter	July 2017	August 2017	Sept 2017	Oct 2017	Nov 2017	Dec-17	Jan 2018	Feb 2018	March 2018	April 2018	May 2018	June 2018	Grand Total
Tata Uganda Limited		000′6	9,000	2,100		4,500	4,500			3,000	4,500	1,500	35,100
Savannah Commodities Co. Limited	8,488	2,078	1,400	5,620	5,270	2,391	1,113	2,550				3,142	32,052
Bulamu Coffee Buyers Processors & Export Ltd				335		5,150	6,330	3,350	4,080	360	1,400	3,679	24,684
Mbale Importers & Exporters Ltd	640	066	096	2,610	2,560	3,260	1,950	1,660	1,748	1,610	1,010	1,020	20,018
Sena Indo (U) Ltd	2,882	1,725	4,295	1,720	1,425	285	300	1,755					14,387
Bakwanye Trading Co. Ltd	320	1,962	720	2,000	2,625	096	096	320	1,280	700	1,010	360	13,217
Discovery Trading Ltd	1,774	999			1,829	334	1,608	1,002	300	1,750	1,400	2,500	13,163
Omega Oils (U) Ltd			1,050		1,400	1,400		2,500	1,400	700	2,800	350	11,600
Risala (U) Ltd	1,363	1,691			1,050	1,400	700	2,120	1,295	356	654		10,629
Banyankole Kweterana Coop Union Ltd	1,034	320	066		1,310	640	2,260	1,610	2,070		360		10,594
Kibinge Coffee Farmers Cooperative Society Ltd		1,080	989	1,000	3,200	940	640	320	1,400	089		089	10,320
Nucafe Ltd	320	664	988	354	658	1,346	929	320	330	1,958	929	684	8,962
Kaweri Coffee Plantation	974	640	334	320	640	334	334	2,880		654	654	096	8,724
Karaz Coffee Factory Ltd	1,370	2,080	2,080	700	1,050	1,030							8,310
Bukonzo Joint Cooperative Union Ltd		320	640	640	320	096	320	1,278	096	096	640	320	7,358
The Edge Trading (U) Ltd						350	3,170	1,770	1,400				069'9
Darley Investments Ltd							1,600	740	096	320			3,620
Cisco Petroleum (U) Ltd	1,400		330	700	330				350	350			3,460
Central Coffee Farmers Association						320	1,690	1,028					3,038
Turads Trading (U) Ltd			340			640	340	340	320	340	340		2,660
Amco Trading House (U) Ltd	350	1,750	350										2,450
Nsangi Coffee Farmers Association		988				360				334	720		2,402
Mountain Harvest Smc Ltd						320	320	029	640	310			2,260
Bugisu Cooperative Union Ltd				20		1,294	320	20	320				1,974

Exporter	July 2017	August 2017	Sept 2017	Oct 2017	Nov 2017	Dec-17	Jan 2018	Feb 2018	March 2018	April 2018	May 2018	June 2018	Grand Total
United Organic Coffee Growers Ltd			320		320	320					640		1,600
Superbia International Coffee Trade Ltd					350			350			358		1,058
Bufumbo Organic Farmers Association	320								400	320			1,040
Pearl Crops Ltd	1,030												1,030
Powerstorm (U) Ltd	664	330											994
Bukonzo Organic Farmers Cooperative Union Ltd			154					264					418
Empire Agricultural Coffee Services Ltd							320					09	380
Brikam (U) Ltd												350	350
Nile Highland Arabica Coffee Farmers		350											350
Shiba World Investments Ltd									350				350
Ecotrade (U) Ltd										330			330
Kasese Coffee Co. Limited									330				330
Platinum Commodities Ltd				330									330
Bros Coffee (U) Ltd	25				53			_		36	26		141
Chanzo Coffee Ltd							100						100
Gorilla Summit Coffee			86										86
Nitubasa Ltd								20					20
Masai Tours & Travel Ltd							40						40
Space Sdx Africa								34					34
Geruga Ltd											18		18
Herad International Services Ltd									15				15
Busingye and Company Ltd										3			3
Klu (U) Ltd					3								3
Grand Total	427,204	418,340	341,839	381,646	443,100	385,883	401,930	388,644	332,912	94,984	318,701	319,031	4,454,214

