UCDA

MONTHLY REPORT-AUGUST 2021

Key Highlights



A total of 700,990 60-kilo bags of coffee valued at US\$ 75.09 million were exported in August 2021 at an average weighted price of US\$ 1.79 /kilo, 13 cents higher than US\$ 1.66 /kilo in July 2021. This was an increase of 35% and 63% increase in quantity and value respectively compared to the same month last year.



Farm-gate prices for Robusta Kiboko averaged UGX **2,650** per kilo; FAQ UGX **5,150** per kilo, Arabica parchment UGX **8,000** per kilo and Drugar UGX **7,250** per kilo.



Report 2020/21 Issue 11





Coffee exports for 12 months (September 2020-August 2021) totaled 6.41 million bags worth US 607.81 million compared to 5.22 million bags worth US\$ 502.24 million the previous year (September 2019-August 2020), This represents an increase of 23% and 21% in both quantity and value respectively.



80% of the total volume was exported by 10 exporters, out of 40 companies which performed during the month compared to 75% in June 2021.

Sustainable Arabica Fully Washed Sipi Falls fetched the highest price at US $$5.18 \, \text{per}$ kilo.

August exports were the highest since liberalization of the coffee sector.

the coffee sector.

The ICO Composite Indicator price increased by 5.2% to 160.14 US cents/lb in August 2021 from US cents/lb

Coffee exports

Coffee exports in August 2021 amounted to 700,990 60-kilo bags worth US\$ 75.09 million as shown in **Fig 1**. This comprised 636,458 bags of Robusta valued at US \$65.24 million and 64.532 bags of Arabica valued at US\$ 9.85 million (see Table 1 and Annex 1). This was an increase of 34.89% and 63.06% in quantity and value respectively compared to the same month last year.

152.24 US cents/lb in July 2021.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (August 2020), Robusta increased by 39% and 70.98% in quantity and value respectively, while Arabica exports increased by 4.44% and 24.80% in quantity and value respectively.

Increasing Robusta exports during the month compared to the previous year were due to newly planted coffee which started yielding supported by favorable weather. This was also compounded by a positive trend in global coffee prices in the month of July and August as Brazil faced the threat of frost, which prompted exporters to release their stocks. The modest increase in Arabica coffee exports with a correspondingly high increase in value compared to the same month last year was on account of higher global coffee prices as mentioned above. Lower Arabica proportion in the export mix is a result of the off-year biennial cycle.

Coffee exports for the 12 months (September 2020-August 2021) amounted to 6,414,696 60-kilo bags worth US\$ 607.81 million compared to 5,216,608-kilo bags valued at US\$ 502.24 million the previous year (September 2019-August 2020). This represents 22.97% and 21.02% increase in both quantity and value respectively (Figure 1). The quantity of coffee exported in August was the highest in a single month surpassing the previous month's exports , while the total export quantity in 12 months was the highest in 30 years.

Fig 1: Trend of Total Quantity and Value of Coffee Exported: September 2020- August 2021



Table1: Comparison of Coffee Exports of August 2019/20 and 2020/21 Coffee Years

Davie d/Coffee Toma	2019/20		202	0/21	%age Change			
Period/Coffee Type	Qty(60-kgbag) Value (US \$)		Qty(60-kgbag) Value (US \$)		Qty(60-kgbag)	Value (US \$)		
August Total	519,683	46,052,182	700,990	75,094,244	1 34.89	1 63.06		
Robusta	457,897	38,158,356	636,458	65,242,963	1 39.00	1 70.98		
Arabica	61,786	7,893,827	64,532	9,851,281	1 4.44	1 24.80		

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of August 2021. The average export price was US\$ 1.79 per kilo, 13 cents higher than US\$ 1.66 per kilo realized in July 2021. Robusta exports accounted for 91% of total exports the same as in July 2021. The average Robusta price was US\$ 1.71 per kilo, 12 cents higher than the previous month. Organic Robusta fetched the highest price of US\$ 2.34 per kilo, a premium of 56 and 59 cents over conventional Screen 18 and Screen 15 respectively. It was followed by Screen 18 Organic sold at an average price of US\$ 2.23 per kilo, a premium of 45 cents over screen 18 The share of Sustainable/washed coffee to total Robusta exports was only 0.21%.

