



MINISTRY OF AGRICULTURE, ANIMAL INDUSTRIES AND FISHERIES



UCDA

MONTHLY REPORT-AUGUST 2020

Key Highlights



A total of 519,683-kilo bags of coffee valued at US\$ 46.06 million were exported in August 2020 at an average weighted price of US\$ 1.48 /kilo, 5 cents lower than US\$ 1.53 /kilo in July 2020. This was an increase of 5.60% in coffee exports and a decrease of 0.92% in value compared to the same period last year.



Farm-gate prices for Robusta Kiboko averaged UGX **2,100** per kilo; FAQ UGX **4,100** per kilo, Arabica parchment UGX **4,900** per kilo and Drugar UGX **4,250** per kilo.



Coffee exports for the 12-months period (September 2019 to August 2020) totalled to 5,216,608 bags worth US 502.45 million compared to 4,379,007 bags worth US\$ 429.02 million the previous year.



76.35% of the total volume was exported by 10 exporters, out of 41 companies which performed during the month compared to 81.93% in July 2020, reflecting reducing concentration.

Bugisu B and Bugisu PB fetched the highest Price of US \$ 3.97 per kilo, a premium of 132 cents above Bugisu AA followed by Mt. Elgon AA at US \$3.42/Kilo.



The ICO Composite Indicator price increased by 10.7% to 114.78 US cents/lb in August 2020 from US cents/lb 103.66 in July 2020.

1. Coffee exports

Coffee exports in August 2020 amounted to 519,683 60-kilo bags worth US\$ 46.06 million as shown in Fig 1. This comprised 457,897 bags (US \$ 38.16 million) of Robusta and 61,786 bags (US\$ 7.90 million) of Arabica (see Table 1 and Annex 1). This was an increase of 6.30% in quantity and a 0.55% decrease in value compared to the same month last year.

By comparing quantity of coffee exported by type in the same month of last Coffee Year (August 2019), Robusta increased in quantity by 10.35% and 0.18% in quantity and value respectively. Arabica exports registered a decrease in both quantity and value of 16.42% and 3.92% respectively.

Despite the increasing incidence of COVID-19 incidence globally, there was an increase in Uganda's exports attributed to increased production on account of fruition of the newly planted coffee and favourable weather. It is also attributed to the movement of cargo across the borders, logistical issues such as lack of containers notwithstanding..

Coffee exports for the 12 months amounted to 5,216,608 60-kilo bags worth US\$ 502.45 million compared to 4,379,007 60-kilo bags worth US\$ 429.02 million the previous year. This represents 19.13% and 17.12% increase in both quantity and value respectively. (figure 1)

Fig 1: Trend of Total Quantity and Value of Coffee Exported: September 2019- August 2020

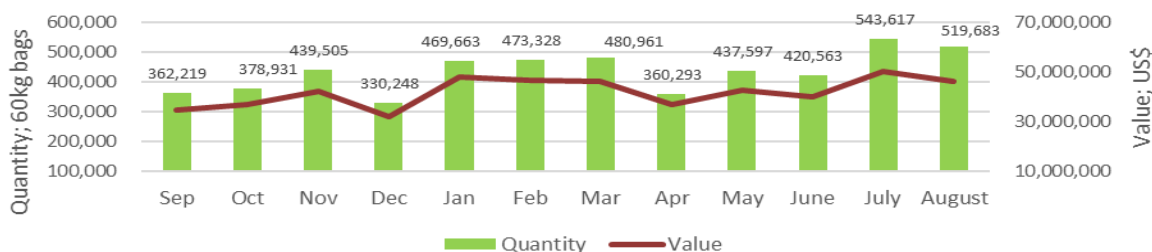


Table1: Comparison of Coffee Exports of August 2018/19 and 2019/20 Coffee Years

Period/Coffee Type	2018/19		2019/20		%age Change	
	Qty(60-kgbag)	Value (US \$)	Qty(60-kgbag)	Value (US \$)	Qty(60-kgbag)	Value (US \$)
August Total	488,864	46,314,058	519,683	46,060,119	↑ 6.30	↓ -0.55
Robusta	414,940	38,089,869	457,897	38,158,356	↑ 10.35	↑ 0.18
Arabica	73,924	8,224,189	61,786	7,901,763	↓ -16.42	↓ -3.92

2. Exports by Type and Grade

Table 2 shows coffee exports by type, grade and average realized price for each grade during the month of August 2020. The average export price was US\$ 1.48 per kilo, 5 cents lower than US\$ 1.53 per kilo realized previous month. Robusta exports accounted for 88.11% of total exports compared to 85.99% in July 2020. The average Robusta price was US\$ 1.39 per kilo, US cent 4 lower than the previous month. Organic Robusta fetched the highest price of US\$ 1.90 per kilo, a premium of 47 cents over conventional Screen 18 sold at an average of US\$ 1.43 per kilo.

