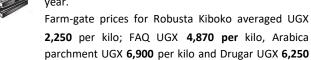
UCDA

MONTHLY REPORT-JULY 2021

Key Highlights



A total of 700,035 60-kilo bags of coffee valued at US\$ 69.93 million were exported in July 2021 at an average weighted price of US\$ 1.66 /kilo, 8 cents higher than US\$ 1.58 /kilo in June 2021. This was an increase of 29% and 39% increase in quantity and value respectively compared to the same month last vear.





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Coffee exports for 12 months (August 2020-July 2021) totaled 6.23 million bags worth US 578.90 million compared to 5.19 million bags worth US\$ 502.50 million the previous year (August 2019-July 2020), This represents an increase of 20% and 15% in both quantity and value respectively.

75% of the total volume was exported by 10 exporters, out of 47 companies which performed during the month compared to 78% in June 2021.

Organic Drugar fetched the highest price at US \$ 11.24 per kilo.

July exports were the highest since liberalization of the coffee sector





The ICO Composite Indicator price increased by 7.9% to 152.24 US cents/lb in July 2021 from US cents/lb 141.03 US cents/lb in June 2021.

1. Coffee exports

Coffee exports in July 2021 amounted to 700,035 60-kilo bags worth US\$ 69. 93 million as shown in Fig 1. This comprised 660,458 bags of Robusta valued at US \$62.89 million and 52,939 bags of Arabica valued at US\$ 8.31 million (see Table 1 and Annex 1). This was an increase of 28.77% and 39.27 % in quantity and value respectively compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (July 2020), Robusta increased by 41.27% and 56.32% in quantity and value respectively, while Arabica exports decreased in both quantity and value by 47.99% and 29.42% respectively.

Increasing Robusta exports during the month compared to the previous year were due to newly planted coffee which started yielding supported by favourable weather. This was also compounded by a positive trend in global coffee prices in the month of July as Brazil faced the threat of frost, which prompted release their stocks on top of increased exporters to procurement. The decrease in value of Arabica coffee was due to low volumes exported. Arabica monthly exports continued to reduce compared to the previous year which is attributed to the off-year biennial cycle characteristic of Arabica production and drought experienced in Mt. Elgon region.

Coffee exports for the 12 months (August 2020-July 2021) amounted to 6,234,349 60-kilo bags worth US\$ 578.90 million compared to 5,185,789-kilo bags valued at US\$ 502.50 million the previous year (August 2019-July 2020). This represents 20.22% and 15.20% increase in both quantity and value respectively (Figure 1). The quantity of coffee exported in July was the highest in a single month surpassing the previous month's exports, while the total export quantity in 12 months was the highest in 30 years.

Fig 1: Trend of Total Quantity and Value of Coffee Exported: August 2020- July 2021



Table1: Comparison of Coffee Exports of July 2019/20 and 2020/21 Coffee Years Quantity

Period/Coffee Type	20	2019/20		2020/21 %age Change		
remou/conee Type	Qty(60-kgbag)	Value (US \$)	Qty(60-kgbag)	Value (US \$)	Qty(60-kgbag)	Value (US \$)
					†	1
July Total	543,617	50,214,159	700,035	69,932,992	28.77	39.27
					1	1
Robusta	467,526	40,229,539	660,458	62,886,054	41.27	56.32
Arabica	76,091	9,984,620	39,577	7,046,939	-47.99	-29.42

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of July 2021. The average export price was US\$ 1.66 per kilo, 8 cents higher than US\$ 1.58 per kilo realized in June 2021. Robusta exports accounted for 94% of total exports higher than 91% in June 2021. The average Robusta price was US\$ 1.59 per kilo, 11 cents higher than the previous month. Organic Screen 14 fetched the highest price of US\$ 2.12 per kilo, a premium of 41 and 49 cents over conventional Screen 18 and Screen 15 respectively. It was followed by Screen 14 sold at an average price of US\$ 1.96 per kilo, a premium of 43 cents over screen 12 The share of Sustainable/washed coffee to total Robusta exports was only 0.33%.