Appendix V: Uganda's Coffee Exporter by type FY 2017/18

Exporters	Robusta	Arabica	Grand Total
Kyagalanyi Coffee Ltd	350,189	290,011	640,200
Ugacof (U) Ltd	519,206	34,211	553,417
Ideal Quality Commodities Ltd	431,335	28,574	459,909
Olam (U) Ltd	393,249	63,410	456,659
Ibero (U) Ltd	273,342	1,720	275,062
Export Trading Company (U) Ltd	207,338	49,766	257,104
Touton (U) Ltd	169,508	85,625	255,133
Kawacom (U) Ltd	100,395	104,179	204,574
Besmark Coffee Company Ltd	85,224	98,089	183,313
Kampala Domestic Store Ltd	153,267	1,755	155,022
Commodity Solutions (U) Ltd	97,592	39,303	136,895
Louis Dreyfus Company (U) Ltd	87,115	33,701	120,816
Coffee World Ltd	70,796	41,471	112,267
Great Lakes Coffee Company Ltd		109,196	109,196
Qualicoff (U) Ltd	57,990		57,990
Nakana Coffee Factory Ltd	55,484		55,484
Ankole Coffee Processors Ltd	35,314	7,350	42,664
Ankole Coffee Producers Co.op Ltd	39,146		39,146
Bakhsons Trading Co (U) Ltd	35,114	2,130	37,244
Ishaka Quality Commodities Ltd	35,300	85	35,385
Tata Uganda Limited	35,100		35,100
Savannah Commodities Co.ltd	25,736	6,316	32,052
Bulamu Coffee Buyers Processors & Export Ltd	23,084	1,600	24,684
Mbale Importers & Exporters Ltd		20,018	20,018
Sena Indo (U) Ltd	14,387		14,387
Bakwanye Trading Co. Ltd	2,206	11,009	13,217
Discovery Trading Ltd	10,013	3,150	13,163
Omega Oils (U) Ltd	3,550	8,050	11,600
Risala (U) Ltd	8,627	2,002	10,629
Banyankole Kweterana Coop Union Ltd	8,944	1,650	10,594
Kibinge Coffee Farmers Cooperative Society Ltd	10,320		10,320
Nucafe Ltd	6,854	2,108	8,962
Kaweri Coffee Plantation	8,404	320	8,724
Karaz Coffee Factory Ltd	8,280	30	8,310
Bukonzo Joint Cooperative Union Ltd		7,358	7,358
The Edge Trading (U) Ltd	6,327	363	6,690
Darley Investments Ltd	100	3,520	3,620

Exporters	Robusta	Arabica	Grand Total
Cisco Petroleum (U) Ltd		3,460	3,460
Central Coffee Farmers Association	3,038		3,038
Turads Trading (U) Ltd		2,660	2,660
Amco Trading House (U) Ltd	2,450		2,450
Nsangi Coffee Farmers Association	2,402		2,402
Mountain Harvest Smc Ltd		2,260	2,260
Bugisu Cooperative Union Ltd		1,974	1,974
United Organic Coffee Growers Ltd		1,600	1,600
Superbia International Coffee Trade Ltd		1,058	1,058
Bufumbo Organic Farmers Association		1,040	1,040
Pearl Crops Ltd	680	350	1,030
Powerstorm (U) Ltd	994		994
Bukonzo Organic Farmers Cooperative Union Ltd		418	418
Empire Agricultural Coffee Services Ltd		380	380
Brikam (U) Ltd		350	350
Nile Highland Arabica Coffee Farmers		350	350
Shiba World Investments Ltd		350	350
Ecotrade (U) Ltd		330	330
Kasese Coffee Co.ltd		330	330
Platinum Commodities Ltd	330		330
Bros Coffee (U) Ltd		141	141
Chanzo Coffee Ltd		100	100
Gorilla Summit Coffee		98	98
Nitubasa Ltd		50	50
Masai Tours & Travel Ltd		40	40
Space Sdx Africa		34	34
Geruga Ltd		18	18
Herad International Services Ltd		15	15
Busingye and Company Ltd	3		3
Klu (U) Ltd	1	2	3
Grand Total	3,378,734	1,075,478	4,454,214

Appendix VI: Uganda's Coffee Destination by month for Financial Year 20 17/18

(60 Kilo Bags by Market Share)