Arabica fetched an average price of US\$ 2.13 per kilo, 6 cents lower than in July 2020. The highest price was for Bugisu B and Bugisu PB sold at US\$ 3.97 per kilo., followed by Mt. Elgon AA sold at US\$ 3.42 per kilo, 77 cents premium over Bugisu AA. This was followed by Mt Elgon A sold at US\$ 2.99 per kilo, a premium of 34 cents over Conventional Bugisu AA. Organic Drugar fetched US\$ 2.31 per kilo, a premium of 20 cents over conventional Drugar whose exports had a 30% share of Arabica exports compared to 40% the previous month.

Table 2: Coffee Exports by Type, Grade & Unit Price in August 2020

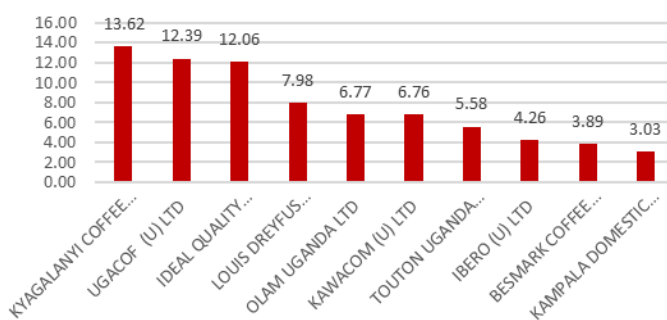
Coffee type	Quantity 60-Kilo Bags	%-age Quantity	Value in US \$	%-age Value	Unit Price US\$/Kilo
TOTAL	519,683		46,060,119		1.48
ORG ROBUSTA	1,350	0.29	154,246	0.40	1.90
WASHED ROBUSTA	470	0.10	52,808	0.14	1.87
Screen 18	59,297	12.95	5,089,147	13.34	1.43
Screen 17	34,483	7.53	3,208,302	8.41	1.55
Screen 15	258,643	56.48	21,761,039	57.03	1.40
SCREEN 14	1,680	0.37	181,694	0.48	1.80
Screen 12	70,899	15.48	5,701,074	14.94	1.34
BHP 1199	19,545	4.27	1,228,131	3.22	1.05
Other Robustas	11,530	2.52	781,913	2.05	1.13
Total Robusta	457,897	100.00	38,158,356	100.00	1.39
Bugisu Organic	2,880	4.66	350,859	4.44	2.03
ORGANIC OKORO	1,390	2.25	169,987	2.15	2.04
ORGANIC DRUGAR	160	0.26	22,222	0.28	2.31
SUSTNABLE ARABICA	5,260	8.51	650,037	8.23	2.06
RWENZORI AB	350	0.57	50,118	0.63	2.39
MT ELGON A+	2,873	4.65	515,052	6.52	2.99
MT ELGON AA	3	0.00	615	0.01	3.42
Bugisu A+	7,280	11.78	1,053,469	13.33	2.41
Bugisu AA	4,388	7.10	697,179	8.82	2.65
Bugisu A	84	0.14	12,472	0.16	2.47
Bugisu AB	600	0.97	86,244	1.09	2.40
Bugisu PB	48	0.08	11,429	0.14	3.97
BUGISU C/PB	880	1.42	102,858	1.30	1.95
Bugisu B	49	0.08	11,667	0.15	3.97
Wugar	4,998	8.09	782,938	9.91	2.61
Drugar	18,668	30.21	2,254,044	28.53	2.01
Other Arabicas	11,875	19.22	1,130,573	14.31	1.59
Total Arabica	61,786	100.00	7,901,763	100.00	2.13

3. Individual Exporter Performance

Figure 2 shows the top 10 export companies in the month of August 2020. Kyagalanyi Coffee Ltd maintained the highest market share of 13.62% compared to 15.58% last month. It was followed by Ugacof (U) Ltd 12.39% (14.23%); Ideal Quality Commodities Ltd 12.06% (11.01%); Louis Dreyfus Company (U) Ltd 7.98% (6.79%) Olam (U) Ltd 6.77% (9.33) Kawacom (U) Ltd 6.76% (7.71%); and Touton Uganda Limited 5.58% (6.01 %).