Arabica fetched an average price of US\$ 2.97 per kilo, 35 cents higher than in June 2021. The highest price was Organic Drugar at US\$ 11.24 per kilo, a premium of 8.38 \$ over conventional Bugisu AA sold at US\$ 2.86 per kilo. This was followed by Mt. Elgon A+ sold at US\$ 3.78 per kilo. Drugar was sold at US\$ 2.96 per kilo, a discount of 10 cents from Bugisu AA. Organic Drugar was sold at US\$ 11.24 per kilo, a premium of US \$ 8.24 over conventional Drugar. The share of sustainable Arabica exports to total Arabica exports was 4.07%. Drugar exports had a 46% of Arabica exports compared to 65% the previous month.

Table 2: Coffee Exports by Type, Grade & Unit Price in July 2021

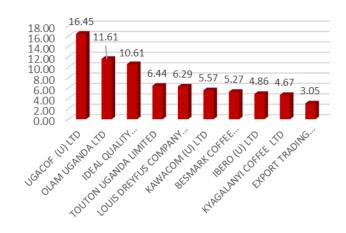
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
TOTAL	700,035		69,932,992		1.66
Washed Robusta	1,440	0.22	161,737	0.26	1.87
Screen 14 Organic	720	0.11	91,715	0.15	2.12
Screen 18	88,649	13.42	9,077,145	14.43	1.71
Screen 15	321,356	48.66	31,461,921	50.03	1.63
Screen 17	72,583	10.99	7,061,069	11.23	1.62
Screen 14	3,230	0.49	379,869	0.60	1.96
Screen 13	4,320	0.65	373,498	0.59	1.44
Screen 12	103,724	15.70	9,512,410	15.13	1.53
BHP 1199	35,436	5.37	2,603,961	4.14	1.22
Other Robustas	29,000	4.39	2,162,728	3.44	1.24
Total Robusta	660,458	100.00	62,886,054	100.00	1.59
Sustainable Arabica FW Sipi Falls	1,160	2.93	250,689	3.56	3.60
Organic Drugar	10	0.03	6,746	0.10	11.24
Mt Elgon A+	441	1.11	99,971	1.42	3.78
Bugisu AA	2,569	6.49	441,436	6.26	2.86
Bugisu AB	24	0.06	4,699	0.07	3.26
Bugisu C/PB	1,050	2.65	188,890	2.68	3.00
Bugisu C	960	2.43	160,699	2.28	2.79
Wugar	5,650	14.28	1,173,554	16.65	3.46
Drugar	18,142	45.84	3,220,769	45.70	2.96
Other Arabicas	9,571	24.18	1,499,485	21.28	2.61
Total Arabica	39,577	100.00	7,046,939	100.00	2.97

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies in the month of July 2021. Ugacof (U) Ltd had the highest market share with 16.45% compared to 19.86% in June 2021. It was followed by Olam Uganda Ltd 11.61% (10.15%); Ideal Quality Commodities Ltd 10.61% (10.81%); Touton Uganda Limited 6.44% (7.44%) Louis Dreyfus Company (U) Ltd 6.29% (5.90%); Kawacom (U) Ltd 5.57% (6.24%); Besmark Coffee Company Ltd 5.27% (3.04%); Ibero (U) Ltd 4.86% (5.17%); Kyagalanyi Coffee Ltd 4.67% (5.60%) and Export Trading Company Ltd 3.05% (4.24%) *The figures in brackets represent percentage market share held in June 2021

The top 10 exporters held a market share of 75% compared to 78% the previous month. There were changes in positions compared to last month reflecting competition at the exporter level. Out of the 47 exporters that performed, 24 exported Robusta Coffee only while 6 exported Arabica coffee only. Annex 2 shows a detailed list of exporters' performance in July 2021.