Screen 18 and Screen 17 percentage share of 15% and 12% respectively of the Robusta exports reflects improved quality. Arabica fetched an average price of US\$ 2.54 per kilo, 43 cents lower than in July 2021. The highest price was Sustainable Arabica fully washed Sipi Falls at US\$ 5.18 per kilo, a premium of 1.35 \$ over conventional Bugisu AA sold at US\$ 3.83 per kilo. This was followed by Rwenzori AA & AB sold at US\$ 4.45 per kilo. Drugar was sold at US\$ 2.97 per kilo, a discount of 86 cents from Bugisu AA. Drugar exports had a 41% of Arabica exports compared to 46% the previous month.

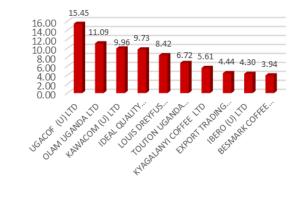
The share of sustainable Arabica exports to total Arabica exports was 2.51%.

Table 2: Coffee Exports by Type, Grade & Unit Price in August 2021

Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
TOTAL	700,990		75,094,243		1.79
Organic Robusta	320	0.05	44,868	0.07	2.34
Washed Robusta	320	0.05	41,664	0.06	2.17
Screen 18 Organic	720	0.11	96,191	0.15	2.23
Screen 18	97,045	15.25	10,380,880	15.91	1.78
Screen 17	77,062	12.11	7,972,553	12.22	1.72
Screen 15	329,830	51.82	34,620,082	53.06	1.75
Screen 14	4,228	0.66	502,771	0.77	1.98
Screen 13	3,600	0.57	348,098	0.53	1.61
Screen 12	69,577	10.93	6,884,396	10.55	1.65
BHP 1199	33,156	5.21	2,577,544	3.95	1.30
Other Robustas	20,600	3.24	1,773,915	2.72	1.44
Total Robustas	636,458	100.00	65,242,963	100.00	1.71
Sustnable Arabica Fully Washed Sipi falls	320	0.50	99,472	1.01	5.18
Rwenzori AA	215	0.33	57,447	0.58	4.45
Rwenzori AB	105	0.16	28,056	0.28	4.45
Mt Elgon AA	640	0.99	135,578	1.38	3.53
Mt Elgon B	65	0.10	17,196	0.17	4.41
Mt Elgon PB	2	0.00	455	0.00	3.79
Mt Elgon A+	320	0.50	50,794	0.52	2.65
Kapchorwa A+	22	0.03	5,093	0.05	3.86
Bugisu AA	940	1.46	215,877	2.19	3.83
Bugisu AB	2,033	3.15	477,709	4.85	3.92
Kisoro AA	21	0.03	4,333	0.04	3.44
Kisoro AB	10	0.02	1,852	0.02	3.09
Mixed Arabica	1,500	2.32	128,969	1.31	1.43
Wugar	5,137	7.96	1,179,529	11.97	3.83
Drugar	26,443	40.98	4,709,729	47.81	2.97
Other Arabicas	26,759	41.47	2,739,191	27.81	1.71
Total Arabica	64,532	100.00	9,851,281	100.00	2.54

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies in the month of Figure 2: Top 10 Exporting Companies by percentage market share August 2021. Ugacof (U) Ltd had the highest market share with 15.45% compared to 16.45% in July 2021. It was followed by Olam Uganda Ltd 11.09% (11.61%); Kawacom (U) Ltd 9.96% (5.57%); Ideal Quality Commodities Ltd 9.73% (7.44%) Louis Dreyfus Company (U) Ltd 8.42% (6.29%); Touton Uganda Ltd 6.72% (6.44%); Kyagalanyi Coffee Ltd 5.61% (4.67%); Export Trading Company Ltd 4.44% (3.05%); Ibero (U) Ltd 4.30% (4.86%) and Besmark Coffee Company Limited 3.94% (5.27%) *The figures in brackets represent percentage market share held in July 2021. The top 10 exporters held a market share of 80% compared to 75% the previous month. There were changes in positions compared to last month reflecting competition at the exporter level. Out of the 40 exporters that performed, 23 exported Robusta Coffee only while 6 exported Arabica coffee only. Annex 2 shows a detailed list of exporters' performance in August 2021.



4. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee foreign buyers in August 2021. The top 10 buyers held a market share of 60% of total exports, lower than 63% the previous month. Sucafina led with a market share of 15.30% compared to 16.29% in July 2021. It was followed by Olam International 12.05% (12.03%); Ecom Agro Industrial 10.82% (6.51%); Bernhard Rothfos 4.44% (4.81%); Altasheel Import and Export Enterprises 3.94% (4.78%); Hamburg Coffee 2.85% (3.94%); Volcafe 2.74% (3.79%); ETC Trading 2.64% (1.00%), Luigi Lavazza 2.61% (4.71%) and Sucden Coffee 2.54% (2.41%). Note: The figures in brackets represent percentage performance in the previous month - July 2021.

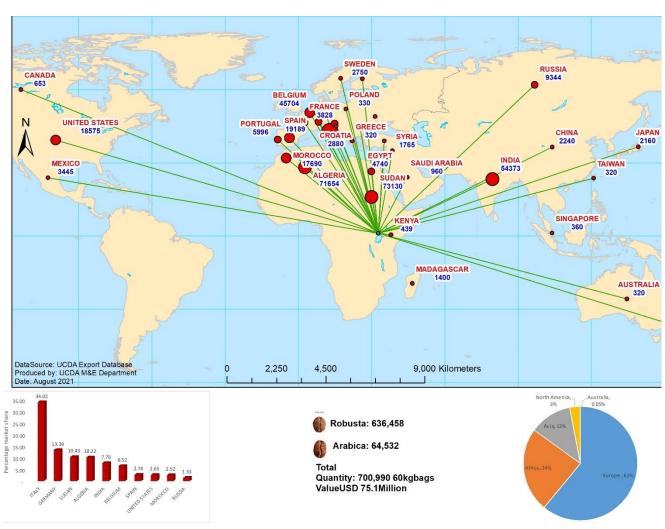
Minimal changes in relative position of the first ten major buyers compared to the previous month reflect competitiveness of Uganda coffee abroad.

Fig 3: Map showing Uganda's coffee destinations for August 2021.

5. Coffee Exports By Destination

The destinations of Uganda's coffee exports during the month of August 2021 are shown in **Fig 3** (details in **Annex 3**). Italy maintained the highest market share with 34.02% compared with 36.25% last month. It was followed by Germany 13.39% (12.12%), Sudan 10.43% (8.18%) Algeria 10.22% (8.54%) and India 7.76% (8.83%). *The figures in brackets represent percentage market share held in July 2021.

Coffee exports to Africa amounted to 169,383 bags, a market share of 24% compared to 147,652 bags (21%) the previous month. African countries included Sudan, Morocco, Kenya, Algeria, Egypt, Madascar and Somalia. Europe remained the main destination for Uganda's coffees with a 61% imports share.



6. Global Situation

World coffee exports for July totaled 10.65 million bags up by 1.7% from 10.47 million bags in July 2020. Total exports for ten months of Coffee year 2020/21 totaled 108.96 million bags a 2.2% increase compared to the ten months of coffee year 2019/20. The ICO Composite Indicator price increased by 5.2% to 160.14 US cents up from 152.24 US cents in July 2021. The prices have seen a positive trend since October as concerns of supply continue due to adverse weather conditions in Brazil and supply disruption caused by shortage of containers and Covid-19 pandemic restrictions in Vietnam. Global coffee production for 2020/21 is estimated to increase by 0.4% to 169.64 million bags up from 168.98 million bags in Coffee Year 2019/20. Global consumption is estimated to increase by 1.9% % to 167.01 million bags (ICO August 2021 report).