The top 10 exporters held a market share of 76.35% compared to 81.93% the previous month reflecting a reduction in concentration during the month. There were minor changes in positions compared to last month reflecting efficiency of exporters. Out of the 41 exporters that performed, 21 exported Robusta Coffee only while 9 exported Arabica coffee only. Annex 2 shows a detailed list of exporters performance in August 2020.*The figures in brackets represent percentage market share held in July 2020.

Figure 2: Top 10 Exporting Companies by percentage market share



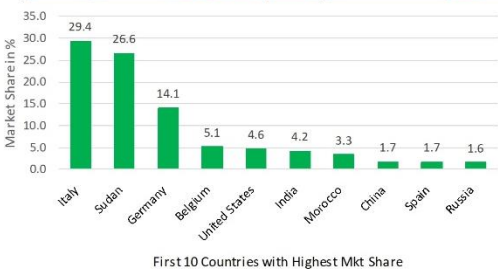
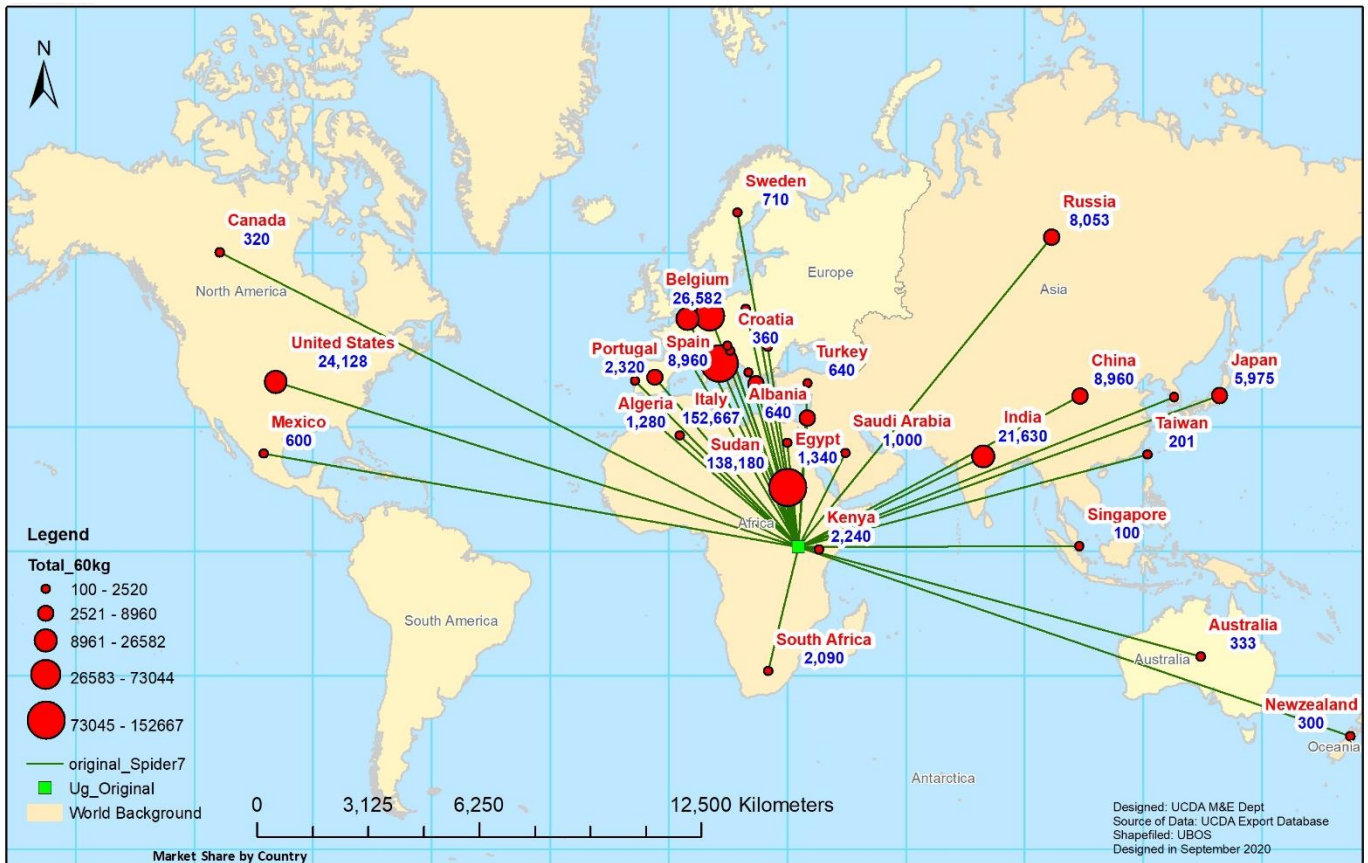
4. Foreign buyers of Uganda Coffee