Figure 2: Top 10 Exporting Companies by percentage market share



4. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in July 2021. The top 10 buyers held a market share of 63% of total exports, the same as the previous month. Sucafina led with a market share of 16.29% compared to 19.25% in June 2021. It was followed by Olam International 12.03% (10.42%); Ecom Agro Industrial 6.51% (5.86%); Bernhard Rothfos 4.81% (5.34%); Altasheel Import and Export Enterprises 4.78% (5.43%); Luigi Lavazza 4.71% (3.23%); sarl Sodplus 4.13% (2.70%); Hamburg Coffee 3.94% (4.62%), Volcafe 3.79% (3.35%) and Pacorini Silocaf 2.41% (1.88%). Note: The figures in brackets represent percentage performance in the previous month - June 2021.

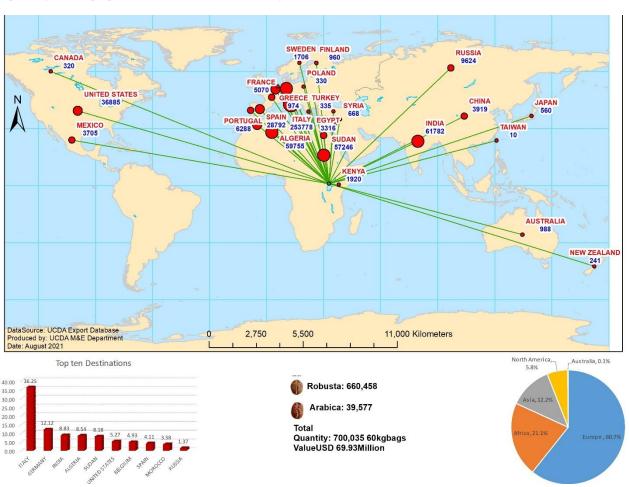
Minimal changes in relative position of the first five major buyers compared to the previous month reflect competitiveness of Uganda coffee abroad.

Fig 3: Map showing Uganda's coffee destinations for July 2021.

5. Coffee Exports By Destination

The destinations of Uganda's coffee exports during the month of July 2021 are shown in Fig 3 (details in Annex 3). Italy maintained the highest market share with 36.25% compared with 34.57% last month. It was followed by Germany 12.12% (13.11%), India 8.83% (9.52%) Algeria 8.54% (6.28%) and Sudan 8.18% (7.81%). *The figures in brackets represent percentage market share held in June 2021.

Coffee exports to Africa amounted to 147,652 bags, a market share of 21% compared to 112,416 bags (18%) the previous month. African countries included Sudan, Morocco, Kenya, Algeria, Egypt and Somalia. Europe remained the main destination for Uganda's coffees with a 61% imports share.



6. Global Situation

World coffee exports for Coffee Year 2020/21 are estimated at 142.4 million bags compared to 138.4 million bags in Coffee Year 2019/20 according to Coffee: World Markets and Trade report (USDA). The major drivers of this increase in exports are: Brazil (45.0 million bags), Vietnam 25.6 million bags), Colombia (13.8 million bags), Indonesia (7.8 million bags) and Uganda (5.9 million bags). The ICO Composite Indicator price increased by 7.9% to 152.24 US cents from 141.03 US in June 2021, The prices have seen a positive trend since October except in the last 2 weeks of July due to an expected reduction in supply in key producing countries, Brazil and Vietnam. Global coffee production for 2020/21 is estimated to increase by 3.8% to 175.8 million bags up from 169.3 million bags in Coffee Year 2019/20. Global consumption is estimated to increase by 0.6% % to 163.1 million bags (USDA, June 2021: Coffee: World Markets and Trade Report).

7. Local Situation

During the month of July 2021, farm gate prices ranged from Sh.2,000-2,500/= per kilo of Kiboko (Robusta dry cherries); Shs. 4,500-5,200/= for FAQ; Sh. 6,800-7,000/= for Arabica parchment; and Sh. 6,000-6,500/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,250/= per kilo; FAQ UGX 4,850/= per kilo, Arabica parchment UGX 6,900/= per kilo and Drugar UGX 6,250/= per kilo.