Destination	July 2017	Aug-17	Sept 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Grand Total	Market Share	Market Cumulative Share
Eu	289,228	296,230	218,732	245,868	285,339	244,313	251,343	247,511	211,607	194,998	211,316	778,79	2,894,362	64.98	64.98
Sudan	58,534	46,514	53,668	41,145	56,880	51,118	76,742	61,212	45,175	34,094	34,990	43,640	603,712	13.55	78.53
India	14,055	27,320	26,910	7,670	17,740	24,300	18,494	29,239	23,000	11,740	19,198	21,932	241,598	5.42	83.96
USA	11,414	11,534	4,210	17,791	3,310	17,312	14,259	11,308	12,263	22,893	16,180	15,369	157,843	3.54	87.50
Morocco	11,409	10,879	10,333	17,565	11,588	062'9	7,350	8,046	090'6	11,807	8,344	13,274	126,445	2.84	90.34
Algeria	8,780	8,263	8,558	19,770	15,472	18,412	9'626	7,464	8,013	2,270	1,318	899	108,644	2.44	92.78
Madagascar				1,948	25,624	3,200	3,240	3,672	3,840			1,440	42,964	96.0	93.74
Israel	640	5,440	6,480	3,613	1,628	3,840	2,268	2,146	1,948	1,348	2,918	3,840	36,109	0.81	94.55
South Africa	3,884	1,610	3,120	2,955	3,378	1,930	5,687	3,600	1,310	2,220	3,153	1,384	34,231	0.77	95.32
Russia	3,572	2,910	099	3,742	2,608	2,934	1,994	1,638	3,884	2,269	2,302	2,274	30,787	69.0	10.96
Switzerland	4,894	1,024	1,308	4,800	3,168	1,076	1,724	654	2,488	899	4,430	1,976	28,210	0.63	96.65
Japan	8,790	200	4,350	2,440	920	300	634	300	3,090	1,308	320	2,840	25,792	0.58	97.23
Canada		2,600	1,280	3,533	3,580	1,600	1,610	096	640	1,330	1,920	3,200	22,253	0.50	97.73
South Korea	360			1,336	2,490		422	2,817	961	1,845	3,960	7,437	21,628	0.49	98.21
China	300	320		1,340	2,880	1,680	970	2,000	1,280	2,350	640		13,760	0.31	98.52
Mexico	5,120			1,600	2,560						2,820		12,100	0.27	98.79
Australia	1,310	320	320	096	620	1,280		1,690	465	512	096		8,437	0.19	98.98
Kenya	320	930	320			300	1,934	1,764	1,600	320			7,488	0.17	99.15
Taiwan	945	009	9009	300	300	1,270	9009	320		1,220	300	300	6,755	0.15	99.30
Ukraine	1,035		330	089	1,034	920	066	280	350			640	5,989	0.13	99.44
Turkey	30		340		350	340	340	1,010		674	869		3,782	0.08	99.52
Iran					096	640	1,280						2,880	0.06	99.59
Cape Verde				096		096					640		2,560	0.06	99.64
Vietnam			320					266	614		640	300	2,473	0.06	99.70
Singapore				640	3					640	654		1,937	0.04	99.74
Saudi Arabia		10				620	371		334		334		1,669	0.04	99.78

Destination	July 2017	Aug-17 Sept 2017		Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Grand Total	Market Share	Market Cumulative Share
Egypt	320					929			640				1,618	0.04	99.82
UAE	654											640	1,294	0.03	99.85
Tunisia	1,280												1,280	0.03	79.87
Armenia		1,002											1,002	0.02	06.90
Albania		334		320									654	0.01	99.91
New Zealand					8					320	320		648	0.01	99.93
Hong Kong						320					320		640	0.01	99.94
Mauritius					940								640	0.01	99.95
Qatar							22	360					382	0.01	96.96
Oman				350				20					370	0.01	76.97
Bahrain									350				350	0.01	99.98
Macedonia	330												330	0.01	66.66
Haiti				320									320	0.01	66.66
Dubai						40		34		122			196	0.00	100.00
Kuwait					20					36	26		82	0.00	100.00
Grand Total	427,204	427,204 418,340 341,839 381	341,839		443,100	385,883	401,930	388,644	332,912	294,984	318,701	319,031	,646 443,100 385,883 401,930 388,644 332,912 294,984 318,701 319,031 4,454,214	100	

Appendix VIII: Uganda's Coffee Exports by Grade By Quantity, Value and Unit Value

(Quantity in 60-Kg Bags; Value in US\$; Unit Value in US\$/kilo)