Annex 4 shows a list of Ugandan coffee buyers in August 2020. The top 10 buyers held a market share of 68.93% of total exports, higher than 67.08% the previous month. Altasheel Import & Export Enterprises led with a market share of 11.32% compared to 11.40% in July 2020. It was followed by Sucafina 10.18% (12.57%); Olam International 10.12% (12.06%); Ecom Agro Industrial 5.97% (5.92%) Volcafe 5.88% (10.53%); Cofftea 5.42% (2.83%). Changes in relative position compared to the previous month reflect competition among major buyers of Uganda coffee. *Note: The figures in brackets represent percentage performance in the previous month –July 2020.*

5. Coffee Exports By Destination

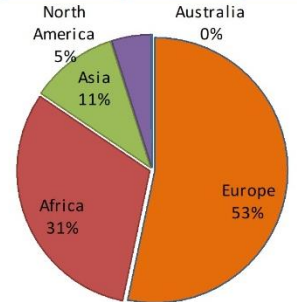
The destinations of Uganda’s coffee exports during the month of August 2020 are shown in Fig 3 (details in Annex 3). Italy maintained the highest market share with 29.38% compared with 33.14% last month. It was followed by Sudan 26.59% (23.41%), Germany 14.06% (10.74%) and Belgium 5.12% (4.93%). Coffee exports to Africa amounted to 156,591 bags, a market share of 31.217% compared to 158,999 bags (29.27%) the previous month. Africa countries included Sudan, Morocco, South Africa, Kenya, Algeria, and Egypt. Europe remains the main destination for Uganda’s coffees with a 53% imports share. **The figures in brackets represent percentage market share held in July 2020.*

Figure 3: Map showing Main Destinations of Uganda Coffee by Quantity in 60kg Bags: August 2020



Robusta: 457,897

Arabica: 61,786



6. Global Situation

World coffee exports amounted to 10.61 million bags in July 2020, compared with 11.92 million in July 2019. Exports in the first 10 months of Coffee Year 2019/20 (Oct 2019 to July 2020) have decreased by 5.3% to 106.59 million bags compared to 112.58 million bags in the same period in 2018/19. The ICO Composite Indicator price increased by 10.7% to 114.78 US cents/lb in August 2020 from US cents/lb 103.66 in July 2020. Concerns of temporary tightness in coffee supply from major producers particularly of Arabica supported prices in August.

7. Local Situation

During the month of August 2020, farm gate prices ranged from Sh.2,000 -2,200 per kilo of Kiboko (Robusta dry cherries); Shs. 4,000-4,200/= for FAQ; Sh. 4,800-5,000/= for Arabica parchment; and Sh. 4,000-4,500/= per kilo for Drugar from Kasese. Robusta Kiboko averaged UGX 2,100 per kilo; FAQ UGX 4,100 per kilo, Arabica parchment UGX 4,900/= per kilo and Drugar UGX 4,250 per kilo.

8. Coffee Development and Promotional Activities

Rehabilitation and renovation of old coffee trees continued in the off-season regions among cooperatives that received fertilizers. A total of 1,556.2 acres of old coffee trees were stumped and fertilizers applied on selected farms. In Northern (Mid North & West Nile) and Elgon regions where seasonal coffee harvest was on-going, farmers were encouraged to carry out continuous pruning and de-suckering.

To guarantee continuous delivery of coffee extension services to coffee farmers under the “New Normal” and COVID-19 pandemic, traditional extension approaches such as face to face interface with farmers, coffee demonstrations and home visits were complimented by radio and TV talk shows while observing standard operating procedures (SOPs) of the Ministry of Health.