8. Coffee Development and Promotional Activities

The month of July marked the beginning of the new Financial Year 2020/21. During the month, most of the regions experienced dry weather conditions characterized by very high temperatures. While the dry weather meant no new planting in most regions, it facilitated drying of mid year crop. In many parts of the country, preparations for August to November season commenced. In Elgon & Northern regions, some parts experienced wet conditions and planting of seedlings commenced: Elgon planted 3,021,122 Arabica coffee seedlings, while Northern planted 5,675,278 seedlings. During the month, a survey on pests and diseases was also conducted largely in central Uganda and Greater Masaka. The survey established that the main pests are tailed caterpillars (56.3%), black coffee twig borer (BCTB) (20.2%) and leaf skeletonizers (16.0%). The diseases with highest incidence and severity are red blister disease (51.6% and 1.9) and brown eye spot (47% and 1.5). Coffee Wilt Disease (CWD) remains a serious threat to many coffee fields in Robusta regions, while coffee leaf rust is the greatest threat in Arabica regions. In regard to coffee stumping, a cumulative of 2,815,833 old and unproductive coffee trees was stumped in different regions: Central 19,900 trees for 346 farmers (258 male & 88 female); Elgon 1,592,539 trees for 5,263 farmers (4,376 male, 886 female & 13 youth); Rwenzori stumped 256,160 trees for 1401 farmers (1,178 male & 187 female); South West 627,297 trees for 49,815 farmers (36,269 male & 13,546 female); Eastern 83,884 trees for 4,798 farmers (2,810 male, 1,704 Female & 284 youth); and Western 236,053 trees for 765 farmers (666 male; 97 female & 2 youth). Northern (Mid North/West Nile) and Greater Masaka stumping figures were not recorded as there was no deliberate plans to conduct stumping. Campaigns on stumping have been shifted to Western and Northern Uganda where distribution of over 90,000 bags of organic fertilizers shall commence in August ending in September 2021. For the part of Northern Uganda (Mid North and West Nile), UCDA promoted the coffee Banana system by giving support towards access and distribution of 80,000 banana suckers to 814 beneficiaries; 60,000 banana suckers to 618 beneficiaries (429 male & 189 female) in West Nile, while 20,000 banana suckers were distributed to 196 beneficiaries (171 male & 25 female) in Mid North. The major challenge of the month was the COVID-19 pandemic which was a major hindrance to rolling-out the planned farmer trainings as movement and gatherings were restricted. Farmer visits were conducted under strict observance of Standard Operating Procedures (SOPs).