Grade	Quantity	Value	Unit Value
Total	4,454,214	492,257,049	1.84
Robusta	3,378,736	354,699,013	1.75
ORGANIC ROBUSTA*	17,602	2,334,812	2.21
WASHED ROBUSTA*	13,200	1,634,095	2.06
SCREEN 15 ORGANIC*	1,280	135,027	1.76
SCREEN 18	276,558	31,778,270	1.92
SCREEN 17	184,586	21,635,675	1.95
SCREEN 15	1,497,776	164,596,945	1.83
SCREEN 14	43,702	4,757,793	1.81
SCREEN 13	16,179	1,864,757	1.92
SCREEN 12	866,592	90,380,330	1.74
BHP 1199	261,868	19,499,698	1.24
Other Robusta	199,393	16,081,610	1.34
Arabica	1,075,478	137,558,037	2.13
MT ELGON A*	32,076	4,439,279	2.31
MT ELGON A+*	28,795	4,597,884	2.66
MT ELGON AA*	2,952	433,846	2.45
MT ELGON AB*	62	9,749	2.62
NATURAL SIPI FALLS*	175	91,436	8.71
ORGANIC BUGISU*	7,140	1,206,763	2.82
ORGANIC DRUGAR*	7,840	1,218,959	2.59
SIPI FALLS (FULLY WASHED ARABICA) *	20,255	4,388,432	3.61
ORGANIC OKORO*	15,130	2,364,766	2.60
ORGANIC WUGAR*	2,878	420,891	2.44
RWENZORI AA*	974	135,137	2.31
WHITE NILE*	470	108,453	3.85
BUGISU UTZ*	320	49,418	2.57
BUGISU A	39,438	5,325,374	2.25
BUGISU A+	13,288	2,213,099	2.78
BUGISU AA	73,517	10,984,981	2.49
BUGISU AB	43,421	6,229,589	2.39
BUGISU B	836	135,616	2.70
BUGISU CPB	4,145	625,033	2.51
BUGISU PB	330	57,057	2.88
DRUGAR	586,659	71,088,247	2.02
MIXED ARABICA	2,700	296,036	1.83
WUGAR	112,175	14,940,688	2.22
Other Arabica	79,902	6,197,304	1.29

^{*} Sustainable/Specialty Coffee

Appendix VII: Uganda's Coffee Buyers by month for Financial Year 2017/18 in 60-Kilo Bags