7. Local Situation

During the month of August 2021, farm gate prices ranged from Sh.2,500-2,800/= per kilo of Kiboko (Robusta dry cherries); Shs. 4,800-5,500/= for FAQ; Sh. 7,500-8,500= for Arabica parchment; and Sh. 7,000-7,500/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,650/= per kilo; FAQ UGX 5,150/= per kilo, Arabica parchment UGX 8,000/= per kilo and Drugar UGX 7,250/= per kilo.

8. Coffee Development and Promotional Activities

During the month of August 2021, near normal rains were received in Eastern, Elgon & West Nile, favoring seedling distribution and survival rates. In many parts of central, Greater Masaka, South West, Rwenzori, Western and Mid North, rainfall was sporadic causing water stress to plants and flower abortion; but favored coffee harvesting and drying processes. Distribution of Arabica coffee seed to nursery operators in Elgon was ongoing and a total of 629kgs Arabica seed was distributed to 19 nursery operators (12 male, 7 female & 1 youth), while three (3) seed suppliers were pre-qualified to supply 3.5 MT of seed to 100 nursery operators. In Rwenzori, 2,200kg of Arabica seed was allocated. A cumulative of 4,106,050 Arabica seedlings were planted in Elgon region by 13,396 farmers (10,509 male 2,2887 female, 657 youth). In Rwenzori, 4,500,000 Arabica seedlings were allocated and are yet to be distributed. A total of 9,145,000 Arabica coffee seedlings were verified for September to November 2021 planting Season in South West for 132 nursery operators (92 male, and 40 Female). In West Nile, 11,675,805 Arabica seedlings were allocated, out of which 5,645,945 seedlings were planted. Nursery verifications to determine availability of planting materials for September/December planting season was conducted in central & greater Masaka regions. A total of 6,152,973 mature CWDr plantlets were verified for distribution to medium and largescale coffee farmers. During the period, collaborative arrangements were initiated with Ndejje University to allocate land for coffee planting. Similar engagements continued with Busoga Diocese, and 37,500 CWDr plantlets were procured and distributed to benefit diocese parishes. In an effort to promote coffee pests and disease control, pesticides such as Immidachloprid and tebuconazole were distributed to all regions to demonstrate pests and disease control. A total of 360,975 old unproductive coffee trees were stumped: Rwenzori 10,790 coffee plants for 142 farms (117 male & 25 Femele); South Western, 18,313 for 46 farms (44 male and 2 female); Western 331,872 trees. Coffee stumping was the main focus activity in western region, and a total 65,444 bags of organic fertilizers were delivered for distribution in September. COVID-19 pandemic greatly affected coffee extensions service to farmers, However, staff utilized farm visit approach to reach 1,287 farms and 1,156 coffee farmers (917 male, 239 Female & 44 youth). Rwenzori recorded 752 farm visits;(673 Male, 79 Female), South West 421 farm visits (330 male, 91 female & 44 youth). In Western, 68 farm visits to 514 farmers (425M & 89F) was reached; Central region registered 46 farm visits of 79 farmers (45 male & 34 female), West Nile and Mid North, 44 farm visits were made as staff concentrated on aggregating demand for distribution of fertilizers.

9. Outlook for September 2021

Coffee exports are projected to be 600,000 bags as the main harvesting period in Greater Masaka and South Western regions has virtually ended. During the month, rains may affect the transportation of the little coffee remaining in the rural areas.