9. Outlook for August 2021

Coffee exports are projected to be 600,000 bags as the main harvesting period in Greater Masaka and South Western regions tails off. During the month, rains may affect the transportation of the little coffee remaining in the country side.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	20	19/20	202	20/21	%-age Change	
Coffee Year	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
Grand Total	4,334,706	421,629,644	5,209,085	488,302,995	20.17	15.81
Total Robusta	3,491,991	307,302,878	4,629,226	396,658,631	32.57	29.08
Total Arabica	842,715	114,326,765	579,859	91,644,365	-31.19	-19.84
July	543,617	50,214,159	700,035	69,932,992	28.77	39.27
Robusta	467,526	40,229,539	660,458	62,886,054	41.27	56.32
Arabica	76,091	9,984,620	39,577	7,046,939	-47.99	-29.42
June	420,563	39,939,669	618,335	58,553,879	47.03	46.61
Robusta	345,008	29,119,423	566,396	50,396,574	64.17	73.07
Arabica	75,555	10,820,246	51,939	8,157,305	-31.26	-24.61
May	437,597	42,479,411	493,424	47,059,896	12.76	10.78
Robusta	340,830	29,540,835	429,040	37,482,065	25.88	26.88
Arabica	96,767	12,938,576	64,384	9,577,831	-33.46	-25.97
April	360,293	36,944,052	537,428	49,970,087	49.16	35.26
Robusta	262,996	22,577,360	464,484	39,052,860	76.61	72.97
Arabica	97,297	14,366,692	72,944	10,917,227	-25.03	-24.01
March	480,961	46,140,464	572,099	53,527,122	18.95	16.01
Robusta	389,378	33,359,865	493,483	41,001,156	26.74	22.91
Arabica	91,583	12,780,599	78,616	12,525,966	-14.16	-1.99
February	473,328	46,757,303	564,203	50,666,880	19.20	8.36
Robusta	388,980	34,659,016	502,125	41,075,834	29.09	18.51
Arabica	84,348	12,098,287	62,078	9,591,046	-26.40	-20.72
January	469,663	47,974,121	445,920	39,620,588	-5.06	-17.41
Robusta	376,874	34,286,315	397,840	32,678,539	5.56	-4.69
Arabica	92,789	13,687,806	48,080	6,942,049	-48.18	-49.28
December	330,248	31,968,091	419,338	37,506,572	26.98	17.33
Robusta	280,603	24,990,250	371,625	30,573,920	32.44	22.34
Arabica	49,645	6,977,841	47,713	6,932,652	-3.89	-0.65
November	439,505	42,266,045	430,310	42,850,478	-2.09	1.38
Robusta	336,366	30,420,946	372,517	30,575,512	10.75	0.51
Arabica	103,139	11,845,098	57,793	12,274,966	-43.97	3.63
October	378,931	36,946,329	427,993	38,614,501	12.95	4.52
Robusta	303,430	28,119,329	371,258	30,936,117	22.35	10.02
Arabica	75,501	8,827,000	56,735	7,678,384	-24.86	-13.01

Annex 2: List of Coffee Exporters and their Market Share: July 2021

	POSITION	QU	QUANTITY (Bags)		ERCENTAGE MA	RKET SHARE
EXPORTING COMPANY	HELD IN JUNE	Robusta	Arabica	Total	Individual	Cumulative
Total		660,458	39,577	700,035	100.00	
1 Ugacof (U) Ltd	1	112,475	2,690	115,165	16.45	16.45
2 Olam Uganda Ltd	3	70,419	10,872	81,291	11.61	28.06
3 Ideal Quality Commodities Ltd	2	73,350	910	74,260	10.61	38.67
4 Touton Uganda Limited	4	45,114		45,114	6.44	45.12
5 Louis Dreyfus Company (U) Ltd	6	44,010		44,010	6.29	51.40
6 Kawacom (U) Ltd	5	34,087	4,925	39,012	5.57	56.98
7 Besmark Coffee Company Limited	10	35,315	1,600	36,915	5.27	62.25
8 Ibero (U) Ltd	8	34,014		34,014	4.86	67.11
9 Kyagalanyi Coffee Ltd	7	25,614	7,060	32,674	4.67	71.78
10 Export Trading Company (U) Ltd	9	21,340		21,340	3.05	74.82
11 Grainpulse Ltd	12	18,516		18,516	2.65	77.47
12 Sena Indo Uganda Limited	14	12,882	2,560	15,442	2.21	79.68
13 Bakhsons Trading Co. (U) Ltd	11	15,216		15,216	2.17	81.85
14 Kampala Domestic Store Ltd	13	14,044		14,044	2.01	83.85
15 Commodity Solutions (U) Ltd	18	12,016		12,016	1.72	85.57
16 The Edge Trading (U) Ltd	15	10,728	14	10,742	1.53	87.11
17 Great Lakes Coffee Company Ltd	24	8,656	2,054	10,710	1.53	88.64
18 Coffee World Ltd	16	9,409	2	9,411	1.34	89.98
19 Discovery Trading Limited	22	9,340		9,340	1.33	91.31
20 Nakana Coffee Factory Ltd	20	7,326	7	7,326	1.05	92.36
21 JKCC General Supplies Ltd	29	7,320	7	7,320	1.05	93.41
22 Zigoti Coffee Works Ltd	23	5,952	5	5,952	0.85	94.26
23 Darley Investments Ltd	19	4,956	4	1,956	0.71	94.96
24 Ankole Coffee Producers Coop Union Ltd	21	4,610	4	l,610	0.66	95.62
25 Ishaka Quality Commodities Ltd	25	4,474	4	1,474	0.64	96.26
26 Tata Uganda Limited	28	4,240	4	1,240	0.61	96.87
27 Rezlex Investment Ltd	30	3,614	334 3	3,948	0.56	97.43