46,827 55,542 40,991 81,382 72,453 62,920 46,129 22,868 20,6547 33,600 28,000 24,150 29,630 27,650 54,904 28,313 10,000 22,946 28,800 34,68 36,722 27,532 27,725 21,538 21,000 36,222 27,332 27,725 21,538 21,000 36,222 27,332 27,725 21,538 21,000 21,434 14,616 15,520 10,480 7,130 12,860 15,569 14,870 17,772 10,200 6,866 5,884 5,136 7,444 3,694 7,450 17,772 10,200 6,866 5,884 5,136 7,444 3,694 7,450 17,772 10,200 1,485 5,700 6,000 4,200 5,355 1,600 10,440 10,785 1,284 14,524 10,344 10,202 6,238 5,872 1,600 10,440 1,926 1,976	Buyer	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	Jun	Grand
46,827 55,542 40,991 81,382 72,453 62,920 46,129 22,868 tional 51,807 26,547 35,186 46,272 34,566 36,581 31,395 50,763 bort & 4,470 33,600 28,000 24,150 29,630 27,650 54,904 28,313 thos 22,946 28,880 33,468 21,000 36,222 27,332 27,725 13,536 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 1,538 ve 21,230 10,200 30,450 1,4090 1,400 1,400 1,400														Total
tional 51,807 26,547 35,186 46,272 34,566 36,581 31,395 50,763 bort & 4,470 33,600 24,150 29,630 27,650 54,904 28,313 bort & 4,470 33,600 28,000 24,150 29,630 27,650 54,904 28,313 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,335 21,538 21,434 14,616 15,520 10,480 7,130 12,860 15,381 14,870 18,381 17,772 10,200 6,866 5,884 5,136 14,490 14,400 10,400 10,400 17,772 10,200 6,866 5,884 5,136 1,460 8,450 14,600 14,000 14,000 11,772 10,200 6,866 5,884 5,136 1,460 14,000 <t< th=""><th>Sucafina</th><th>46,827</th><th>55,542</th><th>40,991</th><th>81,382</th><th>72,453</th><th>62,920</th><th>46,129</th><th>22,868</th><th>26,213</th><th>16,072</th><th>17,515</th><th>28,625</th><th>517,537</th></t<>	Sucafina	46,827	55,542	40,991	81,382	72,453	62,920	46,129	22,868	26,213	16,072	17,515	28,625	517,537
bort & 4,470 33,600 24,150 29,630 27,650 54,904 28,313 brios 24,854 20,664 12,726 22,230 19,586 30,544 26,288 29,656 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 z1,434 14,616 15,520 10,480 7,130 12,860 15,569 16,381 s 730 26,825 14,695 8,755 4,160 8,415 8,455 14,870 s 8,730 26,825 14,695 8,755 4,160 8,415 8,450 14,870 s 8,730 26,825 14,695 8,755 4,160 8,415 8,450 14,870 s 8,730 26,825 14,695 10,384 5,136 7,444 3,694 7,490 s 8,730 27,820 1,650 1,452	Olam International	51,807	26,547	35,186	46,272	34,566	36,581	31,395	50,763	38,996	43,347	41,709	39,175	476,344
ve 24,854 20,664 12,726 22,230 19,586 30,544 26,288 29,656 ve 22,946 28,880 33,468 21,000 36,222 27,332 27,725 13,536 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 pany 12,250 5,860 4,550 7,350 15,050 15,050 14,000 14,000 e- 8,730 26,825 14,695 8,755 4,160 8,415 14,870 14,870 e- 4,694 3,990 12,508 1,360 3,760 1,480 1	Altasheel Import & Export	4,470	33,600	28,000	24,150	29,630	27,650	54,904	28,313	11,935	12,250	10,850	31,500	317,252
ve 22,946 28,880 33,468 21,000 36,222 27,332 27,725 13,536 ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 npany 12,250 5,960 4,550 7,350 15,050 15,750 14,000 8,730 26,825 14,695 8,755 4,160 8,415 8,455 14,870 17,772 10,200 6,866 5,884 5,136 7,444 3,694 7,450 18,188 23,160 6,306 2,004 1,650 1,040 10,440 1,87 2,484 12,508 10,588 4,480 2,240 1,958 1,2840 4,694 3,990 12,508 10,384 10,202 6,238 5,872 1,600 see 4,694 1,886 1,485 5,700 6,000 4,200 1,940 4f 10,785 8,645 8,880 1,485 5,700 6,000	Bernhard Rothfos	24,854	20,664	12,726	22,230	19,586	30,544	26,288	29,656	21,198	14,324	28,266	31,180	281,516
ve 25,232 30,870 18,491 35,154 37,197 20,098 18,375 21,538 npany 12,250 5,960 4,550 10,480 7,130 12,860 15,569 16,381 npany 12,250 5,960 4,550 7,350 15,050 15,750 14,000 8,730 26,825 14,695 8,755 4,160 8,415 8,455 14,870 17,772 10,200 6,866 5,884 5,136 7,444 3,694 7,450 18,188 23,160 6,306 1,800 5,760 14,040 10,440 18,188 23,160 6,306 1,800 5,760 14,040 10,440 18,188 23,160 6,306 10,344 10,202 6,238 5,872 1,600 11,284 14,524 10,344 10,202 6,238 5,872 1,600 11,925 15,430 13,545 3,550 3,870 7,140 6,994 7,099	Volcafe	22,946	28,880	33,468	21,000	36,222	27,332	27,725	13,536	19,766	15,167	7,273	23,216	276,531