Coffee planting in Northern Uganda in August 2020 closed off with 6,461, 487 seedlings planted (Mid North 1, 173, 124; West Nile 5,288,363), benefiting 14,916 households; and Elgon region closed off with 7,004,500 seedlings planted benefiting 24,057 households.

To maintain and enhance quality of coffee traded, factory inspections were conducted for compliance to license, quality and structures. In Northern and Elgon regions where August was off season, there was continuous sensitization on coffee pre-harvest and post-harvest handling. Farmers from Masindi in Western Uganda received trainings in aspects of value addition and post-harvest handling during inter-sub regional tour to Kalungu District.

Evaluation of quality of coffee samples from export deliveries to ascertain moisture content, out turn were carried out. The moisture content was within the acceptable ranges.

Supervision and backstopping of the directorates' programmes in Central, South-western and Western regions was done. The main coffee season was coming to a close in Masaka and South Western Regions where farmers had experienced a bumper harvest.

The effect of COVID-19 pandemic on Uganda's coffee production and exports is being quantified and UCDA will disseminate a report to stakeholders soon..

9. Outlook for September 2020

Coffee exports are projected to be 450,000. bags as the main harvest in Greater Masaka and South-Western regions has virtually ended..

Annex 1: Comparative Coffee Export Performance – 60-kilo bags; US\$

Coffee Year	2019/20		2018/19		%age Change	
	Quantity	Value \$	Quantity	Value \$	Quantity	Value \$
Grand Total	4,854,389	467,589,949	4,077,589	399,288,628	19.05	17.11
Total Robusta	3,950,222	345,469,229	3,160,987	291,463,766	24.97	18.53
Total Arabica	904,167	122,090,718	916,602	107,824,861	-1.36	13.23
August	519,683	46,060,119	488,864	46,314,058	6.30	-0.55
Robusta	457,897	38,158,356	414,940	38,089,869	10.35	0.18
Arabica	61,786	7,901,763	73,924	8,224,189	-16.42	-3.92
July	543,617	50,214,345	463,709	43,965,256	17.23	14.21
Robusta	467,526	40,229,539	386,584	35,338,116	20.94	13.84
Arabica	76,091	9,984,806	77,125	8,627,139	-1.34	15.74
June	420,563	39,939,668	341,294	31,873,499	23.23	25.31
Robusta	345,008	29,119,423	256,291	22,592,271	34.62	28.89
Arabica	75,555	10,820,246	85,003	9,281,228	-11.11	16.58
May	437,597	42,479,411	345,786	32,998,507	26.55	28.73
Robusta	340,830	29,540,835	250,957	22,319,640	35.81	32.35
Arabica	96,767	12,938,575	94,829	10,678,867	2.04	21.16
April	360,293	36,944,052	305,643	30,048,530	17.88	22.95
Robusta	262,996	22,547,360	219,298	19,962,247	19.93	12.95
Arabica	97,297	14,366,692	86,345	10,086,283	12.68	42.44
March	480,961	46,140,464	345,085	33,794,213	39.37	36.53
Robusta	389,378	33,359,865	265,655	24,284,040	46.57	37.37
Arabica	91,583	12,780,599	79,430	9,510,173	15.3	34.38
February	473,328	46,757,304	323,182	32,594,100	46.46	43.45
Robusta	388,980	34,659,016	261,526	24,209,036	48.73	43.17
Arabica	84,348	12,098,287	61,656	8,385,064	36.8	44.28
January	469,663	47,974,121	394,937	39,197,834	18.92	22.39
Robusta	376,874	34,286,315	325,694	29,937,435	15.71	14.53
Arabica	92,789	13,687,806	69,243	9,260,399	34	47.81
December	330,248	31,868,091	314,437	32,295,410	5.03	-1.32
Robusta	280,603	24,990,250	243,160	23,206,944	15.4	7.68
Arabica	49,645	6,877,841	71,277	9,088,466	-30.35	-24.32
November	439,505	42,266,045	401,447	41,123,564	9.48	2.78
Robusta	336,366	30,420,946	291,540	28,108,844	15.38	8.23
Arabica	103,139	11,845,098	109,907	13,014,720	-6.16	-8.99
October	378,931	36,946,329	353,205	35,083,657	7.28	5.31
Robusta	303,764	28,157,324	245,342	23,415,324	23.81	520.25
Arabica	75,167	8,789,005	107,863	11,668,333	-30.31	-24.68