Annex 2: List of Coffee Exporters and their Market Share: July 2021

	POSITION	QU	ANTITY (Bags)	Percentage Market Share		
EXPORTING COMPANY	HELD IN JUNE	Robusta	Arabica	Total	Individual	Cumulative
28 JBER Coffee Ltd	31	2,370		2,370	0.34	97.77
29 Kibinge Coffee Farmers' Coop Soc Ltd		2,270		2,270	0.32	98.09
30 Mbale Importers & Exporters Ltd	27	1,050	640	1,690	0.24	98.34
31 Bakwanye Trading Co. Ltd	33		1,600	1,600	0.23	98.56
32 Kaweri Coffee Plantation	44	1,440		1,440	0.21	98.77
33 Bugisu Commodity Traders Ltd			1,002	1,002	0.14	98.91
34 Platinum Commodities (Jkr) Ltd		1,002		1,002	0.14	99.06
35 Funzo Coffee (U) Ltd	34	974		974	0.14	99.20
36 Fairlop Global Commodities Ltd			960	960	0.14	99.33
37 African Prime Fresh Produce Limited	39	649	51	700	0.10	99.43
38 Uganda Tea Corporation Ltd	37	660		660	0.09	99.53
39 Bugisu Coop Union Ltd	38		640	640	0.09	99.62
40 Bukonzo Joint Co-operative Union Ltd	40		640	640	0.09	99.71
41 Zombo Coffee Partners Limited		20	532	552	0.08	99.79
Bukonzo Organic Farmers Cooperative 42 Union	41		370	370	0.05	99.84
43 Karaz Coffee Factory		334		334	0.05	99.89
44 Masaka Cooperative Union Ltd	36	334		334	0.05	99.94
45 Chanzo Coffee Ltd		246	21	267	0.04	99.98
46 Mt Elgon Agroforestry Communities	43	71	100	171	0.02	100.00
47 Superbia International Coffee Trade Ltd		1		1	0.00	100.00

Annex 3: Main Destinations of Uganda Coffee by Type in July 2021

DESTINATION	POSITION HELD IN JUNE	QUANTITY (60k	g bags)		%AGE MARKET SI	
		Robusta	Arabica	Total	Individual	Cumulative
Total		660,458	39,577	700,035	100.00	
1 Italy	1	249,647	4,131	253,778	36.25	36.25
2 Germany	2	84,205	640	84,845	12.12	48.37
3 India	3	53,922	7,860	61,782	8.83	57.20
4 Algeria	5	59,755		59,755	8.54	65.73
5 Sudan	4	57,246		57,246	8.18	73.91
6 United States	6	21,913	14,972	36,885	5.27	79.18
7 Belgium	7	30,953	3,565	34,518	4.93	84.11
8 Spain	8	27,512	1,280	28,792	4.11	88.22
9 Morocco	9	25,035	50	25,085	3.58	91.81
10 Russia	11	7,974	1,650	9,624	1.37	93.18
11 Israel	10	7,360		7,360	1.05	94.23
12 Portugal	12	6,288		6,288	0.90	95.13
13 Switzerland	20	5,316	14	5,330	0.76	95.89
14 France	16	5,070		5,070	0.72	96.62
15 China	15	2,319	1,600	3,919	0.56	97.18
16 Mexico	13	3,705		3,705	0.53	97.71
17 Egypt	17	3,265	51	3,316	0.47	98.18
18 Kenya	19	1,600	320	1,920	0.27	98.45
19 Sweden	21	1,070	636	1,706	0.24	98.70
20 Romania			1,050	1,050	0.15	98.85
21 Saudi Arabia	29	1,020		1,020	0.15	98.99
22 Australia		988		988	0.14	99.14
23 Greece	27	640	334	974	0.14	99.27
24 Finland	22	960		960	0.14	99.41
25 Syria		668		668	0.10	99.51
26 Slovenia	28	334	320	654	0.09	99.60
27 Japan	14		560	560	0.08	99.68