pany 12,250 5,960 4,550 15,050 15,050 15,050 15,569 16,381 pany 12,250 5,960 4,550 7,350 15,050 15,050 14,700 14,000 ee 4,730 26,825 14,695 8,735 4,160 8,415 8,455 14,870 17,772 10,200 6,866 5,884 5,136 7,444 3,694 7,450 18,188 23,160 6,306 1,800 5,760 14,040 10,440 18,188 23,160 6,306 1,988 4,480 2,240 1,940 10,440 9,482 8,645 8,880 1,485 5,700 6,000 4,200 5,355 4ff 10,785 1,543 1,485 5,700 6,000 4,200 5,355 stffos 1,926 3,550 3,342 7,140 6,480 2,355 stffos 1,926 1,538 21,399 3,342 7,014 6,994	Touton Geneve	25,232	30,870	18,491	35,154	37,197	20,098	18,375	21,538	20,942	20,010	14,440	8,718	271,065
npany 12,250 5,960 4,550 7,350 15,050 14,750 14,000 npany 8,730 26,825 14,695 8,755 4,160 8,415 8,455 14,870 17,772 10,200 6,886 5,884 5,136 7,444 3,694 7,450 ee 7,920 24,480 360 1,800 5,760 14,040 10,440 ee 4,694 3,990 12,508 10,588 4,480 2,240 1,958 12,840 ee 4,694 3,990 12,508 10,344 10,202 6,236 1,950 1,600 ee 4,694 3,990 12,508 1,485 5,700 6,000 4,200 5,350 iff 10,784 1,658 3,550 3,870 7,140 6,480 7,099 sthfos 1,976 1,678 1,688 21,399 7,014 6,994 7,099 thfos 1,976 1,050 9,450 1,050<	Ecom Agro Industrialist	21,434	14,616	15,520	10,480	7,130	12,860	15,569	16,381	18,473	15,957	17,040	11,100	176,560
8,730 26,825 14,695 8,755 4,160 8,415 8,455 14,870 7,744 3,694 7,450 7,920 24,480 360 12,004 1,650 14,040 10,440 10,440 10,344 18,188 23,160 6,306 2,004 1,650 11,550 3,960 ee 4,694 3,990 12,508 10,588 4,480 2,240 1,958 12,840 1,925 15,430 13,545 3,550 3,870 7,140 6,480 2,030 4,100 1,925 15,430 13,545 3,550 3,342 7,014 6,994 7,099 thfos	Aldwami Company	12,250	2,960	4,550	7,350	15,050	15,750	14,700	14,000	17,850	24,850	15,400	7,000	154,710
17,772 10,200 6,866 5,884 5,136 7,444 3,694 7,450 7,920 24,480 360 1,800 5,760 14,040 10,440 ee 4,694 3,990 12,508 10,588 4,480 2,240 1,958 12,840 12,844 14,524 10,344 10,202 6,238 5,872 1,600 4ff 1,925 15,430 1,485 5,700 6,000 4,200 5,355 4ff 10,785 8,880 1,485 5,700 6,000 4,200 5,355 4ff 10,785 8,880 1,485 5,700 6,000 4,200 5,355 5 1,976 8,342 7,140 6,480 2,030 5 1,976 3,200 1,858 21,399 7,140 6,994 7,099 5 1,690 3,200 1,080 5,120 8,560 4,200 7,460 3,700 6 3,300 1,08	Strauss	8,730	26,825	14,695	8,755	4,160	8,415	8,455	14,870	8,483	5,010	8,420	4,960	121,778
real 7,920 24,480 360 1,800 5,760 14,040 10,440 real 4,694 3,990 12,508 10,588 4,480 2,240 1,958 1,284 12,844 14,524 10,344 10,202 6,238 5,872 1,600 off 1,925 15,430 1,485 5,700 6,000 4,200 5,355 thfos 1,925 15,430 1,485 5,700 6,000 4,200 5,355 s 1,925 15,430 1,485 5,700 6,000 4,200 5,355 thfos 1,925 15,430 1,485 5,700 6,000 4,200 5,355 s 1,926 1,548 3,550 3,870 7,140 6,994 7,099 thfos 1,976 1,050 9,450 1,750 8,085 5,600 s 1,690 3,200 1,080 5,120 8,560 1,760 4,600 7,040 <t< th=""><th>Icona Café</th><th>17,772</th><th>10,200</th><th>998'9</th><th>5,884</th><th>5,136</th><th>7,444</th><th>3,694</th><th>7,450</th><th>9,604</th><th>4,338</th><th>10,100</th><th>7,166</th><th>95,654</th></t<>	Icona Café	17,772	10,200	998'9	5,884	5,136	7,444	3,694	7,450	9,604	4,338	10,100	7,166	95,654
ee 4,694 2,166 6,306 2,004 1,650 11,550 3,960 ee 4,694 3,990 12,508 10,588 4,480 2,240 1,958 12,840 12,844 14,524 10,344 10,202 6,238 5,872 1,600 4482 8,645 8,880 1,485 5,700 6,000 4,200 5,355 4ff 10,785 8,645 8,880 1,485 5,700 6,000 4,200 5,355 5 1,976 8,645 3,550 3,870 7,140 6,480 2,030 5 1,976 3,371 18,588 21,399 7,140 6,480 7,099 5 1,976 3,370 3,342 7,014 6,994 7,099 5 1,976 3,208 1,6858 5,682 10,728 6,68 7,460 4,370 5 1,690 3,200 1,080 5,120 8,580 1,560 1,090 3,210<	Koninklijke	7,920	24,480	360		1,800	5,760	14,040	10,440	3,600		8,640	7,920	84,960
ee 4,694 3,990 12,508 10,588 4,480 2,240 1,958 12,840 12,844 14,524 10,344 10,202 6,238 5,872 1,600 9,482 8,645 8,880 1,485 5,700 6,000 4,200 5,355 1,925 15,430 13,545 3,550 3,870 7,140 6,480 2,030 st 1,976 6,371 18,588 21,399 7,140 6,480 2,030 thfos 1,976 3,371 18,588 21,399 7,014 6,994 7,099 thfos 1,976 3,342 7,014 6,994 7,099 7,099 thfos 1,976 16,858 5,682 10,728 668 7,460 4,370 9,450 1,080 5,120 8,560 6,720 1,600 7,040 1,690 3,200 1,080 2,160 3,214 2,840 4,600 7,040 2,340 2,340 <th>Luigi Lavazza</th> <th>18,188</th> <th>23,160</th> <th>908'9</th> <th></th> <th>2,004</th> <th>1,650</th> <th>11,550</th> <th>3,960</th> <th></th> <th>6,835</th> <th>3,340</th> <th>2,730</th> <th>79,723</th>	Luigi Lavazza	18,188	23,160	908'9		2,004	1,650	11,550	3,960		6,835	3,340	2,730	79,723