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2019	/20	2020/	21	%-age Change	
Coffee Year	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
Grand Total	4,854,389	467,681,826	5,909,115	563,272,882	21.73	20.44
Total Robusta	3,949,888	345,461,234	5,264,518	461,758,425	33.28	33.66
Total Arabica	904,501	122,220,592	644,597	101,514,457	-28.73	-16.94
August	519,683	46,052,182	700,990	75,094,244	34.89	63.06
Robusta	457,897	38,158,356	636,458	65,242,963	39.00	70.98
Arabica	61,786	7,893,827	64,532	9,851,281	4.44	24.80
July	543,617	50,214,159	699,375	69,858,068	28.65	39.12
Robusta	467,526	40,229,539	659,592	62,792,318	41.08	56.09
Arabica	76,091	9,984,620	39,783	7,065,750	-47.72	-29.23
lune	420,563	39,939,669	618,335	58,553,879	47.03	46.61
Robusta	345,008	29,119,423	566,396	50,396,574	64.17	73.07
Arabica	, 75,555	10,820,246	51,939	8,157,305	-31.26	-24.61
May	437,597	42,479,411	493,424	47,059,896	12.76	10.78
Robusta	340,830	29,540,835	429,040	37,482,065	25.88	26.88
Arabica	96,767	12,938,576	64,384	9,577,831	-33.46	-25.97
April	360,293	36,944,052	537,428	49,970,087	49.16	35.26
Robusta	262,996	22,577,360	464,484	39,052,860	76.61	72.97
Arabica	97,297	14,366,692	72,944	10,917,227	-25.03	-24.01
March	480,961	46,140,464	571,799	53,477,689	18.89	15.90
Robusta	389,378	33,359,865	493,183	40,951,723	26.66	22.76
Arabica	91,583	12,780,599	78,616	12,525,966	-14.16	-1.99
February	473,328	46,757,303	564,203	50,666,880	19.20	8.36
Robusta	388,980	34,659,016	502,125	41,075,834	29.09	18.51
Arabica	84,348	12,098,287	62,078	9,591,046	-26.40	-20.72
lanuary	469,663	47,974,121	445,920	39,620,588	-5.06	-17.41
Robusta	376,874	34,286,315	397,840	32,678,539	5.56	-4.69
Arabica	92,789	13,687,806	48,080	6,942,049	-48.18	-49.28
December	330,248	31,968,091	419,338	37,506,572	26.98	17.33
Robusta	280,603	24,990,250	371,625	30,573,920	32.44	22.34
Arabica	49,645	6,977,841	47,713	6,932,652	-3.89	-0.65
November	439,505	42,266,045	430,310	42,850,478	-2.09	1.38
Robusta	336,366	30,420,946	372,517	30,575,512	10.75	0.51
Arabica	103,139	11,845,098	57,793	12,274,966	-43.97	3.63
October	378,931	36,946,329	427,993	38,614,501	12.95	4.52
Robusta	303,430	28,119,329	371,258	30,936,117	22.35	10.02
Arabica	75,501	8,827,000	56,735	7,678,384	-24.86	-13.01