Annex 3: Main Destinations of Uganda Coffee by Type in July 2021

	POSITION	QUANTITY (60	kg Bags)				
Destination	HELD IN JUNE	%Age Market Share					
		Robusta	Arabica	Total	Individual	Cumulative	
		J					
28 Croatia	18	360		360	0.05	99.73	
20 01 04 114	10	300		300	0.03	33.73	
29 Turkey	31	333	2	335	0.05	99.78	
30 Poland	30	330		330	0.05	99.83	
00 1 0.0	, 50				0.00	33.00	
31 Somalia		330		330	0.05	99.87	
32 Canada		320		320	0.05	99.92	
33 Netherlands		20	291	311	0.04	99.96	
33 Netherlands		20	231	311	0.04	33.30	
34 New Zealand			241	241	0.03	100.00	
35 Taiwan	32		10	10	0.00	100.00	

Annex 4: List of Foreign Coffee Buyers during the Month of July 2021

BUYERS	POSITION HELD IN JUNE		QUANTITY			
	HELD IN JONE		(60kg BAGS)			MARKET SHARE
		Robusta	Arabica	Total	Individual	Cumulative
Total		660,458	39,577	700,035	100.00	
1 Sucafina	1	111,321	2,690	114,011	16.29	16.29
2 Olam International	2	73,357	10,872	84,229	12.03	28.32
3 Ecom Agro Industrialist	3	41,571	3,969	45,540	6.51	34.82
4 Bernhard Rothfos	5	33,694		33,694	4.81	39.64
5 Altasheel Import & Export	4	33,476		33,476	4.78	44.42
6 Luigi Lavazza	8	32,980		32,980	4.71	49.13
7 Sarl Sodplus	10	28,934		28,934	4.13	53.26
8 Hamburg Coffee	6	27,571		27,571	3.94	57.20
9 Volcafe	7	19,759	6,740	26,499	3.79	60.99
10 Pacorini Silocaf	12	16,880		16,880	2.41	63.40
11 Sucden Coffee	16	16,855		16,855	2.41	65.81
12 Indus Coffee	22	13,654	910	14,564	2.08	67.89
13 Koninklijke Douwe	13	11,820		11,820	1.69	69.58
14 N V Group Sopex	17	11,606		11,606	1.66	71.23
15 Aldwami Co	20	9,100		9,100	1.30	72.53
16 American Coffee	11	5,400	2,560	7,960	1.14	73.67
17 Icona Café	25	6,056	1,600	7,656	1.09	74.76
18 Jacobs Douwe Egberts	14	7,560		7,560	1.08	75.84
19 J.Muller Weser Gmbh & Co.		7,200		7,200	1.03	76.87
20 Cofftea (Sudan)	27	7,000		7,000	1.00	77.87
21 Etc Trading	18	7,000		7,000	1.00	78.87
22 Bercher Coffee Consulting	9	5,070	1,600	6,670	0.95	79.83
23 Louis Dreyfus	15	6,310		6,310	0.90	80.73
24 Tata Coffee Ltd		5,840		5,840	0.83	81.56
25 Alois Dallmayr		5,760		5,760	0.82	82.38
26 Sarl United Café		5,622		5,622	0.80	83.19
27 To Order		5,162		5,162	0.74	83.92
28 Walter Matter		4,912		4,912	0.70	84.63
29 Eurocaf Sas		4,493		4,493	0.64	85.27
30 Others		94,495	8,636	103,131	14.73	100.00

Compiled by: Directorate of Strategy and Business Development
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