12,844 14,524 10,344 10,202 6,238 5,872 1,600 1,485 5,700 6,000 4,200 5,355 1,600 4,200 5,355 1,925 15,430 13,545 3,550 3,870 7,140 6,480 2,030 1,976 1,976 1,976 1,976 1,050 2,682 10,728 6,882 1,750 8,085 5,600 1,690 3,200 1,080 5,120 8,560 1,750 8,085 5,600 1,690 3,200 1,080 2,160 3,214 2,840 4,600 7,040 3,850 2,340 1,400 3,850 1,400 2,450 1,400 3,850 1,400 3,850 1,400 3,850 1,400 1,400 3,850 1,400 3,850 1,400 1,400 3,850 1,400 1,400 3,850 1,400 1,400 3,850 1,400	Bercher Coffee	4,694	3,990	12,508	10,588	4,480	2,240	1,958	12,840	13,160	3,200	974	7,656	78,288
9,482 8,645 8,880 1,485 5,700 6,000 4,200 5,355 1,925 15,430 13,545 3,550 3,870 7,140 6,480 2,030 1,0785 1,976 2,371 18,588 21,399 15,030 2,545 3,510 1,976 2,622 5,198 16,858 5,682 10,728 668 7,460 4,370 1,690 3,200 1,080 5,120 8,580 1,050 2,450 1,080 5,120 8,540 1,050 3,240 3,216 2,340 3,200 1,080 2,160 3,214 2,840 4,600 7,040 3,850 1,060 2,450 1,060 2,450 1,060 2,450 1,060 3,2450 1,060 3,245 1,060 2,160 3,214 2,840 4,600 7,040 3,850 1,060	Coex Coffee International	12,844	14,524		10,344	10,202	6,238	5,872	1,600	1,308	4,328	6,984	3,010	77,254
f 1,925 15,430 13,545 3,550 3,870 7,140 6,480 2,030 f 10,785 6,371 18,588 21,399 7,014 6,994 7,099 hfos 1,976 320 3,342 7,014 6,994 7,099 hfos 2,622 5,198 16,858 5,682 10,728 668 7,460 4,370 9,450 1,050 9,450 1,050 9,450 1,050 8,085 5,600 ffee 5,390 3,200 1,080 5,120 8,560 6,720 1,600 810 7,340 3,200 1,080 2,160 3,214 2,840 4,600 7,040 7,340 3,350 2,450 6,300 4,200 1,400 3,850	Indus Coffee	9,482	8,645	8,880	1,485	5,700	9,000	4,200	5,355	4,250	3,650	890'9	4,529	68,244
f 10,785 6,371 18,588 21,399 7,014 6,994 7,099 hfos 2,622 5,198 16,858 5,682 10,728 668 7,460 4,370 ffee 5,390 3,200 1,080 5,120 8,560 6,720 1,600 810 ffee 5,390 3,920 1,080 2,160 3,214 2,840 4,600 7,040 7,340 3,150 2,450 6,300 4,200 1,400 3,850	Tata Coffee	1,925	15,430	13,545	3,550	3,870	7,140	6,480	2,030	2,670	4,450	4,500	1,500	060'29
hfos 320 3,342 7,014 6,994 7,099 hfos 2,622 5,198 16,858 5,682 10,728 668 7,460 4,370 9,450 1,050 9,450 1,080 5,120 8,560 6,720 1,600 810 ffee 5,390 3,920 1,080 5,120 8,560 6,720 1,600 810 7,340 3,320 1,080 2,160 3,214 2,840 4,600 7,040 7,340 3,150 2,450 6,300 4,200 1,400 3,850	Gebr Westhoff	10,785		6,371	18,588	21,399				3,500	2,536	1,750		64,929
2,622 5,198 16,858 5,682 10,728 668 7,460 4,370 9,450 1,050 9,450 1,750 8,085 5,600 1,690 3,200 1,080 5,120 8,560 6,720 1,600 810 5,390 3,920 1,080 2,160 3,214 2,840 4,600 7,040 7,340 3,150 2,450 6,300 4,200 1,400 3,850	Louis Dreyfus	1,976			320	3,342	7,014	6,994	7,099	3,776	12,898	12,428	7,445	63,292
2,622 5,198 16,858 5,682 10,728 668 7,460 4,370 1,050 9,450 1,050 9,450 1,080 5,120 8,560 1,060 8,720 1,600 1,080 2,160 3,214 2,840 4,600 7,040 2,450 2,450 6,300 4,200 1,400 3,850	Golluck & Rothfos						15,030	2,545	3,510	11,400	16,678	8,020	4,550	61,733
9,450 1,050 9,450 1,750 8,085 5,600 1 1,690 3,200 1,080 5,120 8,560 6,720 1,600 810 Coffee 5,390 3,920 1,080 2,160 3,214 2,840 4,600 7,040 7,340 3,150 2,450 6,300 4,200 1,400 3,850	Etc Trading	2,622	5,198	16,858	5,682	10,728	899	7,460	4,370	2,700	1,350	1,130	1,990	60,756
Coffee 5,320 1,080 5,120 8,560 6,720 1,600 810 Coffee 5,390 3,920 1,080 2,160 3,214 2,840 4,600 7,040 7,340 3,150 2,450 6,300 4,200 1,400 3,850	Cofftea	9,450	1,050	9,450			1,750	8,085	2,600	10,500			1,750	47,635
Coffee 5,390 3,920 1,080 2,160 3,214 2,840 4,600 7,040 7.340 3.150 2.450 6.300 4.200 1,400 3.850	Falcon	1,690	3,200	1,080	5,120	8,560	6,720	1,600	810	3,840	5,440	1,920	96/19	46,775
7.340 3.150 2.450 6.300 4.200 1.400 3.850	Hamburg Coffee	5,390	3,920	1,080	2,160	3,214	2,840	4,600	7,040	3,160	2,120	2,820	5,380	43,724
	Elmathahib	7,340	3,150	2,450		6,300	4,200	1,400	3,850	4,550	1,050	5,250	2,100	41,640