Annex 2: List of Coffee Exporters and their Market Share: August 2021

		QUANTITY (Bags)) PERCENTAGE MARKET SHARE			
EXPORTING COMPANY	POSITION HELD IN JULY	Robusta	Arabica	Total	Individual	Cumulative	
Total		636,458	64,532	700,990	100.00		
1 Ugacof (U) Ltd	1	92,227	16,077	108,304	15.45	15.45	
2 Olam Uganda Ltd	2	69,416	8,348	77,764	11.09	26.54	
3 Kawacom (U) Ltd	6	54,504	15,292	69,796	9.96	36.50	
4 Ideal Quality Commodities Ltd	3	68,230		68,230	9.73	46.23	
5 Louis Dreyfus Company (U) Ltd	5	59,052		59,052	8.42	54.66	
6 Touton Uganda Limited	4	47,095		47,095	6.72	61.38	
7 Kyagalanyi Coffee Ltd	9	25,841	13,452	39,293	5.61	66.98	
8 Export Trading Company (U) Ltd	10	31,107		31,107	4.44	71.42	
9 Ibero (U) Ltd	8	30,108		30,108	4.30	75.71	
10 Besmark Coffee Company Limited	7	25,070	2,560	27,630	3.94	79.66	
11 Grainpulse Ltd	11	16,734		16,734	2.39	82.04	
12 JKCC General Supplies Ltd	21	11,912		11,912	1.70	83.74	
13 Discovery Trading Limited	19	11,140		11,140	1.59	85.33	
14 Kampala Domestic Store Ltd	14	10,376		10,376	1.48	86.81	
15 Zigoti Coffee Works Ltd	22	9,952		9,952	1.42	88.23	
16 Nakana Coffee Factory Ltd	20	9,466		9,466	1.35	89.58	
17 Bakhsons Trading Co. (U) Ltd	13	8,938		8,938	1.28	90.86	
18 Sena Indo Uganda Limited	12	4,380	4,108	8,488	1.21	92.07	
19 The Edge Trading (U) Ltd	16	8,264		8,264	1.18	93.25	
20 Coffee World Ltd	18	7,815		7,815	1.11	94.36	
21 Ankole Coffee Producers Coop Union Ltd	24	6,617	393	7,010	1.00	95.36	
22 Commodity Solutions (U) Ltd	15	5,954		5,954	0.85	96.21	
23 Darley Investments Ltd	23	5,294	225	5,519	0.79	97.00	
24 Great Lakes Coffee Company Ltd	17	3,340	1,640	4,980	0.71	97.71	
25 Ishaka Quality Commodities Ltd	25	3,500		3,500	0.50	98.21	
26 Mbale Importers & Exporters Ltd	30	3,100	320	3,420	0.49	98.70	
27 Tata Uganda Limited	26	3,096		3,096	0.44	99.14	

Annex 2: List of Coffee Exporters and their Market Share: August 2021

·	POSITION	QU	QUANTITY (Bag		s) Percentage Market Share			
EXPORTING COMPANY	HELD IN JULY	Robusta	Arabica	Total	Individual	Cumulative		
28 Tilotaz International Limited		1,308		1,308	0.19	99.32		
29 Green Commodities Africa Ltd		668		668	0.10	99.42		
30 Bugisu Commodity Traders Ltd	33		660	660	0.09	99.51		
31 Uganda Tea Corporation Ltd	38	660		660	0.09	99.61		
32 Nucafe	30	320	225	645	0.09	99.70		
33 Masaka Cooperative Union Ltd		334	323	334	0.05	99.75		
		334						
34 Bakwanye Trading Co. Ltd	31			320	0.05	99.79		
35 Bukonzo Joint Co-operative Union Ltd	40		320	320	0.05	99.84		
36 Kaweri Coffee Plantation	32	320		320	0.05	99.88		
37 Kibinge Coffee Farmers' Coop Soc Ltd	29	320		320	0.05	99.93		
38 United Organic Coffee Growers Limited			320	320	0.05	99.98		
39 Mt Elgon Agroforestry Communities	46		119	119	0.02	99.99		
40 Bowi Logistics Ltd			53	53	0.01	100.00		

QUANTITY (60kg bags) **POSITION DESTINATION HELD IN %AGE MARKET SHARE** JULY Robusta Individual **Cumulative Arabica** Total Total 636,458 64,532 700,990 100.00 1 Italy 1 221,009 17,440 238,449 34.02 34.02 2 Germany 2 89,569 4,280 93,849 13.39 47.40 3 Sudan 5 73,130 73,130 10.43 57.84 4 Algeria 4 71,654 71,654 68.06 10.22 5 India 3 38,206 16,167 54,373 7.76 75.81 7 37,954 7,750 45,704 6.52 82.33 6 Belgium 8 18,836 353 19,189 2.74 85.07 7 Spain 8 United States 6 4,590 13,985 18,575 2.65 87.72 9 Morocco 9 17,050 640 17,690 2.52 90.25 10 Russia 10 9,344 9,344 1.33 91.58 11 Switzerland 13 6,248 6,248 0.89 92.47 12 Portugal 12 5,676 320 5,996 0.86 93.33 13 Israel 11 5,200 5,200 0.74 94.07 14 Slovenia 26 5,148 5,148 0.73 94.80 15 Egypt 17 4,740 4,740 0.68 95.48 16 France 14 3,828 3,828 0.55 96.02 16 3,445 3,445 0.49 96.52 17 Mexico 18 Croatia 28 2,880 2,880 0.41 96.93 19 Sweden 19 1,800 950 2,750 0.39 97.32 20 Ukraine 2,360 2,360 0.34 97.66 21 China 15 640 97.97 1,600 2,240 0.32 27 300 98.28 22 Japan 1,860 2,160 0.31 29 23 Turkey 1,950 53 2,003 0.29 98.57 24 Syria 25 1,765 1,765 0.25 98.82 25 Finland 24 1,280 360 1,640 0.23 99.05 26 Madagascar 1,400 1,400 0.20 99.25 27 Saudi Arabia 21 960 960 0.14 99.39