Annex 2: List of Coffee Exporters and their Market Share: August 2020

EXPORTING COMPANY	POSITION HELD IN JULY	QUANTITY (Bags)			PERCENTAGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		457,897	61,786	519,683	100.00	
1 Kyagalanyi Coffee Ltd	1	48,835	21,931	70,766	13.62	13.62
2 Ugacof (U) Ltd	2	62,805	1,600	64,405	12.39	26.01
3 Ideal Quality Commodities Ltd	3	62,344	320	62,664	12.06	38.07
4 Louis Dreyfus Company (U) Ltd	6	35,598	5,885	41,483	7.98	46.05
5 Olam Uganda Ltd	4	28,806	6,393	35,199	6.77	52.82
6 Kawacom (U) Ltd	5	18,480	16,674	35,154	6.76	59.59
7 Touton Uganda Limited	7	29,020		29,020	5.58	65.17
8 Ibero (U) Ltd	9	21,544	578	22,122	4.26	69.43
9 Besmark Coffee Company Limited	10	20,210		20,210	3.89	73.32
10 Kampala Domestic Store Ltd	8	15,744		15,744	3.03	76.35
11 The Edge Trading (U) Ltd	14	14,156		14,156	2.72	79.07
12 Grainpulse Ltd	12	14,086		14,086	2.71	81.78
13 Export Trading Company (U) Ltd	11	13,370		13,370	2.57	84.36
14 Ishaka Quality Commodities Ltd	13	13,240		13,240	2.55	86.90
15 Discovery Trading Limited	19	8,278		8,278	1.59	88.50
16 Nakana Coffee Factory Ltd	15	7,718		7,718	1.49	89.98
17 Bakhsons Trading Co. (U) Ltd	17	5,400	600	6,000	1.15	91.14
18 Mbale Importers & Exporters Ltd	25	4,868	680	5,548	1.07	92.20
19 Coffee World Ltd	24	5,470		5,470	1.05	93.26
20 Ankole Coffee Producers Coop Union Ltd	16	5,330		5,330	1.03	94.28
21 Sena Indo Uganda Limited	21	4,665		4,665	0.90	95.18
22 Great Lakes Coffee Company Ltd	22		4,604	4,604	0.89	96.06
23 Commodity Solutions (U) Ltd	18	4,416		4,416	0.85	96.91
24 Darley Investments Ltd	20	3,590	320	3,910	0.75	97.67
25 Tata Uganda Limited	23	3,600		3,600	0.69	98.36
26 Africano Green Impex Ltd	31	1,750		1,750	0.34	98.70
27 Mbale Arabica Coffee Roasters Ltd		1,750		1,750	0.34	99.03

Annex 2: List of Coffee Exporters and their Market Share: August 2020

EXPORTING COMPANY	POSITION HELD IN JULY	QUANTITY (Bags)		Percentage Market Share		
		Robusta	Arabica	Total	Individual	Cumulative
28 Nucafe	40	500	400	900	0.17	99.21
29 Karaz Coffee Factory	35	700		700	0.13	99.34
30 Gisha Coffee Ltd	28	654		654	0.13	99.47
31 Mt Elgon Agroforestry Communities			440	440	0.08	99.55
32 Africof Establishments Ltd		330		330	0.06	99.61
33 JKCC General Supplies Ltd		320		320	0.06	99.68
34 Kaweri Coffee Plantation	26	320		320	0.06	99.74
35 Prime Coffee Limited			320	320	0.06	99.80
36 Funzo Coffee (U) Ltd	37		300	300	0.06	99.86
37 Zombo Coffee Partners Limited			300	300	0.06	99.92
38 Bugisu Coop Union Ltd			168	168	0.03	99.95
39 Mountain Harvest Smc Limited			140	140	0.03	99.97
40 Gorilla Summit Coffee Development			100	100	0.02	99.99
41 Titan Roasters Ltd			33	33	0.01	100.00