Buyer	July	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	Мау	Jun	Grand Total
Pacorin Silocaf				1,440	720	2,520	5,040	3,910	7,824	4,704	9,148	6,320	41,626
Intergrano	13,480	8,092		099	2,346	3,958	330	2,390	066	066	3,000	2,990	39,226
S.I.n Coffee Private Ltd								3,690	10,610	3,480	8,270	9,480	35,530
D.L.F For Compete Solution	7,350	3,150	4,900	4,200	5,250	1,750	350	3,850					30,800
Mitsubishi	1,294	3,840	1,280	6,400	066	2,560	4,480	1,280	2,240	2,240	1,920	640	29,164
Commodity Supplies	066		1,440	1,440	12,518	4,008	2,310	640	1,002		3,340		27,688
Tropicore International	2,270	1,648	3,290	1,260	2,884	2,258	2,582	5,920			640	4,220	26,972
Vayhan Coffee Ltd					5,440	5,440	90'9	4,160	4,800				25,920
Supremo S.A	1,400		1,380	1,050	4,854	1,050	099	089	2,780	1,050	4,200	2,100	21,204
GRB							10,500	9,100					19,600
N.V Group Sopex	334	1,336		1,500	096	1,920		6,300	4,380	1,180	096		18,870
Vintage Coffee	1,500	580	1,160	2,080	3,100	1,550	1,850	3,050	006	930	617	1,243	18,560
Guzman Global	1,678	994	899	2,330	2,334	3,368	1,328	066	1,710	330		2,314	18,044
Meo Fichaux	540	2,970	540	1,620	1,080	540	540	2,160	1,350	1,890	1,080	2,160	16,470
Coffeein Compagnie									3,250	8,200	3,150	1,050	15,650
Briz Coffee	2,790	1,670	1,260	1,440	2,080	1,680	3,110	1,440					15,470
Dek Berlin	720	720	4,680	1,440	1,440	1,080	720	330	099		2,460	720	14,970
J. Wolff	300	096	1,500	9009		009	006	1,500	300	3,290	593	2,180	12,723
Arvid Nordquist	1,800		1,080	2,880		2,480		1,800		720	1,800		12,560
Alois Dallmark Kaffee						1,432	1,817				3,583	5,666	12,498
Namyang Dairy Products				1,670	1,670			1,670			3,340	3,340	11,690
Taf S.A Ltd					11,690								11,690
Coffy Handles					1,050	2,100	3,150	1,400	1,710		1,050		10,460
Others	40,130	31,929	29,280	29,142	39,965	28,745	32,165	44,505	26,532	30,120	34,713	24,613	391,839
Grand Total	427,204	418,340	341,839	381,646	443,100	385,883	401,930	388,644	332,912	294,984	318,701	319,031	4,454,214





Annual Report



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