Annex 3: Main Destinations of Uganda Coffee by Type in August 2021

Taiwan

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Annex 3: Main Destinations of Uganda Coffee by Type in August 2021 POSITION QUANTITY (60kg Bags) Destination **HELD IN JULY** %Age Market Share Total Robusta Arabica Individual Cumulative 28 United Kingdom 650 215 865 0.12 99.51 32 653 99.61 29 Canada 653 0.09 30 Kenya 18 439 439 0.06 99.67 99.72 360 0.05 31 Singapore 360 333 99.77 32 Estonia 333 0.05 30 330 99.82 33 Poland 330 0.05 34 Somalia 31 330 330 0.05 99.86 22 320 99.91 35 Australia 320 0.05 23 320 320 0.05 99.95 Greece

320

320

0.05

100.00

BUYERS

POSITION

BUYERS	POSITION HELD IN		QUANTITY			
	JULY		(60kg BAGS)		%AGE IV	ARKET SHARE
		Robusta	Arabica	Total	Individual	Cumulative
Total		636,458	64,532	700,990	100.00	
1 Sucafina	1	91,140	16,077	107,217	15.30	15.30
2 Olam International	2	76,116	8,348	84,464	12.05	27.34
3 Ecom Agro Industrialist	3	61,174	14,660	75,834	10.82	38.16
4 Bernhard Rothfos	4	31,148		31,148	4.44	42.61
5 Altasheel Import & Export	5	27,620		27,620	3.94	46.55
6 Hamburg Coffee	8	19,980		19,980	2.85	49.40
7 Volcafe	9	13,706	5,485	19,191	2.74	52.13
8 Etc Trading	21	18,527		18,527	2.64	54.78
9 Luigi Lavazza	6	18,330		18,330	2.61	57.39
10 Sucden Coffee	11	17,820		17,820	2.54	59.93
11 Sarl Sodplus	7	16,530		16,530	2.36	62.29
12 Pacorini Silocaf	10	10,750	1,500	12,250	1.75	64.04
13 Bercher Coffee Consulting	22	8,614	3,200	11,814	1.69	65.72
14 Almathahib		11,550		11,550	1.65	67.37
15 Koninklijke Douwe	13	9,000		9,000	1.28	68.66
16 Aldwami Co	15	7,350		7,350	1.05	69.70
17 N V Group Sopex	14	7,314		7,314	1.04	70.75
18 Cofftea	20	7,010		7,010	1.00	71.75
19 Icona Café	17	6,656	320	6,976	1.00	72.74
20 Vas For Tata			6,690	6,690	0.95	73.70
21 Roman & C Spa		6,290		6,290	0.90	74.60
22 Indus Coffee	12	6,170		6,170	0.88	75.48
23 Guzman		5,846		5,846	0.83	76.31
24 Strauss		4,635	1,012	5,647	0.81	77.11
25 Molenbergnatie		5,400		5,400	0.77	77.89
26 Vayhan Coffee India		5,020		5,020	0.72	78.60
27 Sarl Dimka		5,010		5,010	0.71	79.32
28 Eurl Amalia		4,800		4,800	0.68	80.00
29 Jacobs Douwe Egberts		4,680		4,680	0.67	80.67
30 Others		128,272	7,240	135,512	19.33	100.00

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August 2021