Annex 3: Main Destinations of Uganda Coffee by Type in August 2020

DESTINATION	POSITION HELD IN JULY	QUANTITY (60kg bags)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		457,897	61,786	519,683	100.00	
1 Italy	1	144,658	8,009	152,667	29.38	29.38
2 Sudan	2	137,860	320	138,180	26.59	55.97
3 Germany	3	55,726	17,318	73,044	14.06	70.02
4 Belgium	6	25,942	640	26,582	5.12	75.14
5 United States	8	6,258	17,870	24,128	4.64	79.78
6 India	7	18,630	3,000	21,630	4.16	83.94
7 Morocco	5	17,061		17,061	3.28	87.22
8 China	10	8,320	640	8,960	1.72	88.95
9 Spain	4	8,960		8,960	1.72	90.67
10 Russia	9	6,763	1,290	8,053	1.55	92.22
11 Israel	11	4,494	2,560	7,054	1.36	93.58
12 Japan	24	4,860	1,115	5,975	1.15	94.73
13 Greece	16	3,480	654	4,134	0.80	95.53
14 Poland	19	360	2,160	2,520	0.48	96.01
15 Portugal	12	2,320		2,320	0.45	96.46
16 Kenya	15		2,240	2,240	0.43	96.89
17 South Africa	22	2,040	50	2,090	0.40	97.29
18 Netherland	14	670	1,360	2,030	0.39	97.68
19 South Korea	13	990	640	1,630	0.31	97.99
22 France	21	1,410		1,410	0.27	98.27
21 Egypt	27	1,340		1,340	0.26	98.52
22 Algeria		1,280		1,280	0.25	98.77
23 Saudi Arabia	31	700	300	1,000	0.19	98.96
24 Romania		855		855	0.16	99.13
25 Sweden		350	360	710	0.14	99.26
26 Albania	30	640		640	0.12	99.39
27 Turkey		320	320	640	0.12	99.51
28 Mexico	25	600		600	0.12	99.62

Annex 3: Main Destinations of Uganda Coffee by Type in August 2020

DESTINATION	POSITION HELD IN JULY	QUANTITY (60kg bags)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
29 Croatia		360		360	0.07	99.69
30 Australia	29		333	333	0.06	99.76
31 Slovenia	28	330		330	0.06	99.82
32 Canada	17	320		320	0.06	99.88
33 New Zealand			300	300	0.06	99.94
34 Taiwan			201	201	0.04	99.98
35 Singapore			100	100	0.02	100.00
36 United Arab Emirates			6	6	0.00	100.00

Annex 4: List of Foreign Coffee Buyers during the Month of August 2020

BUYERS	POSITION HELD IN JULY	QUANTITY (60kg BAGS)			%AGE MARKET SHARE	
		Robusta	Arabica	Total	Individual	Cumulative
Total		457,897	61,786	519,683	100.00	
1 Altasheel Import & Export	3	62,650		62,650	12.06	12
2 Sucafina	1	50,945	1,600	52,545	10.11	22
3 Olam International	2	43,674	6,753	50,427	9.70	32
4 Ecom Agro Industrialist	5	16,100	14,420	30,520	5.87	38
5 Volcafe	4	24,059	6,298	30,357	5.84	44
6 Cofftea	8	27,650		27,650	5.32	49
7 Luigi Lavazza	9	22,680		22,680	4.36	53
8 Bernhard Rothfos	7	21,544	578	22,122	4.26	58
9 Hamburg Coffee	12	14,550	600	15,150	2.92	60
10 Elmathahib	11	15,050		15,050	2.90	63
11 Koninklijke Douwe	14	14,760		14,760	2.84	66
12 Strauss	13	4,815	8,284	13,099	2.52	69
13 Pacorini Silocaf	10	9,428	3,615	13,043	2.51	71
14 Aldwami Co	6	11,500		11,500	2.21	73
15 Bercher Coffee Consulting	18	9,292		9,292	1.79	75
16 Tata Coffee Ltd	26	6,000	3,000	9,000	1.73	77
17 Icona Café	21	6,128	720	6,848	1.32	78
18 Indus Coffee		5,400		5,400	1.04	79
19 Alkokhi	20	5,250		5,250	1.01	80
20 Jacobs Douwe Egberts	17	5,040		5,040	0.97	81
21 Touton Geneve	29	3,880		3,880	0.75	82
22 Sarl Sodplus		3,840		3,840	0.74	83
23 Louis Dreyfus	15	2,450	1,280	3,730	0.72	83
24 Mayasim Import		3,500		3,500	0.67	84
25 N.V Group Sopex		3,354		3,354	0.65	85
26 Vollers		3,256		3,256	0.63	85
27 J.Muller Weser Gmbh & Co.		3,240		3,240	0.62	86
28 Dek Berlin	22	2,880		2,880	0.55	87
29 Grb	16		2,880	2,880	0.55	87
30 Others		54,982	11,758	66,740	12.84	100

A sustainable coffee industry with high stakeholder value for social economic transformation